



DIRECTORY OF OUTSTANDING ASEAN SMEs 2015



one vision
one identity
one community



Directory of Outstanding ASEAN SMEs 2015

The ASEAN Secretariat
Jakarta

The Association of Southeast Asian Nations (ASEAN) was established on 8 August 1967. The Member States of the Association are Brunei Darussalam, Cambodia, Indonesia, Lao PDR, Malaysia, Myanmar, Philippines, Singapore, Thailand and Viet Nam. The ASEAN Secretariat is based in Jakarta, Indonesia.

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Foreword

With the establishment of the ASEAN Community by the end of 2015, ASEAN has seen great interest and confidence in the prospects and opportunities for businesses, both big and small, in the region. This is especially an opportune time for small and medium enterprises (SMEs). As a key driver and contributor to the GDP of ASEAN economies, SMEs have not only sustained and bolstered the region's exports but have also increased employment and enabled greater integration of women and youth into the economy. ASEAN recognises the need to link SMEs, vertically and horizontally, with enterprises, traders, suppliers, manufacturers and consumers within ASEAN Member States and FTA partners so that, by enhancing their market access and paving the way for their internationalisation, SMEs are able to take advantage of the trade and investment opportunities and benefits from regional economic integration.



This publication, *Directory of Outstanding SMEs in ASEAN 2015*, updates the series of publications on outstanding and innovative SMEs in ASEAN and complements the recently published *SME Guidebook Towards the AEC 2015*. Categorized according to the twelve ASEAN Priority Integration Sectors, the SMEs included in this Directory have achieved notable success in their various fields after overcoming difficulties, embracing opportunities and adopting best practices that promote business growth, quality, productivity, innovation and technology, brand awareness, corporate social responsibility and export penetration.

It is intended that this publication would assist SMEs in ASEAN to connect more with each other and enhance their linkages into the regional and global supply chains. With ASEAN nurturing a broad-based and inclusive ASEAN Community, it is hoped that other SMEs will be inspired and will continue to learn from these outstanding ASEAN SMEs.

Le Luong Minh
Secretary-General of ASEAN

ASEAN State of the Nations

	1990	2000	2012
ASEAN Member States	Brunei Darussalam Indonesia Malaysia Philippines Singapore Thailand	Brunei Darussalam Cambodia Indonesia Lao PDR Malaysia Myanmar Philippines Singapore Thailand Viet Nam	Brunei Darussalam Cambodia Indonesia Lao PDR Malaysia Myanmar Philippines Singapore Thailand Viet Nam
Total GDP (US\$ Billion)	334.1	606.4	2,311.3
Avg GDP per capita (US\$) ¹	760.9	1,172.4	3,748.4
Total Trade (US\$ Billion)	306.4	759.1	2,476.4
Intra-Trade (US\$ Billion)	144.1	166.8	602.0
FDI Inflows (US\$ Billion)	12.8	21.8	110.3
FDI Inflows (% of Global Inflows)	6.2	1.6	8.2
Population (Million)	317.2	517.3	617.2
Poverty Rate ² (% Population Living Below US\$1.25 PPP per capita per day)	45.0	33.0	15.3 ³
Infant Mortality Rate (per 1,000 live births)	27.3	35.9	22.4

1 Weighted by population.

2 Includes Cambodia, Indonesia, Lao PDR, Philippines, Thailand and Viet Nam.

3 As of 2010.

Sources: ASEANStat, IMF, UNCTAD and World Bank.



KNOW YOUR AEC

Introduction

This is ASEAN's time. In the geographic heart of the world's premier growth corridor, ASEAN is poised to "seize the moment," in the words of a recent mid-term report on the fulfilment of the goals for the ASEAN Economic Community (AEC). At stake is a long-standing commitment by the ten Member States of ASEAN to "hasten the establishment of the AEC by 2015 and to transform ASEAN into a region with free movement of goods, services, investment, skilled labour and freer flow of capital."

With a market of over 600 million consumers and combined GDP of nearly US\$3 trillion, ASEAN is vibrant and growing, offering a future to its people of increasing prosperity and stability. The AEC is one of the foundations of that future.

Indeed, much of this future is already at hand. The ASEAN Trade in Goods Agreement (ATIGA), in force since May 2010, covers all aspects of trade in goods under a legal framework to realise the free flow of goods within the AEC.

The ASEAN Framework Agreement on Services (AFAS) serves to substantially eliminate restrictions on trade in services among ASEAN Member States in order to make it easier for services suppliers to operate within the borders of ASEAN. The ASEAN Comprehensive Investment Agreement (ACIA) came into effect in March 2012 to support a free, open, transparent and integrated investment regime in line with the goals of the AEC.

Where do we stand?

The AEC Blueprint, signed in 2007 in Singapore by the Leaders of all ten Member States, reaffirms the goal of regional economic integration declared at the Bali Summit in October 2003. The AEC will "establish ASEAN as a single market and production base with the goal of making ASEAN more dynamic and competitive."

Regional integration and connectivity are to be accelerated through facilitating the movement of skilled persons, capital and goods, lowering barriers to trade and strengthening the institutional mechanisms of ASEAN.

There are four pillars to the AEC: 1) Single Market and Production Base; 2) Competitive Economic Region; 3) Equitable Economic Development; and 4) ASEAN's Integration into the Global Economy. ASEAN has made significant progress on each of these pillars, and this has opened up new opportunities for both investors and ASEAN people.

Single Market and Production Base

Within the single market and production base are five core elements:

1. Free flow of goods;
2. Free flow of services;
3. Free flow of investment;
4. Freer flow of capital; and
5. Free flow of skilled labour.

As ambitious as they are, on many fronts the goals have been met.

On free flow of goods, as of 2010, duties were eliminated on 99.2% of tariff lines for the ASEAN-6 Member States (Brunei Darussalam, Indonesia, Malaysia, Philippines, Singapore and Thailand); in the remaining Member States (Cambodia, Lao PDR, Myanmar and Viet Nam), 97.52% of tariff lines have been reduced to 0-5 percent. The pilot program for the ASEAN Self-Certification System has also been launched, which is aimed at allowing certified exporters to self-certify whether their exports meet the origin requirements in export documents. This will reduce trade costs and expedite movement of goods across borders.

Trade facilitation is ongoing with evident progress as seven Member States have already tested the preliminary exchange of trade data and information through the ASEAN Single Window Gateway (ASW). With ASW, respective National Single Windows (NSWs) will be connected. This will expedite customs clearance, reducing transaction time and cost. The technical and legal foundations of the ASW, arguably the world's first regional single window, are being set up for live implementation by 2015.

Measures to reduce technical barriers to trade are also in place, including mutual recognition arrangements (MRAs), and the harmonisation of standards and a regulatory regime. About 170 technical standards are now harmonised in ASEAN. Mutual recognition of testing and certification for electrical and electronic equipment are being enjoyed by ASEAN Member States, with 21 testing laboratories and 5 certification bodies listed under the ASEAN Sectoral MRA for these types of equipment.

In addition to trade in goods, ASEAN Member States have also worked towards achieving free flow of services under the ASEAN Framework Agreement on Services (AFAS). Through packages of liberalisation commitments, ASEAN Member States have eased restrictions to cross-border trade in at least 80 subsectors, with a majority of these subsectors allowing for majority foreign ownership.

ASEAN is also committed to building an investment climate that is conducive for business. Aside from individual country initiatives, the region agreed on an investment framework aimed at enticing investors and helping those who are doing business in the region. ASEAN created the ASEAN Comprehensive Investment Agreement (ACIA), which contains commitments to liberalise and protect cross-border investment activities. Furthermore, ACIA embraces international best practices in the treatment of foreign investors and investments.

To promote the freer flow of capital, the stock exchanges from ASEAN-5 and Viet Nam have collaborated to form the ASEAN Exchanges, which aims to promote ASEAN capital markets and offer more opportunities to investors across the region. In September 2012, the ASEAN Exchanges launched the ASEAN Trading Link, a gateway for securities brokers to offer investors easier access to participating exchanges. Bursa Malaysia, Singapore Exchange and Stock Exchange of Thailand are now connected via the ASEAN Trading Link. Also, liberalisation of other financial services in ASEAN has continued to further strengthen the region's financial sector and to allow for more efficient allocation of capital to support the development of the AEC.

ASEAN also works towards facilitating the free flow of skilled labour in the region. The ASEAN Agreement on the Movement of Natural Persons (MNP) provides the legal framework to facilitate temporary cross-border movement of people engaged in the conduct of trade in goods, services and investment. Mutual Recognition Arrangements (MRAs) have also been concluded in eight professions to facilitate the movement of ASEAN professionals in these areas through recognition of their qualifications.

Competitive Economic Region

In creating a competitive economic region, the AEC seeks to foster a culture of fair competition, including institutions and laws that underpin the effort. This includes protection for consumers region-wide and strong guarantees for intellectual property rights.

Competition policy and law will play an increasingly important role as strong economies are founded upon healthy and effective competition. By creating a level playing field for businesses operating in the region, competition policy and law encourages greater innovation, productivity and efficiency, bringing about benefits for businesses and consumers alike.

ASEAN Member States have been intensifying their efforts to introduce competition policy and law by 2015. Various outreach activities have also been carried out to educate the general public on the importance of competition policy and how it could possibly affect them.

A competitive economic region also requires support for physical infrastructure like highways, airports and rail links, power grids and gas pipelines. The designated roads and highways of the Member States forming the ASEAN Highway Network (AHN) are being physically connected, although the quality of some routes needs to be improved up to agreed standards. The ASEAN Highway Network, including its priority "Transit Transport Routes (TTR)," is a vital infrastructure and logistics component which supports trade facilitation, investment opportunities and tourism. Road and numbering signs along the TTR in the ASEAN mainland have already been installed in order to enhance safety and provide greater comfort for road users.

The ASEAN Power Grid (APG) is aimed at building a regional power transmission network linking all Member States. Six out of the planned 16 cross-border

interconnections have already been put into operation. In addition, the Trans-ASEAN Gas Pipeline (TAGP) aims to connect the gas pipeline infrastructure of ASEAN Member States and enable gas (including liquefied natural gas) to be transported across Member States' borders. There are currently 11 bilateral pipeline connections with a total length of 3,020 km. This allows the connected Member States to enhance cross-border electricity trade in order to meet growing demands for electricity. The project also provides private sector opportunities in investment, financing and technology transfer.

All the agreements and protocols on the liberalisation of air services under the ASEAN Open Skies Policy for both cargo and passenger services have been concluded and implemented by most Member States. This has substantially enhanced air connectivity in the region with increased air capacity and created more opportunities for a greater number of people to fly to neighbouring countries.

Another sector of ASEAN infrastructure that is undergoing continuous enhancement is telecommunication. ASEAN telecommunication regulators in 2012 announced the intention to reduce international mobile roaming rates within ASEAN. Malaysia and Singapore were the first Member States to make a bilateral agreement to reduce the mobile roaming rates charged by their respective telecommunication providers. By mid-2013, the rates were half compared to the rates in 2011.

Equitable Economic Development

A key component of the AEC is to enhance the competitiveness and expansion of small and medium enterprises in ASEAN through flagship projects under the Strategic Action Plan for ASEAN SME Development (2010-2015). Thirty business incubator and innovation centres make up the ASEAN Business Incubator Network (ABINet) to promote business matching and development. The ASEAN SME Guidebook towards the AEC 2015 has been developed to enhance awareness of the financial facilities and market opportunities for SMEs available in ASEAN Member States.

Another crucial goal of the AEC is to ensure that the different levels of economic development of ASEAN Member States are given utmost consideration. Under the Initiative for ASEAN Integration (IAI), new approaches have been developed so that the benefits of the AEC are more evenly shared between all ASEAN Member States, including the newer ASEAN Member States (Cambodia, Lao PDR, Myanmar and Viet Nam) and the sub-regions (such as the Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area and the Indonesia-Malaysia-Thailand Growth Triangle).

The ASEAN Framework for Equitable Economic Development (AFEED) was introduced in 2011. It is the guiding framework for Member States to enable regional economic integration based on the principles of inclusive and sustainable growth, poverty alleviation and narrowing the development gap

within and between all ASEAN Member States. Efforts are being undertaken to develop indicators to be used to monitor the operation of AFEED.

Integration into the Global Economy

One of the important success stories of the AEC is ASEAN's integration into the global economy. Through a number of "ASEAN+1" free trade agreements with the People's Republic of China, Japan, the Republic of Korea, Australia, New Zealand and India, ASEAN is well-positioned at the centre of global supply chains, and has developed strong trade links with the major regional economies, which has allowed for the creation of significant business opportunities.

ASEAN is also negotiating the Regional Comprehensive Economic Partnership (RCEP), an FTA involving ASEAN and its six FTA partners. The ASEAN-led agreement, expected to be concluded by the end of 2015, will allow ASEAN to achieve a modern, comprehensive, high-quality and mutually beneficial economic partnership agreement with its FTA partners. With a combined GDP of about US\$21.2 trillion, which is about 30% of global GDP, the RCEP also has the potential to transform the region into an integrated market of about 3.4 billion people (or 48% of the world's population). When concluded, RCEP is expected to deliver tangible benefits to businesses through potential improvements in market access, trade facilitation, regulatory reform and more liberal rules of origin.

Increased business interest in the AEC

ASEAN has enjoyed a steady increase in foreign direct investment (FDI), with an average growth of 14% since 2000. In 2012, FDI flows to the region reached US\$110.3 billion. Such strong FDI growth is a result of a multitude of factors, including the comprehensive ASEAN integration efforts that have made it cheaper, faster and easier to trade in the region.

Already, we have seen strong interest in the AEC from business. For example, the US Chamber of Commerce in a recent survey found that 54% of American companies had an ASEAN strategy in place and looked forward to the full implementation of the AEC; 84% of executives surveyed expected profits to increase in 2014 as integration continued.

As we move closer to our goal of AEC 2015, we fully expect business interest in the AEC to continue to rise, as more businesses benefit from such ASEAN integration efforts, and start to develop ASEAN strategies as part of their corporate policies. The process is well under way, as witnessed by the emergence of groups like the ASEAN Business Club, which is backed by some of the region's biggest corporations and sees creating a high level of awareness of the AEC as a core priority. In addition, the largest consulting companies in the region have all jumped on the AEC bandwagon, helping to promote awareness of the AEC. Universities in the region have begun establishing AEC centres and think tanks are commissioning studies on the impact of the AEC.

The recent ASEAN Business Advisory Council's (ABAC) report noted that in the ABAC Survey on Competitiveness, conducted from May to August 2013, almost half of the businesses surveyed (48% of respondents) said that their organisation takes into account the investment attractiveness of the ASEAN region as a whole when planning investment strategies. This is up from 39% as recorded in the 2011-2012 survey and is an encouraging sign that a growing number of ASEAN businesses now have an "ASEAN strategy" in mind.



ROLE OF SME AGENCIES IN ASEAN MEMBER STATES



BRUNEI DARUSSALAM

SME Development Policies and Key Statistics:

Small and Medium Enterprises (SMEs) have been identified as major players in industrial development that have a high potential to contribute significantly towards the national objective of sustainable economic diversification.

For Brunei Darussalam, SMEs constitute around 98.23% of total number of active enterprises in 2010, contributed 59% to Brunei's total employment in the private sector and 24% to GDP in all sectors. The SMEs employed about 60% (59,180 workers) of the total private sector workforce. Out of the total operating revenue generated by private sector businesses which amounted to BND 29.2 billion, the revenue of SMEs combined accounted for 26.8%. Additionally, from the statistical records in 2010, 75.1% of the SMEs are in Services Sector, 14.2% are in the Industry Sector, and 10.6% are from the Primary Resources Sector.*

Furthermore, SMEs have been identified as major players in industrial development that have a high potential in contributing to the diversification of the economy. The primary resources sectors, Islamic financial market and halal market have been identified as key growth areas for local SMEs. One of the areas SMEs are being encouraged to enter is ecotourism, ICT and supporting industries in the oil and gas sector.

SME Agency:

The Ministry of Industry and Primary Resources has declared that the present decade 2010 to 2020 as the Decade to Spur SME Development in Brunei Darussalam. One of the main focuses of the National Development Plan is to spur the development of SME sector in order to realise the National Vision 2035. The Ministry has been playing a greater role as the main Government focal agency for SME development. In July 2006, the Entrepreneurial Development Centre (EDC) under this Ministry was established with its main role for the development of SMEs by providing facilities and expertise for facilitating growth and development in Brunei Darussalam.

* Exchange rate of Brunei Dollar (BND) as of date: USD 1 = BND 1.2889

The Entrepreneurial Development Centre provides several capacity building programs related to business activities for SMEs are developed and organised throughout the calendar year. These include training on entrepreneurship and technical skills upgrading, business management, marketing and information technology, standards and quality and other relevant subjects are all being provided without charges to SMEs. Such programs will enable our entrepreneurs to improve their entrepreneurial skills and knowledge particularly in keeping up with challenges of business dynamic.

Other supporting agencies include the Brunei Economic Development Board (BEDB) which has formulated several effective and promising local business development programmes and initiatives through a framework that emphasizes Capability, Capital and Connectivity. This will create opportunities for local businesses while promoting a business-friendly environment. These include:

- Micro Enterprise Development
- Start-up & Growth Enterprise Development
- Internationalization & Commercialization Support
- Other Initiatives



CAMBODIA

Definition:

SMEs are defined based on the equivalent full-time employees. The definition of enterprise size is proposed to be applied to all industries. However, where the number of employee is not appropriate, the definition based on the size of total assets (excluding land) or a combination of the two should be used. Nevertheless, there is no formal definition of SME in terms of financial standing yet because different financial institutions often require different data.

Type of Enterprise	Number of Employees	Asset (USD)
Micro	Less than 10	less than 50 000
Small	11 to 50	50 to 250 000
Medium	51 to 100	250 to 500 000

SME Development Policies and Key Statistics:

The SMEs in Cambodia are divided into three sectors by MIME as follows:

- 1). Production sector including agricultural processing, manufacturing, and mining;
- 2). Service sector; and
- 3). Trading sector including wholesales and retails.

In 2009, almost all (98.46 percent) of the total of 36,116 establishments registered with MIME, are small and medium-sized numbering 35,560. The growth rate of total establishments for the year is 8.3%. The Small and Medium industries are local investment and domestic consumption oriented; meanwhile, large industries mostly are foreign investment and export market oriented. According to the record of the Ministry of industry, Mines and Energy, in 2009, the small and medium manufacturers in Cambodia accounted to 98.5% whereas large industries accounted 1.5% of total manufacturers.

In the year 2009, most of the SMEs are in food, beverages and tobacco sector (84.33%); followed by the fabricated metal products sector (5.34%); textile and wearing apparel sector (4.05%); other manufacturing industries sector (2.78%); non-metallic mineral products (2.78%); chemicals Petroleum, coal, rubber and plastic products (0.58%); and paper or paper products sector (0.14%), respectively.

Since 2005, the Ministry of Commerce (MOC) has implemented measures to reform the commercial registration procedures for SMEs. The timeline required for commercial registration is reduced from 2-3 weeks to only 1 week. Further, the capital requirements in the form of a Bank Deposit for commercial registration have been reduced from 20 million riels to 4 million riels. The administrative fee for Commercial Registration has been reduced to 177 US\$.

Generally, there are over 75 licenses that may apply to SMEs in Cambodia and these are issued across a large number of ministries. The SME Sub-Committee has set up an SME Information Portal at <http://www.myanmarindustry2.com/> which provides information useful for SMEs and anyone interested in the SMEs sector in Cambodia. Within this Portal is a one-stop information window which provides details on all licenses affecting SMEs together with the sample of the application form and the information on where to apply.

In July 2004, the new Rectangular Strategy for Growth, Employment, Equity and Efficiency was announced to govern private sector development and job creation in Cambodia. Part II of “Rectangular Strategy-Phase II” stated that the Royal Government will continue to improve the business climate for small and medium enterprises.

The RGC has reduced minimum requirements for the registration of small and medium enterprises and the company registration fee. Accounting system and financial report mechanism have been simplified. Loans provided by financial institutions to small and medium enterprises have increased considerably. To implement the RGC’s prioritised policies, the Ministry of Industry, Mines and Energy (MIME) will focus on achieving the following four Objectives:

- 1). Creating enabling business environment for the development of industry and manufacturing sector.
- 2). Promoting SMEs and developing businesses
- 3). Developing Private sector and attracting investment.
- 4). Building human resources capacity and technology transfer.

SME Agency:

The General Department of Industry (GDI) is a primary agency under the Ministry of Industry Mines and Energy responsible for formulating and implementing government policy and development strategies in industry sector. It has core mandate to implement the RGC’s Development Policy and Strategy in industry and SME sectors as articulated in the Rectangular Strategy Phase II.

Webpage

www.mime.gov.kh promotions and installation of various incentive schemes. Regional, bilateral and multilateral cooperation is considered as the way to further open up more trade and investment opportunities for Cambodia.



INDONESIA

Definition:

SMEs in Indonesia are defined as independent productive enterprises, which are run by individuals or companies that are not subsidiaries that are owned, run or become both directly or indirectly part of a large enterprise. The criteria of SMEs are based on the assets and annual sales as mentioned on the table below.

Type of Enterprise	Asset Value (IDR)*	Annual Sales (IDR)*
Micro	Less than 50,000,000	Less than 300,000,000
Small	50,000,000 up to 500,000,000	300,000,000 up to 2,500,000,000
Medium	500,000,000 up to 10,000,000,000	2,500,000,000 up to 50,000,000,000
Large	More than 10,000,000,000	More than 50,000,000,000

SME Development Policies and Key Statistics:

SMEs play a vital role in reducing the rate of poverty and unemployment in the Indonesian economy. In 2013, micro, small and medium enterprises (MSMEs) in Indonesia comprise of 57.9 million units or 99.99% of the total business enterprises, and employs 117.68 million people or 97% of the total labor forces. The SMEs share to GDP and export is 59.08% and 14.06%, respectively.

To empower SMEs, the Indonesian Government has launched several strategic programs such as the Credit for Small Holders, national program of Community Empowerment and Community Health Insurance. The purpose of the Credit for Small Holders program is to give easy loan credits to help businesses, particularly micro enterprises. The government will guarantee up to 80% of the possible bad debt and no collateral is needed.

* Exchange rate of Indonesia Rupiah (IDR) as of date: US\$ 1 = IDR 12,123

The credit will accelerate the development of primary sectors and empower small-scale businesses, to improve their accessibility to state, private or regional banks, to reduce poverty levels and expand job opportunities. Individuals, groups or cooperatives are eligible to access this program with credit ranging from IDR5 million up to IDR2 billion (approximately US\$ 500 – 200,000). The target is to provide US\$ 22 billion of credit per year until 2014.

To further enhance SME access to the global market, the government provides capacity building programs, technology transfer, access to market and facilitates SMEs to participate at global exhibitions.

MSMEs are the engine of our economic growth. They are the main pillars of the Indonesian economy, and serve as the principal source of domestic employment across all economic sectors – including women and young generations. Promoting a competitive and innovative SME sector is mandatory to enhance the economic growth of Indonesia. A strong, dynamic and efficient SME sector will ensure a sustainable economic development.

SME Agency:

The SME agency in Indonesia is the Ministry of Cooperative and SME (MOCSME). The Ministry has been empowering cooperatives, micro, small and medium enterprises (CSMEs) so that they become the primary role players in the national economy. Efforts and strategic moves will continue to be made in a systematic, consistent and sustainable manner.

The key success to empower CSMEs lies in the synergy of government policies and institutions. Thus, the MOCSME takes the role of a coordinator to formulate national policies and is expected to play an active role to empower CSMEs in Indonesia.

Guided by the Strategic Plan of Action for CSME Development (2010-2014), the MOCSME has sought to realize seven Key Development Milestones (KDMs) by 2014. Five out of the seven KDMs concerns SME development which are highlighted as follows:

- 1). Increase export value by 20%;
- 2). Utilise online SME information system;
- 3). Distribute IDR20 trillions annually from Credit for Small Holders;
- 4). Generate 1000 skilled entrepreneurs per year; and
- 5). Successfully implement 100 One Village One Product (OVOP) movement.

Web Portal:

www.depkop.go.id

www.smeccda.com

www.smescoindonesia.com

www.danabergulir.com



Lao PDR

Definition:

The Small and Medium sized Enterprise (SMEs) are independent enterprises that are legally registered and operated according to the prevailing laws of the Lao People's Democratic Republic, and are classified into the size categories according to the business sector, the annual average number of employees, the total assets and annual turnover basis.

The government shall issue decision on SME classification in each stage of development as deemed appropriate.

Type of Enterprise	Average Annual Number of Employees	Total asset in KIP	Annual turnover in KIP
Small Enterprise	<= 19	<= 250 million	<= 400 million
Medium Enterprise	>19 – 99	<= 1.2 billion	

SME Development Policies

In Lao PDR, there are 216,913 enterprises nationwide and SMEs accounted for up to 99.83% of all enterprises. Further, 81.4% of labours are employed by SMEs.

- The SME Development policies for SME Development Plan 2011-2015:
 - Improving the regulatory environment and public administration of economic activities
 - Improving access to finance
 - Formation of new entrepreneurs
 - Increasing the provision of supports and business development services (BDS)

- Enhancing business linkages between large enterprises and SMEs
- Promoting the increase of productivity for upgrading the quality and standard of products and services of SMEs
- Enhancing access to markets and enlarging markets for SMEs
- SME Promotion activities (by the Law on SME Promotion)
 - Creating an enabling environment
 - Accessing to finance
 - Policy on customs and taxations
 - Creating and developing entrepreneurs
 - Providing services on business development consultation
 - Cooperating between SMEs and large sized enterprises and foreign investment enterprises
 - Increasing on productivity
 - Accessing and expanding markets
 - Business clustering
 - Allocating business location
 - Promoting on advanced technology utilisation
 - Using and protecting intellectual property
 - Providing and accessing to information

Role of Department of SME Promotion, Ministry of Industry and Commerce, Lao PDR as:

- Research and establish policy of SME promotion and development
- Be national focal point for SME promotion and development
- Disseminate policy, strategy and SME Development Plan
- Manage SME Promotion and Development fund
- Capacity building for staff and institution involved in SME Promotion
- Monitor, inspect and evaluate strategy and SME development plan implementation
- Establish annual SME White Paper
- Define size and condition for SME promotion
- Collect and provide business information for SMEs
- Support SME to market access
- Exercise other authorities and perform other duties as assigned by Minister of Industry and Commerce and as prescribed by related laws.

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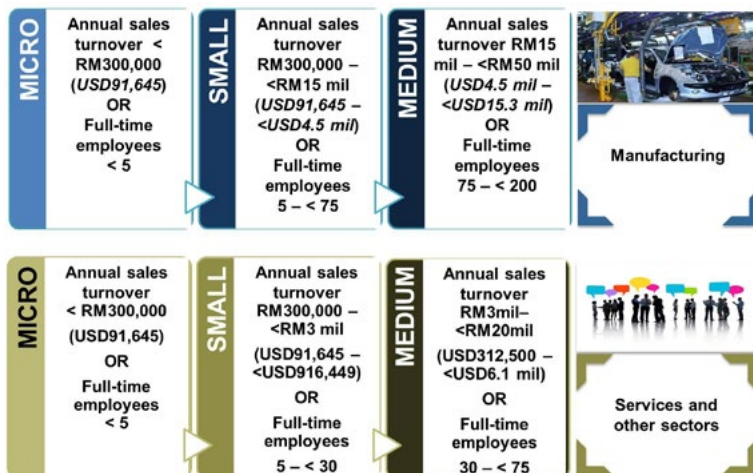
MALAYSIA

Small and Medium Enterprises (SMEs) constitute 97.3% of the 662,939 total number of business establishments in the country. The latest statistics indicate that SMEs contribute 33.1% of Gross Domestic Product (GDP), 57.5% of employment and 19% of exports. The performance of Malaysian SMEs remains encouraging despite the difficult business environment. In 2013, the GDP growth of SMEs picked up further to 6.3% against 6% in 2012. SME growth also exceeded the overall GDP growth of the country of 4.7%. The higher SME growth was reflected across all major economic sectors, mainly supported by strong domestic demand, led by both consumption and investment activities. In 2014, the growth momentum of SMEs is expected to be sustained. Domestic demand will continue to be the key driver of growth led by private sector activities.

SME Definition

The SMEs in Malaysia are defined by two criteria, namely the annual sales turnover and the number of full-time employees. A business will be deemed an SME if it meets either one of the two specified qualifying criteria, namely sales turnover or full-time employees, whichever is lower.

Chart 1: The new SME Definition



SME Masterplan as the ‘Game Changer’

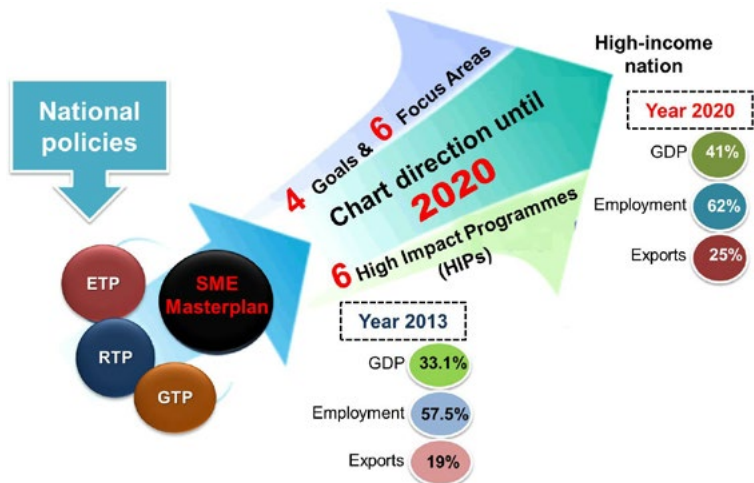
Small and medium enterprises (SMEs) including microenterprises have played an important role in fostering growth, employment and income in the country. The GDP of SMEs expanded at an average annual growth rate of 6.8%, far above the average overall GDP growth of 4.9% per annum in the period 2004 - 2010. This was largely due to the supportive policies put in place by the Government through the National SME Development Council (NSDC). The Council chaired by the Prime Minister has laid a comprehensive framework, which brings together 15 Ministries and more than 60 Agencies to work towards achieving a common objective.

However, going forward, amidst uncertain global environment and growing competition, Malaysia requires a ‘game changer’ to transition the economy to a high-income nation by 2020. SMEs are critical to the economic transformation as they form the domestic source of growth and bedrock of private sector activity. SMEs are also important in stimulating innovation and act as stabilisers of growth during an economic slowdown.

The SME Masterplan will be the ‘game changer’ to accelerate the growth of SMEs to achieve high-income nation status by 2020. The Masterplan will be for all SMEs in Malaysia, irrespective of sector, gender, geographical region and ethnic background. Successful implementation of the Masterplan will result in raising the contribution of SMEs to the economy by 2020:

- GDP: 41% (2013: 33.1%);
- Employment: 62% (2013: 57.5%); and
- Exports: 25% (2010: 19%).

Chart 2: Targets set in SME Masterplan for 2020



In order to accelerate the growth of SMEs, it is important to understand the forces that drive performance of SMEs. Based on a technical analysis on Malaysian data, the Masterplan has highlighted six factors that influence the performance of SMEs. These six performance levers are:

- Innovation and technology adoption;
- Human capital development;
- Access to financing;
- Market access;
- Legal and regulatory environment; and
- Infrastructure.

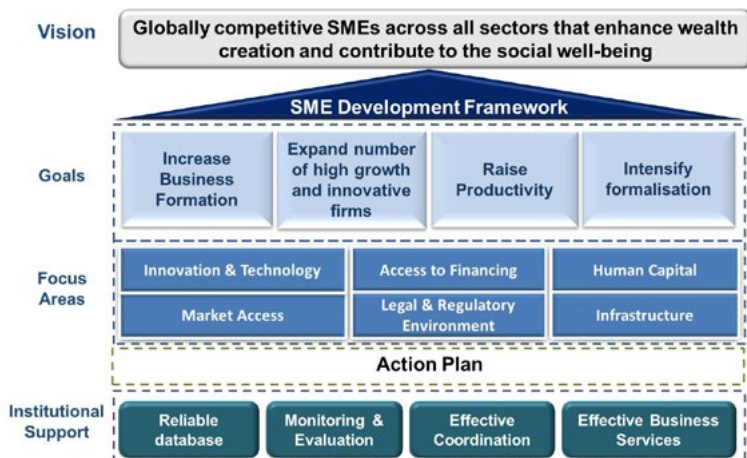
All these performance levers should be enhanced simultaneously as shortcomings in any of these levers will prevent SMEs from reaching their full potential. Currently, SMEs are not achieving high performance due to challenges faced in each of these areas. The aim of the Masterplan is to address these challenges to unleash the growth potential of SMEs to achieve Vision 2020.

Chart 3: Key Challenges Faced by SMEs



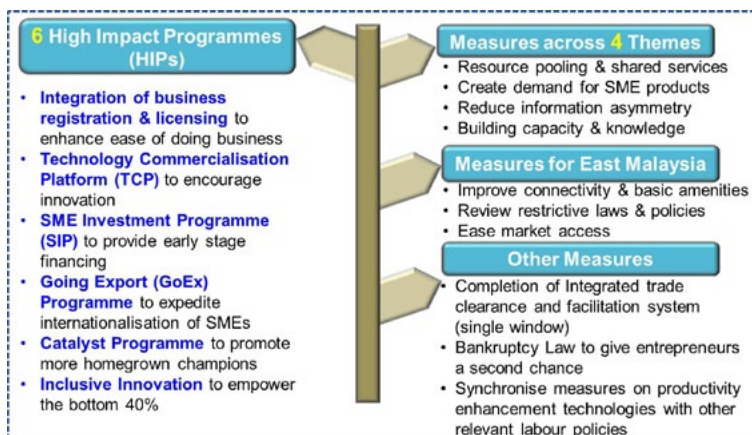
The Masterplan adopts a two-pronged approach to address these challenges. A differentiated strategy will be adopted to suit the needs of all SMEs ranging from microenterprises to the more sophisticated firms. On one front, there are generic measures to develop a comprehensive range of assistance for microenterprises and to bring them into the economic mainstream and to contribute to growth. At the same time, the Plan proposes a targeted approach to promote innovative and high growth companies in harnessing their full potential and to integrate into the global market.

Chart 4: New SME Development Framework



The Masterplan has also proposed 32 initiatives, including six High Impact Programmes (HIPs) and four thematic measures. The HIPs are very important as they will contribute significantly towards achieving the goals of the Masterplan. Recognising the unique business environment in East Malaysia, the Masterplan has also proposed specific measures for SMEs in East Malaysia.

Chart 5: Summary of Initiatives under the SME Masterplan



Some of these High Impact Programmes (HIPs) will be essentially managed and delivered by the private sector, but will be owned by a Ministry or Agency. The lead Ministry or Agency will report the progress and outcomes in terms of increase in sales, profits, investments, productivity and other key indicators through the Central Coordinating Agency to NSDC.

HIP 1:

Integration of Business Registration and Licensing aims to create a single registration point through interfacing of the current National Business Registration System i.e. My Corporate Identity (MyCoID) with the National Business Licensing System i.e. Business Licensing Electronic Support System (BLESS). The initiative is to simplify procedures to reduce the lag time and cost involved in starting a new business. The initiative will also enhance formalisation as registration will be mandated as a pre-requisite for licensing.

HIP 2:

Technology Commercialisation Platform (TCP) is a national network of privately-managed platform to promote innovative ideas from proof of concept (POC) to the commercialisation stage. TCP aims to remove market barriers to innovation by providing linkage to a range of services including infrastructure support, financing, technical assistance, market information and capacity building.

HIP 3:

SME Investment Programme (SIP) is to provide early stage financing through the establishment of investment companies which would invest in potential SMEs in the form of debt, equity or a hybrid of both. This will expedite the growth of venture capital industry in the country that can support start-ups, especially innovative SMEs.

HIP 4:

Going Export (GoEx) Programme offers customised assistance to new exporters and SMEs venturing into new markets. Export-ready SMEs can avail to comprehensive support which among others includes linkage to market expertise and buyers, and compliance to standards to expedite internationalisation of products and services.

HIP 5:

Catalyst Programme is to create homegrown champions through a targeted approach with support in the area of financing, market access and human capital development. The Programme will have transparent selection criteria and exit mechanism.

HIP 6:

Inclusive Innovation is specifically designed to empower the bottom 40% of the income group to leverage on innovation. This Programme will promote transformation of communities including microenterprises in the rural areas through handholding, as well as, financial, technical and management support.



About SME Corp. Malaysia

It all began on 2 May 1996, when a specialised agency was established to spur the development of small and medium enterprises (SMEs) by providing infrastructure facilities, financial assistance, advisory services, market access and other support programmes. Known as the Small and Medium Industries Development Corporation (SMIDEC), its aim was to develop capable and resilient Malaysian SMEs to be competitive in the global market.

The establishment of the National SME Development Council (NSDC) in 2004 presented yet another chapter in SME development in Malaysia. As the highest policy-making body, its role was to formulate strategies for SME development across all economic sectors, coordinate the tasks of related Ministries and Agencies, encourage partnership with the private sector, as well as, ensure effective implementation of the overall SME development programmes in this country. Initiatives under the NSDC included enhanced access to financing; financial restructuring and advisory services; information, training and marketing coordination; and a comprehensive SME database to monitor the progress of SMEs across all economic sectors.

In 2007, the NSDC decided to appoint a single dedicated agency to formulate overall policies and strategies for SMEs and to coordinate programmes across all related Ministries and Agencies. SMIDEC was tasked to assume the role and the official transformation into Small and Medium Enterprise Corporation Malaysia (SME Corp. Malaysia) commenced on 2 October 2009. SME Corp. Malaysia is now the central point of reference for information and advisory services for all SMEs in Malaysia.

Web-portal:

www.smecorp.gov.my

www.smeinfo.com.my



MYANMAR

Definition:

The criteria used to define SMEs in Myanmar, varies according to the country's economic condition. The Private Enterprise Law 1990 classifies enterprises into small, medium and large-scale enterprises as illustrated in the table below. The definition of SMEs can also be found in the Cottage Industries Promotion Law (1991), which classifies the size of Cottage Industries.

Definition of Criteria	Micro	Small	Medium
Power (HP) used	Less than 3 H.p	3 to 25	26 to 50
No of workers	Less than 10	10 to 50	51 to 100
Capital Outlay (Kyat million)		Up to 1	Over 1 to 5
Production Value per year (million)		Up to 2.5	Over 2.5 to 10

SME Development Policies and Key Statistics:

There are a total of 43,503 privately owned establishments registered under the Private Industrial Enterprise Law (Ministry of Industry 1) in 2007. Based on the data of the Ministry of Industry (1), about 91.99% of the establishments in 2007 are SMEs.

The agriculture, livestock and fisheries and forestry sectors contributes the bulk share of GDP accounting for 41.2%, while the processing and manufacturing sector accounts for approximately 21.7%, and the service sector accounts for 37.1%. The industrial sector is steadily increasing year by year.

The following government institutions have been established to develop both state-owned and privately-owned enterprises:

- Central Industrial Development Committee chaired by the Vice Senior General of State Peace and Development Council (SPDC) and 14 Ministers as members, to formulate policies;
- Myanmar Industrial Development Committee (MIDC) chaired by the Minister of Industry No (1), and the Ministers and Deputy Ministers as members, to coordinate Industrial Development; and
- Myanmar Industrial Development Working Committee (MIDWC) chaired by the Minister of Ministry of Industry No (2), to implement the policy for the development of Industrial Zones including the development of SMEs.

The Industrial Development Working Committee with the assistance of the ten SubCommittees regularly conducts industrial exhibitions, seminars and conference on technology, productivity and management, training courses to upgrade technical skills and transfer of technology of SMEs and private sectors. The Union of Myanmar Federation of Chamber of Commerce and Industry (UMFCCI) and Myanmar Industrial Association (MIA) are also playing leading roles in private sector development by providing various services such as consultancy, providing information on trade and investment, newsletters and trade bulletins, business matching training and seminars, workshops, trade fairs, exhibitions, study tour missions, participation in various government committees and other promotional activities.

The government recognises the important role of SMEs and is therefore developing an SMI promotion policy, to assist in the development of SMEs. The policy, which will be issued by 2011, has 11 chapters covering among others, financial assistance and guarantee, fostering local industries, market development, human resource development, and technological innovation and research.

SME Agency:

Headed by the Ministry of Industry No (2), the Industrial Development Committee (IDC) has been restructured on 20th of April 2011, to play the role as the prime mover in the industrial development process. Current works involves greater emphasis on green industries and also coordinating the works of members of the Industrial Development Committee, Myanmar Federation of Chamber of Commerce & Industry, 18 Supervisory Committees from (18) industrial Zones and the private sectors. The IDC carries out the following tasks:

- Act as the primary focal point for SME development;
- Implement new projects to establish factories in cooperation with developed countries;
- To further develop the agro-based industries;
- Managing and operating Industrial Training Centers that offers human resource development programmes;

- Enhance industrial production qualitatively and quantitatively whilst promoting efficient and green production methods; and
- Promote international cooperation.

Twelve subcommittees under the IDC have been established consisting of members from the government, private business and non-government organizations to create a sound policy, business environment and a supportive regulatory framework for SMEs. According to the guidelines of IDC, the twelve subcommittees have the task to implement and fulfill the industries' targets and activities.

Web-portal:

<http://www.myanmarindustry2.com/>



PHILIPPINES

Definition:

Micro, small and medium enterprises (MSMEs) shall be defined as any business activity or enterprise engaged in industry, agribusiness and/or services, whether single proprietorship, cooperative, partnership or corporation whose total assets, inclusive of those arising from loans but exclusive of the land on which the particular business entity's office, plant and equipment are situated, must have value falling under the following categories:

Type of Enterprise	Total Asset Value
Micro	PHP 3,000,000 or less (approx. US\$67,000 or less)
Small	PHP 3,000,001 – 15,000,000 (approx. US\$67,001 – US\$333,000)
Medium	PHP 15,000,001 – 100,000,000 (approx. US\$333,001– US\$2,222,000)
Large	Above PHP100,000,000 (approx. Above US\$2,222,000)

Source: RA 9501 otherwise known as Magna Carta for Micro, Small & Medium Enterprises

SME Development Policies and Key Statistics:

The Philippine government highlights the MSME sector in its development agenda because of its current and potential significant contribution to the economy and society. The MSME sector accounted for 99.6% of total establishments and 65% of total employment in the country. It also generated 35.7% of the country's total value added. Despite this, the sector is characterized by a hollow and missing middle.

* Exchange rate of Philippines Peso (PHP) as of date: US\$ 1 = PHP 45

Number of Establishments. As of 2012 count, there are 944,897 business enterprises operating in the Philippines. Of these, 99.58% (940,886) are MSMEs and the remaining 0.42% (4,011) are large enterprises. Of the total number of MSMEs, 89.78% (844,764) are micro enterprises, 9.78% (92,027) are small enterprises, and 0.44% (4,095) are medium enterprises.

Sectoral Distribution. Majority of the 940,886 MSMEs in operation in 2012 are in the wholesale and retail trade, repair of motor vehicles and motorcycle industries with 436,809 (46.42%) business establishments; information and communication, financial and insurance activities, and other service activities with 133,157 (14.15%); accommodation and food services with 126,108 (13.40); followed by manufacturing with 117,601 (12.50); human health and social services, professional scientific and technical, education, administrative and support services, arts, entertainment and recreation industries, and real estate with 105,927 (11.26). These industries accounted for about 97.74% of the total number of MSME establishments.

Employment. MSMEs generated a total of 4,930,851 jobs in 2012 versus 2,658,740 for the large enterprises. This indicates that MSMEs contributed almost 64.97% of the total jobs generated by all types of business establishments that year. Of these, 47.0% or 2,316,664 jobs were generated by micro enterprises; 41.8% or 2,061,090 by small enterprises; and 11.2% or 553,097 by medium enterprises.

Republic Act No. 6977, as amended by R.A. 8289 and further amended by R.A. 9501 or the amended "Magna Carta for Micro, Small and Medium Enterprises", laid down the legal basis for a comprehensive approach to promote, develop and assist MSMEs in the Philippines. Enacted in 1991, the law is a landmark legislation guided by three principles for setting the pace of MSME development: minimal set of rules and simplification of procedures and requirements; private sector participation in the implementation of policies and programs; and coordination of government efforts to develop the MSME sector.

The law created the Micro, Small and Medium Enterprise Development (MSMED) Council, which is mandated to carry out the provisions of the law and be primarily responsible for the development of the Philippine MSME sector. It also created the Small Business Guarantee and Finance Corporation or SB Corporation and required all lending institutions to set aside at least 8% for micro and small enterprises and at least 2% for medium enterprises of their total loan portfolio and make it available for MSME credit.

Developed in line with R.A. 9501 and the Philippine Development Plan (PDP), the MSME Development Plan 2011-2016 was crafted to promote, support, strengthen, and encourage the growth of MSMEs in all productive sectors of the economy. The MSMED Plan meant to raise the sector's contribution to gross value added (GVA) and generate new employment in line with the government's mission of lifting the nation out of poverty. It also intended to improve the business environment for MSMEs, increase their access to finance, allow them to penetrate new markets and maintain and expand existing ones, and raise their level of productivity and efficiency using a results-based management approach.

The goals of the MSME Development Plan 2011-2016 will be achieved by focusing MSME development around the four identified outcome areas, namely: Business Environment, Access to Finance, Access to Markets, and Productivity and Efficiency, government agencies, in partnership with private sector MSME enablers can intensify their coordination, delivery and monitoring programs and services to MSMEs.

The MSME Development Plan 2011-2016 responds to the findings of the midterm evaluation. It addresses, in particular, the need to integrate strategies to prepare Philippine MSMEs to the challenges and opportunities brought by the ASEAN Integration into the updated MSME Development Plan, while maintaining the strategic alignment between the MSMED Plan, the Philippine Development Plan 2011-2016 midterm update and the Philippine Manufacturing Industry Roadmap.

SME Agency:

The Bureau of Small and Medium Enterprise Development (BSMED) of the Department of Trade and Industry (DTI) is mandated to formulate, implement and monitor development programs both for MSMEs and for private institutions involved in assisting the trade and industry sector.

The BSMED, in its capacity as the MSMED Council Secretariat, provides technical support to the Council. As such, the Bureau reviews and prepares position papers concerning policies and issues affecting the growth and development of MSMEs in the areas of investment, trade, financing, technology, structural reforms and regional development.

Web-portal:

<http://www.dti.gov.ph>



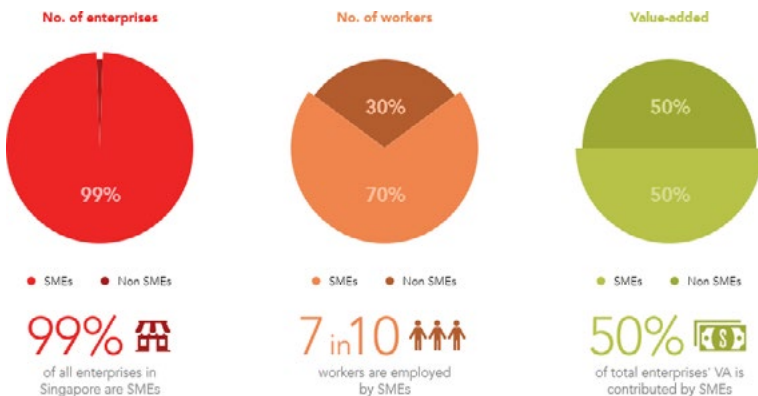
SINGAPORE



Definition of SMEs in Singapore:

SMEs in Singapore are defined as enterprises with annual sales turnover of not more than S\$100 million or employment size of not more than 200 workers.

SMEs in the Singapore Economy



SPRING Singapore

SPRING Singapore is an agency under the Ministry of Trade and Industry responsible for helping Singapore enterprises grow and building trust in Singapore products and services. As the enterprise development agency, SPRING works with partners to help enterprises in financing, capability

and management development, technology and innovation, and access to markets. As the national standards and accreditation body, SPRING develops and promotes an internationally-recognised standards and quality assurance infrastructure. SPRING also oversees the safety of general consumer goods in Singapore.

Supporting SMEs in Singapore

SPRING is the enterprise development agency for growing innovative companies and fostering a competitive SME sector. We develop an environment for enterprise growth, nurture innovative start-ups, develop key industry clusters, and grow dynamic and innovative growth-oriented enterprises.

Together with industry associations and partners, SPRING serves enterprises from a range of industry sectors to develop industry-wide infrastructure, develop and upgrade capabilities and create new market opportunities.

Our assistance in 5 main areas to help SMEs grow and globalise:

Toolkits

Self-help guides on:

- Customer Service
- Financial Management
- Human Resource Capability
- Marketing
- Productivity

Voucher

SGD 5,000 Innovation & Capability Voucher (ICV) supports SMEs to take their first step towards capability.

Consultancy Projects

- Productivity improvements
- Human resources development
- Financial management
- Innovation

Productivity Solutions

The supportable cost categories include:

- Equipment & hardware
- Technical solutions & training
- Design & renovation

Tax Incentive

Productivity & Innovation Credit (PIC) provides 400% tax deduction of up to \$400,000 or 60% cash grant up to \$100,000 expenses in productivity improvements and innovation. Covering six areas :

- Acquisition or leasing of PIC IT and automation equipment
- Training
- Acquisition and in-licensing of Intellectual Property Rights (IPRs)
- Registration of selected IPRs
- Research & Development

- Approved design projects

Grant

Capability Development Grant (CDG) supports up to 70%* of the cost of productivity improvements and capability development that will result in greater enterprise competitiveness and business growth.

* SPRING's enhanced funding support of up to 70% would be effective for three years until 31 March 2015.

Loan

Government-backed loans for working capital, trade financing and equipment financing, offered through participating financial institutions.

- Local Enterprise Finance Scheme (LEFS)
- Loan Insurance Scheme (LIS)
- Micro Loan Programme (MLP)

Website:

www.spring.gov.sg



THAILAND

Definition:

SMEs in Thailand are categorised into 4 main groups: manufacturing (including agricultural business), trade (wholesale), trade (retail), and service. The definition of Thai SMEs is based on 2 criteria namely; the number of employees and fixed asset value. In this regard, an enterprise is not required to meet both types of the criterion.

Type of Enterprise	Sector	Number of Employees (person)	Asset Value* (Million baht)
Small	Manufacturing	50	50
	Trade (Wholesale)	25	50
	Trade (Retail)	15	30
	Service	50	50
Medium	Manufacturing	50 - 200	50 - 200
	Trade (Wholesale)	26 - 50	50 - 100
	Trade (Retail)	16 - 30	30 - 60
	Service	51 -200	50 - 200

**On October, 2014, the exchange rate was at 1 USD = 32.43 baht.*

SME Development Policies and Key Statistics:

The total number of SMEs in Thailand in 2013 was approximately 2.76 million accounting for 97.16% of the overall number of enterprises. The SMEs can also be categorized into the following sectors:

- In trade and maintenance sector, Thailand had 1,198,062 SMEs or about 99.3 percent of the total sector.
- In service sector, there were 1,075,546 SMEs or 98.89 percent of the total sector.
- In manufacturing sector, there were 477,142 SMEs or 86.75 percent of the total sector

Out of the total 14,098,563 of jobs in 2013, SMEs accounts for 11,414,702 or 80.96% of employment. The service sector accounts for the most proportion at 5,099,237 positions, followed by the trade and maintenance sector and manufacturing sector at 3,615,541 and 2,699,924, respectively.

SMEs accounts for approximately 37.4% of the overall GDP and contributes 25.5% of the nation's total exports.

The key results of Thailand's SME promotion initiatives for the fiscal year of 2013 can be summarized into 4 aspects as follows:

- 1). Human resource development and the development of business operation;
- 2). The development of innovation and intellectual property;
- 3). The development of supporting factors for business conduct such as:
 - a). Up-to-date database management system
 - b). Marketing
 - c). Finance
 - d). The development of provincial regions
 - e). Law, rules and regulations and promotional privileges
 - f). The promotion of systems and technological tools that facilitate SME's business conduct
 - g). The Level-Up of knowledge and skills of personnel.
- 4). The implementation of the Third SME Promotion Master Plan (2012-2016)

Since August 2011, Thailand's cabinet has endorsed the Third SME Promotion Master Plan (2012-2016) to be used as the guideline for the development and promotion of Thai SMEs so that they will grow and be competitive in the dynamic global environment.

The concept of the Third SME Promotion Master Plan (2012-2016) is in line with and linked to the government's national policies and other related strategic plans such as, the 11 National Economic and Social Development Plan B.E. 2555-2559 (2012-2016), which still adheres to the philosophy of "sufficiency economy" and "people-centered development," as well as the "creation of balanced development" in all dimensions. In addition, the Third Plan is linked to many related ministries, as well as development plans at the sub-regional level that takes into account the needs and the potential of the local people, and the readiness of the public and the private sectors.

**SME Agency:**

The Office of Small and Medium Enterprises Promotion (OSMEP) is a government agency under the supervision of the Prime Minister. Its vision is to be Thailand's leading organization that formulates policies and strategies to promote SMEs. OSMEP also serves as a focal point to coordinate the network systems of public and private sectors in order to forge ahead with the growth of SMEs based on strength and sustainability.

OSMEP integrates data and information from all SME agencies in the public and private sectors, and compiles results of the implementation conducted under the SME Promotion Action Plan based on both the activities that were funded by the SME Promotion Fund, and the non-funded activities by agencies relevant to SME promotion.

Web-portal:

www.sme.go.th

VIET NAM

Definition

According Decree No.56/2009/ND-CP dated 30 June 2009, Small and medium-sized enterprises (SME) are business establishments that have registered their business according to law and are divided into three levels: very small, small and medium according to the sizes of their total capital (equivalent to the total assets identified in an enterprise's accounting balance sheet) or the average annual number of laborers (total capital is the priority criterion), concretely as follows:

Regional scale	Micro-sized enterprises	Small enterprises		Medium enterprises		Large enterprises	
	Labor	Labor	Capital	Labor	Capital	Labor	Capital
Agriculture, forestry and fishery	≤10	Over 10 under 200	≤ 20 billion	Over 200 under 300	Over 20 under VND 100 billion	Over 300	Over VND 100 billion
Industrial and construction	≤10	Over 10 under 200	≤ VND 20 billion	Over 200 under 300	Over 20 under VND 100 billion	Over 300	Over VND 100 billion
Trade and services	≤10	Over 10 under 50	≤ VND 10 billion	Over 50 under 100	Over 10 under VND 50 billion	Over 100	Over VND 50 billion

Depending on the nature or objectives of each support policy or program, the responsible agency may concretize the above-mentioned as appropriate.

* Exchange rate of Vietnamese Dong as of date: US\$ 1 = VND 21,275

SME Development Policies and Key Statistics

SMEs are business objects with features and important economic and social roles in the economy, especially in Vietnam, where most businesses are classified as SMEs. At the risk aspect, in the startup and development process, SMEs may suffer directly from hard economic realities at home and abroad in their weak standings due to inherent fundamental limitation of small size, low level of scientific and technological innovation applied in the manufacture of products and services, unsatisfactory quality of human resources, limited management capacity, low market access and expansion, and less flexible response capability to economic shocks. So, to create favorable business and investment environment conducive to the birth of SMEs as well as their business maintenance, development, expansion, competitiveness improvement, contribute greater in economic development, along with the efforts of each business itself, the Government's practical supporting policies are essential.

The Prime Minister issued Decision No. 1231/QĐ-TTg dated 07/09/2012 approving the 2nd SME Development Plan for the 2011-2015 period. The objective of SME development in 2011 - 2015 is to "establish 350,000 new businesses and strive to have approximately 600,000 businesses at the date of 31/12/2015. In particular, the export proportion of the SME sector accounts for 25% of the country's total exports; investment in this sector accounts for 35% of total social investment capital; contribute 40% of GDP; 30% of total budget; create 3.5 - 4 million new jobs over the period 2011-2015." This important Decision introduce 8 groups of supporting measures for SME development include:

- Finalise the legal framework for enterprises' enter to, active in and withdraw from market;
- Support access to finance and credit, and improve the efficiency of using capital for SMEs;
- Support technological innovation and new technology application in SMEs;
- Develop human resources for SMEs, focusing on capacity building for SMEs in corporate governance;
- Promote the formation of industrial clusters, improve access to land for SMEs;
- Provide support information to SMEs and promote market expansion for SMEs;
- Build a system of SME development agencies; and
- Manage the implementation of the Plan.

In particular, focusing primarily on the specific solutions (i) establish the SME Development Fund, (ii) step up programs promoting technology application and innovation, emphasis on high technology development to create new products, modern machineries and equipment; (iii) pilot formulate business incubator, (iv) pilot build comprehensive supporting model for SMEs in a number of areas; and (v) promote economic linkages, industrial clusters.

In 2013, there were 76,955 business newly established with registered capital worth VND 398,681 billion. The number of newly established enterprises was in

decreasing trend in recent times. By the end of 2013, Vietnam had more than 723,000 enterprises established and registered business. However, data from the Statistical Yearbook 2013 shows that, to the date of 31/12/2012, there were only 346,777 active enterprises.

By labor size, the structure of active enterprises for a total of micro-sized, small and medium enterprises accounted for 97.6%, of which micro-sized 67.6%, small 28%, medium 2%, and large enterprises 2.4%.

By capital scale, the number of SMEs in the total number of enterprises classified was 95.27%. In particular, small enterprises accounted for 83.13%, medium enterprises: 12.14% and large enterprises: 4.73%.

Most enterprises operate in the big cities belong to the Red River Delta, North Central and Central Coast, Southern East regions such as Hanoi, Ho Chi Minh City, Da Nang, Hai Phong, Binh Duong, Dong Nai with the competitive advantages of hard and soft infrastructure such as transportation, technology, communication, investment and qualified human resources as well as provincial linkages within the country and with other countries in the region.

In recent years, Vietnamese SMEs have achieved remarkable growth in terms of investment and production. To date, SMEs hold the majority and mainly divided by enterprise sector, economic sector and industry sectors. The development and contribution of the SME sector to the economy: to contribute to (i) 40% of GDP; (ii) 25% of total exports and imports; (iii) 35% of total investment capital; and (iv) 3.5 million - 4 million new employments.

SME Support Institution

SME Support Institutions system in Viet Nam functions under the leadership of the Prime Minister and has been established according to Government Decree No. 90/2001/ND-CP, dated 23 November 2001 (now replaced by Decree No.56/2009/ND-CP dated 30 June 2009).

The SME Development Council advises the Prime Minister on SME development and is chaired by the Minister of Planning and Investment.

The Agency for Enterprise Development under the Ministry of Planning and Investment is the SME policy coordination agency at the central level as well as the standing secretariat of the SME Development Council. The Agency for Enterprise Development is the focal point and member of ASEAN and APEC SME Working Groups.

At provincial levels, the Department of Planning and Investment under the Provincial/Municipal People's Committee is the SME policy coordination agency, while many other Departments also implement SME support measures.

Government agencies at the central and provincial levels collaborate closely with private sector representative organizations and public and private service suppliers to assist SMEs to improve their competitiveness.

The SME Development Fund was established according to the Decision 601/2013/QĐ-TTg dated 17/04/2013 to provide entrusted funds channeling through commercial banks to lend to SMEs with feasible projects and business plans of priority sectors encouraged by the State to enhance their competitiveness. The subjects of the SME Development Fund are prescribed by law, directly invest and manufacture on the list of priorities of the Fund (this list issued by Ministry of Planning and Investment in each period). The charter capital of the SME Development Fund by the State budget is VND 2,000 billion. The SME Development Fund will go into operation in 2014.

Credit Guarantee Fund for SMEs has been implemented since 2001. As of 31/12/2012, the charter capitals of 10 SME Credit Guarantee Funds (CGF) on a national scale were VND 512 billion and a guarantee turnover of VND 3,000 billion. In recent years, many localities would like to establish SME Credit Guarantee Fund but faced capital impediments or already established CGFs but were limited in scale.

Web portal:

www.business.gov.vn



Harmonisation of Standards and Regulatory Practices

A major obstacle for achieving the AEC in 2015 is harmonising the different product standards of the individual Member States under one ASEAN-wide system.

Over time, each member state has developed its own often very different standards for products, something which can hamper the ease of exporting goods. If trade is to be truly free and unencumbered by administrative confusion, then unity must be achieved across ASEAN to make, for instance, the sale of Indonesian goods in Viet Nam as easy as easy as in another Indonesian city.

This is especially important for SMEs who do not have the resources or experience to establish knowledge of procedures and networks in other Member States.

But that will all change under the AEC and its promotion of the free-flow of goods.

To this end, ASEAN has been working hard to establish mutual recognition arrangements (MRAs) and the streamlining and harmonisation of standards in all business sectors.

So, how easy will it be for companies, especially SMEs, to comply with the harmonised standards. What follows is a look at the MRAs and harmonisation of standards and regulatory practices in seven priority sectors:

- Rubber-based products
- Traditional medicines
- Cosmetics
- Tourism
- Fresh fruit and vegetables
- Shrimp and aquaculture
- Livestock and livestock products.

Rubber-Based Products

The Rubber-Based Product Working Group (RBPWG) is responsible for eliminating technical barriers to trade in the rubber sector through the harmonisation of rubber-based product standards with international standards and quality. Priority products agreed for the focus of harmonisation are rubber hoses, foam products, rubber bearings, babies' teats, pacifiers, and rubber nipples.

On its establishment, the scope of the group was to:

- Enhance cooperation in conformity assessment, development and implementation of standards and technical regulations for rubber based products among ASEAN member countries
- Strengthen and enhance networking and exchange of information among member countries on standards, quality and regulations of rubber-based products to facilitate cooperation across ASEAN
- Harmonise ASEAN standards with international standards and quality
- Enhance joint actions and approaches on international issues and adopt common positions in relevant international organisations, agreements and arrangements
- Identify fields of cooperation with related ASEAN member countries and third party countries and organisations to promote the development of standards for rubber based products.

Standards

A year before its 2015 deadline, the RBPWG has managed to harmonised 46 ISO standards for rubber and rubber-based products. This includes the already agreed 35 globally accepted International Organization for Standardization (ISO) standards that comprises of 34 ISO Test Method Standards and 1 Specification:

- Six ISO standards for hoses: ISO 4641:2010, ISO 4642-1:2009, ISO 4642-2:2009, ISO 2398:2006, ISO 4079:2009, and ISO 1403:2005
- Five ISO standards on non-United Nations Economic Commission for Europe (UNECE) automotive rubber parts: ISO 4081:2010, ISO 8789:2009, ISO 11424:1996, ISO 11425:1996, and ISO 1436:2009/cor1:2010.

Progress

The harmonisation of the above standards is targeted for completion by 2015, and once achieved manufacturers will find it easy to design their products and meet all specification requirements for ease of sale anywhere in ASEAN.

The RBPWG is also looking into the development of a specification standard for natural rubber latex foam that does not have an existing ISO standard, as well as the development of an ISO standard for bridge and seismic bearings.

Traditional Medicine

Traditional medicine has a long history in ASEAN Member States and is an important component part of modern health care systems.

Various types of traditional medicine are increasingly used in developed and developing countries alike. However, the development of ASEAN harmonised requirements on traditional medicines faces some significant challenges in the AEC.

- Diversification of policy, regulations and technical standards and requirements
- Availability and accessibility in terms of increased patient awareness about safe usage as well as research, collaboration and communication among providers of traditional medicines

The Product Working Group on Traditional Medicines and Health Supplements (TMHS PWG) is responsible for the integration of these products across ASEAN, acting as the focal point to facilitate the development of strategies; integration initiatives; harmonised technical requirements including safety, efficacy and stability guidelines; harmonised labelling requirements; and a regulatory framework in the traditional medicine and health supplement sectors.

Technical Requirements

The following technical requirements and guidelines are the harmonisation requirements form part of the ASEAN Agreement on Traditional Medicines.

- h). ASEAN Guiding Principles for Inclusion into or Exclusion from the Negative List of Substances for Traditional Medicines and Health Supplements
- i). ASEAN Guiding Principles for the Use of Additives and Excipients in Traditional Medicines and Health Supplements
- j). ASEAN Guidelines on Limits of Contaminants for Traditional Medicines and Health Supplements
- k). ASEAN Guidelines for Minimising the Risk of Transmission of Transmissible Spongiform Encephalopathies in Traditional Medicines and Health Supplements
- l). ASEAN Guidelines on Stability and Shelf-Life of Traditional Medicines and Health Supplements
- m). ASEAN Guiding Principles on Safety Substantiation for Traditional Medicines and Health Supplements
- n). ASEAN Guidelines on Claims and Claims Substantiation for Traditional Medicines and Health Supplements
- o). ASEAN Guidelines on Good Manufacturing Practice for Traditional Medicines and Health Supplements
- p). ASEAN Guidelines on Labeling Requirements for Traditional Medicines and Health Supplements

Progress

The technical requirements and guidelines are being finalised in parallel with the traditional medicine and health supplements agreement, with the target of it being signed by December 2015.

The ASEAN industry association on traditional medicine and health supplements has been very active in the development of the technical requirements and guidelines.

Cosmetics

The primary objective of the ASEAN Harmonised Cosmetic Regulatory Scheme (AHCERS) is to open trade and allow the free flow of cosmetic goods from one country to another, without compromising safety and quality. This, in turn, will boost the economic growth of the ASEAN region and of course, the individual 10 member countries.

In the process, all stakeholders should benefit. For consumers it means faster development/entry of initiatives in the market, with a wider range of products to choose from. This will result in a simplified regulatory system and eliminate diversity from one country to another. For the cosmetics industry, and specifically cosmetics SMEs, it will widen their market. Instead of only targeting local consumption, the prospect now is to produce for the ASEAN market, for the entire ASEAN population.

The AHCERS was signed by the economics ministers of the ASEAN Member States on September 2, 2003. It has two implementation schedules:

- Schedule A: ASEAN MRA of Product Registration Approval for Cosmetics, as the preparatory stage for Schedule B
- Schedule B: ASEAN Cosmetic Directive (ACD).

Schedule A is preparatory stage for Schedule B. At this moment, all ASEAN Member States has implemented the Schedule B. The Directive shifted the pre-market approval process to a post market surveillance mechanism, whereby the company or person responsible for placing the cosmetic products in the market would no longer be required to submit registration documents for further review and approval by the regulatory authorities. Instead they would only need to submit a notification of products to the regulatory authorities, and then put the product on the market.

The timelines for confirmation on notification vary according to national arrangements in each member state.

For further information on the AHCERS, download the information booklet at:

<http://www.asean.org/news/item/general-information-booklet-on-the-asean-harmonised-cosmetic-regulatory-scheme>.

Standards

The Annexes of ACD, as integral part of ASEAN Harmonised Cosmetic Regulatory Scheme (AHCERS)

Progress

The ASEAN Cosmetics Committee, as the sectoral body that oversees the implementation of ACD, continues to harmonise relevant standards as the main reference for implementation. The latest update of harmonisation of standards

for cosmetics (annexes of ACD) can be downloaded from the ASEAN website: www.asean.org/news/item/agreement-on-the-asean-harmonized-cosmetic-regulatory-scheme-phnom-penh-2-september-2003.

To assist manufacturers in complying with ACD requirements, the following ASEAN guidelines have been developed:

- Cosmetic labelling requirements
- Cosmetic claim guidelines
- Guidelines for cosmetic Good Manufacturing Practice (GMP)
- Safety Assessment guidelines
- Guidelines for Product Information Files.

Impact assessment and evaluation on ASEAN Harmonised Cosmetic Regulatory Scheme was undertaken in 2013 and Study Tour on E-Notification System was undertaken in 2014 as a means to equipped CLM and Brunei with electronic notification system that will assist cosmetic industries easy access into intra-ASEAN market.

Tourism

In order to enhance the quality of human resources, services, and facilities in the region, ASEAN is currently developing comprehensive tourism standards for green hotel, homestay, spa services, public toilet, clean tourist city, and community based tourism, including their certification process. The certification process includes a process that will allow tourism services and human resources support the initiative to address the climate change issue, targeted for completion by 2015.

ASEAN Green Hotel Standard has the objective to increase environmentally friendly effort and energy conservation in the ASEAN accommodation industry. There is minimum requirement whereby any hotel business should aspire to reach in order to protect and sustain ASEAN's natural and cultural resources while ensuring tourism meets its potential as a tool for conservation and poverty alleviation. The Green Hotel Standard covers following major criteria: Environmental Policy and Actions for Hotel Operation, Use of Green Products, Collaboration with the Community Local Organizations, Human Resource Development, Solid Waste Management, Energy Efficiency, Water Efficiency and Water Quality, Air Quality Management (Indoor and Outdoor), Noise Pollution Control, Waste Water Treatment and Management, and Toxic and Chemical Substance Disposal Management.

ASEAN Homestay Standard has the objective to create quality visitor experience by showcasing ASEAN's rural resources in a presentable, safe, and attractive manner. The establishment of ASEAN Homestay Standard will increase the quality of services, facilities, and human capital by providing a more organised path to a professional level of management, taking into consideration the needs, capability, and cultural diversity of all ASEAN Member States. In developing ASEAN Homestay Standard, existing homestay standards and guidelines used by all ASEAN Member States were analysed, where common grounds and gaps were identified. This exercise resulting standard focuses on nine criteria, namely Host, Accommodation, Activities, Management, Location, Hygiene & Cleanliness, Safety & Security, Marketing, and Sustainability Principles.

ASEAN Spa Services Standard has the objective to increase the quality of human resources, services, and facilities in the ASEAN spa industry, with a unified spa industry agreement across ASEAN Member States. The standard will establish a professional level of spa, which will enable spa operators and spa clients to benefit from a collective approach to operational professionalism and client wellbeing, while still being respectful of cultural nuances. The ASEAN Spa Services Standard deals with the following seven essential elements of professional spa operations: Place, Service, People, Product, Equipment, Management, and Environment. It is important to note that this standard does not cover decisions that correspond to the medical profession.

ASEAN Public Toilet Standard has the objective to ensure the quality, comfort, safety, and proper waste management of public toilets in general at touristic destinations within the ASEAN Region. The ASEAN Public Toilets Standard is

divided into four main criteria which recommend how a public toilet should be maintained: Design and Environmental Management System, Amenities and Facilities, Cleanliness, and Safety.

ASEAN Clean Tourist City Standard has the objective to provide ASEAN Member States with a tool that will improve the quality of tourism in their cities, increase their marketing competitiveness but also improve the situation of local residents and their livelihood by alleviating poverty. It is also designed to protect the environment thus responding to the impacts of climate change and contributing to the sustainable development of ASEAN cities. The ASEAN Clean Tourist City Standard focuses on tourist cities where there is flow of visitors and where cultural, natural, and/or man-made attractions exist. The seven indicators evaluated in the clean tourist city standard are based on the following: Environmental Management, Cleanliness, Waste Management, Awareness-building about Environmental Protection and Cleanliness, Green Spaces, Health Safety and Urban Safety and Security, and Tourism Infrastructure and Facilities.

ASEAN Community Based Tourism Standard has the objective to create quality visitor experiences by showcasing community livelihoods and natural and cultural assets in a presentable, safe, and attractive manner. Community Based Tourism (CBT) is tourism activity, community owned and operated, and managed or coordinated at the community level that contributes to the well-being of communities through supporting sustainable livelihoods and protecting valued socio-cultural traditions and natural and cultural heritage resources. The ASEAN CBT Standard provides umbrella performance indicators for the coordinated management of tourism products offered by communities under the organisation of a CBT Committee, among others: Standards for Community Ownership and Management, Standards for Contribution to Social Well-Being, Standards for Conserving and Improving the Environment, Standards for Encouraging Interaction between the Local Community and Guests, Standards for Quality Tour and Guiding Services, Standards for Ensuring Quality Food and Beverage Services, Standards for Ensuring Quality Accommodations, and Standards for Ensuring the Performance of (In-Bound) CBT Friendly Tour Operators (FTO).

Furthermore, in order to ensure the sustainable development of tourism in the region in the near future, ASEAN is currently implementing the ASEAN Tourism Framework on responding to climate change. Climate change is an increasingly critical issue affecting tourism development and management worldwide. A small difference in climate makes a big difference for tourism as extreme heat, heat waves, tropical cyclones, rising seas, and heavy precipitation adversely affect the choice of tourism destinations. Climatic conditions define the length and quality of tourism seasons and play a major role in destination choice and tourist spending.

In further improving the quality services of tourism sector, ASEAN has adopted a Mutual Recognition Agreement (MRA) on tourism professionals that will increase the equality of tourism human resources and will facilitate the mobility of tourism professionals within the region using the ASEAN Minimum Competency Standards for Tourism as the basis.

Progress

The ASEAN Quality Tourism Working Group is currently in the process of finalising those tourism standards including capacity building for auditors and pilot testing for the above standards to facilitate their completion by 2015.

Fresh Fruit and Vegetables

The ASEAN Good Agricultural Practice (ASEAN GAP) standard is a voluntary standard to prevent risks to food safety, produce quality, the environment, and workers' health associated with the production, harvesting and post-harvest handling of fresh fruit and vegetables in ASEAN.

The ASEAN GAP will harmonise the national GAP programs of Member States. The development of an internationally recognised GAP standard will facilitate trade between ASEAN countries and exports to global markets, improve viability for farmers, help sustain a safe food supply and protect the environment.

Standards

ASEAN Good Agricultural Practice standard (ASEAN GAP)

Progress

ASEAN GAP was endorsed by the ASEAN Ministers of Agriculture and Forestry (AMAF) in November 2006 and was formally approved as a voluntary standard for good agricultural practice in Member States.

It covers four modules: food safety, produce, environment, and worker's health, safety and welfare.

Indonesia, Malaysia, Philippines, Singapore, and Thailand already had national GAP programmes before the formal adoption of ASEAN GAP as a regional standard, and are currently harmonising them with ASEAN GAP.

Brunei Darussalam and Viet Nam have fully adopted the standard, with minor revisions taking into account unique situations in their countries. Cambodia, Lao PDR and Myanmar are in the process of developing their national GAPs.

Moving ahead, the Member States are now initiating the development of certification and accreditation mechanisms to promote ASEAN-GAP among stakeholders. The certification focus should be on the implementation of the food safety module at farm level, taking into consideration that the food safety aspects laid out by ASEAN-GAP are critical, especially in facilitating intra and extra ASEAN trade.

Related Information

ASEAN has developed standards for a number of horticultural produces and food crops to ensure high quality of the commodities and to protect consumer health, as well as to facilitate trade. More than 800 ASEAN Maximum Residue Limits (MRLs) of commonly used pesticides for widely traded crop products had also been established and will be adopted as part of national regulatory framework.

Shrimp and Aquaculture Products

The overall goal here is to support the AEC by enhancing the competitiveness of the shrimp and aquaculture production of the Member States.

As guided by the AEC Blueprint, the ASEAN Good Aquaculture Practices (ASEAN GAqP) will focus on the promotion of trade inside and outside the region, improving competitiveness, quality assurance, and ensuring safety standards for seafood products. The development of suitable ASEAN quality assurance standards based on GAqP requirements is essential in establishing internationally recognised standards which can be used by ASEAN countries and, in turn, contribute to better trade facilitation and sustainable development of the sub-sector.

The ASEAN GAqP is primarily focused on the value chain approach of fish production at farm level and will avoid dealing with post-harvest processing aspects.

It will include the important commercial aquaculture commodities of each member state, farming activities from broodstock development and management, and hatchery and nursery production, to increase farm production, harvest and handling procedures.

Standards

ASEAN Good Aquaculture Practices (ASEAN GAqP).

Progress

Project for the Establishment of ASEAN GAqP is planned to be implemented within 3 years, until 2015. Within 2013 – 2014, the expected outcomes are including: i) ASEAN GAqP Guidelines for Food Fish, ii) the Inventory and Review of Aquaculture Production Standards, Regulations and Related Practices in the ASEAN Region and Reference to Important International Standards used in the ASEAN Region, and iii) Strategic Plan 2014 – 2015 for ASEAN GAqP.

The ASEAN GAqP Guidelines for Food Fish serves as the guidance document for the AMS as the point of harmonisation of the GAqP in Southeast Asia countries, in particular for the value chain approach of fish production at farm level. Following to the completion of activity in 2013-2014, implementation of GAqP in national level is currently under the preparation. The planned activities until end of the 2015 will cover on i) capacity building programmes and publication of ASEAN GAqP and ii) ASEAN GAqP Certification and Accreditation System.

Livestock and Livestock Products

The agriculture sector remains the backbone and dominant sector of the ASEAN community in terms of the large workforce it employs and its contribution to Member States gross domestic product (GDP). The AEC Blueprint identified means for the agriculture sector to enhance competitiveness through the improvement of ASEAN standards for agriculture to be on a par with international standards. This works hand-in-hand with the objective of ASEAN cooperation in food, agriculture, and forestry to formulate and implement regional cooperation activities in enhancing international competitiveness of food, agriculture and forestry products to further strengthen food security in the region.

Food safety is an increasing concern regionally and globally, both in terms of its health impacts and its economic and political implications.

Food safety should be addressed throughout the food chain, from production to distribution or from the farm to the table. This requires close collaboration and cooperation between all stakeholders throughout the food chain, with clearly defined jurisdiction, responsibilities and cooperation mechanisms.

Different Member States are at different levels in terms of food safety management and administration.

With growing global awareness on food safety and quality, ASEAN Good Animal Husbandry Practices (ASEAN GAHP) is a key policy in ensuring the production of quality meat and meat products in the region and sustainable development in the sub sector.

Therefore, farmers should aim to achieve internationally-accepted standards in livestock production and animal disease control programmes. As such, a suitable ASEAN GAHP, based on international quality standards, is essential.

Standards

ASEAN Good Animal Husbandry Practices (ASEAN GAHP).

Progress

As one of the tools to facilitate intra-ASEAN trade, ASEAN GAHP will ensure livestock and livestock products are safe for all consumers in the region and this will contribute to better trade and sustainable development of the sector.

ASEAN GAHP was developed based on the shared features of existing national GAHPs and international GAHP. The standard was endorsed by the ASEAN Ministers of Agriculture and Forestry (AMAF) in September 2014 with specific focus on the food safety aspect of Broilers and Layers. Other modules were still under development.



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Cymax Industry Sdn. Bhd.
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Tel: +603 2698 8135 (5 lines)

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E-mail: cymaxorg@cymax.com.my

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FARMCOCHEM SDN BHD

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Email: sales@farmcochem.com.my

Website: http://www.farmcochem.com

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Website: <http://www.hannan-group.com/>

LC MAIZE MANUFACTURING SDN BHD

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LC Maize Manufacturing Sdn Bhd
No 15, Jalan Industri Taming Mas,
Pusat Industri Taming Mas, 43300
Seri Kembangan Selangor Malaysia

Tel: +603 - 8964 4455 / 5544 (HL)

Fax: +603 - 8964 5775

Email: enquiry@sweet-corn.com.my

Website: <http://www.sweet-corn.com.my>

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Impian Putra, 43600 Bangi, Selangor,
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E-mail: info@myagrigrp.com/
myagrigrp@myagrigrp.com

Website: www.myagrigrp.com

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Fax: +605 641 2257

Email: inquiry@qlfoods.com.my

Website: <http://www.qlfoods.com>

MYANMAR

U THAUNG WIN RICE MILL TOOLS PRODUCTION

Tel: 95-685584/83

U HLA OO AGRICULTURAL TOOLS PRODUCTION

Tel: 95-681983/684356

GRAND HARVEST

Tel: 95-01-613725

DIAMOND STAR WHEAT POWDER

Tel: 95-01-585108

U TUN MYINT TUN NOODLE

Tel: 95-73009771

MYBABO MANUFACTURING CAKE

Tel: 95-425320777

**DAW KHIN LAY BABY
NOURISHMENT**

Tel: 95-685021/685538

DAW NU NU WIN FISH AND PRAWN

Tel: 95-685043/45/696

ONE ONE BUN

Tel: 95-685259

SHWE FISH CRACKER

Tel: 95-01-617129

TOP CASHEW-NUT

Tel: 95-01-613688

HTOO THIT SNACK

Tel: 95-01-613733

SAN KO KO BISCUIT

Tel: 95-01-617074

GREEN ELEPHANT

Tel: 95-01-613727

AUNG SHWE GROUNDNUT OIL

Tel: 95-684213/042

**AUNG THET MAN FISH AND
PRAWN**

Tel: 95-685320/450/331

ZAW MYO HTET FOODSTUFF

Tel: 95-684770/703

GOOD ICE-LOLLY

Tel: 95-09-8702231

**U HLA TUN FOUNDRY AND CHILLI
LEVIGATE**

Tel: 95-09-5322287

**THARLUCHAW FOUNDRY AND
CHILLI LEVIGATE**

Tel: 95-09-8703108

**SHWE KYIE FOUNDRY AND CHILLI
LEVIGATE**

Tel: 95-09-8725447

**KYAWPHOEWA FOUNDRY AND
POLYMER**

Tel: 95-09-5320446

PHILIPPINES

**BAGNOS MULTIPURPOSE
COOPERATIVE (Rice and Coffee
Production)**

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Mobile:+673 919 8708177

**AMS EMPLOYEES FRESH FRUITS
PRODUCERS' COOPERATIVE
(Banana Flour Production; Bio-
organic Fertilizer; Agricultural
Supplies; Banana Packing Plant)**

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Tel.: +63 84 400 4732

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**LAO INTEGRATED FARMS, INC.
(ORGANIC FARMING)**

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**MAGPET AGRO-INDUSTRIAL
RESOURCES COOPERATIVE**

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Daang Maharlika, Kidapawan City
Magpet, North Cotabato
Telefax: +63 64 278 2315
Email: magirco@yahoo.com

**MERLO AGRICULTURAL
CORPORATION (COFFEE)**

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Tel.: +63 43 756 2340
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**SULTAN KUDARAT MUSCOVADO
FARMERS AND MILLERS CORP.
(MUSCOVADO SUGAR)**

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Tel.: +63 64 384 1997
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+63 918 662 0953
Email: skmuscovado@yahoo.com /
jucastra_muscovado@yahoo.com

**TROPICS AGRO INDUSTRIES, INC.
(POST HARVEST FACILITIES)**

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Camarines Sur
Tel.: +63 54 473 8595, 811 7893
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**VELOMER POULTRY BREEDER
FARM**

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Kinugotan, Casisang, Malaybalay City,
Bukidnon
Tel.: +63 88 221 2263
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Email: velomerbreeder@yahoo.com

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(632)373.5758 /
(632) 952-6034
Mobile: 0922.871.6852 /
0917.526.4861
E-mail: top@pltdsl.net /
toplivingent@gmail.com
Website: www.that-one-piece-
enterprise.typead.com

TARDO FILIPINAS INC.

Office Address:

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Valero St., Salcedo Village 1227
Makati City
Phone: (632) 478.5373
Mobile: (63.926) 597.9254
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E-mail: elizabeth.o@tardo.ph
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INC.**

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City
Phone: (632) 361.9148 /
(632) 361.9368
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gmail.com
Website: http://jmsagri.en.ec21.com/
company_info.jsp

CALATA CORPORATION

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Banga I, Plaridel, Bulacan
Phone: (02) 511.1701
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BOUNTY FRESH INC.

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BOBWORKS MARKETING CORP.

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**NATURE'S LEGACY EXIMPORT,
INC.**

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Cebu, Philippines

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fely@natureslegacy.com

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BON-ACE FASHION TOOLS, INC.

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ACCESSORIA INC.

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AMER TRADING CO., LTD.

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H.Cortes cor Sacris Rd., Mandaue
City

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424.1770

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**PALAYAN CITY CALAMANSI
GROWERS ASSOCIATION**

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CDA Bldg. Singalat, Palayan City
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**NOVO ECIJANO NOVELTY &
CANDLE HOLDERS**

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NAGAÑOS FARM

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**MUÑOZ SCIENCE CITY FOOD
PRODUCTS**

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Compound, Maligaya Basubas
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LINA'S COGON HANDICRAFTS

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Mobile: 0915.959.6854/
0916.393.5912

**KABABAIHANG MASIGLA NG
NUEVA ECIJA (KMNE)**

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Ilog Baliuag, Quezon, N. Ecija
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**CITY OF GAPAN FOOTWEAR
MULTI-PURPOSE COOPERATIVE**

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Contact Person:
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**BETTER COUNTRY COMMUNITY
CORPORATION**

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City
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missionbettercountry@yahoo.com

**RIC-JO INTERNATIONAL
ENTERPRISE**

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#846 San Pedro Circle IDI Subd.
Severina 18, Parañaque City, Metro
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Website: www.sl-agritech.com

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Website: www.rizaldairy.com

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Km.396 Garreta, Pidigan,
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Plantation Site: Paglas Estate, Brgy.
Digal, Buluan, Maguindanao, ARMM,
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Phone: (632)634.8614

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JSJ GOAT FARM

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Isidro,

Sucat 1700 Parañaque City

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Email: lamparatrends@pldtdsl.net

Website: www.lamparatrends.com

LBR PHILCRAFTS

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1127 Quezon City

Phone: (632) 952.6034

Mobile: 0918.9373228/
0917.5373228

Email: lbr_philcrafts@yahoo.com/
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ECHOSTORE

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McKinley Parkway, Bonifacio Global
City,

Taguig

Phone: (632) 901.3486

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City

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438.1756/913.4884

Fax: (632) 912.7533/ 438.1755

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Website: www.felta.ph/index.html

THAILAND

NOMSOD DAIRY FARM CO.,LTD

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Email: info@dairyfarm.in.th
nomsod.dairyfarm@gmail.com

Website: www.dairyfarm.in.th

FRUIT TECH CO.,LTD

Office Address:

29/2 Moo.2 Khokhwang-Rabohphai
Road.Nongphrong
Sri-Mahapod District Prachinburi
25140 Thailand

Tel.: +66 3720 6333

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Email: jitniyomsin@yahoo.com

Website: www.fruitandplant.com

**XONGDUR THAI ORGANIC FOOD
CO.,LTD**

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129 M.1 T.Nong-Oung U.U-Thong
Suphanburi 11000 Thailand

Tel.: +66 2967 1200, 2526 8459

Fax: +66 2967 1302

Email: xongdur@xongdur.com
xongdur@gmail.com

Website: www.xongdur.com

PORNTHIP (PHUKET) CO.,LTD

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**SIAM SOUTHERN FOOD LINE
CO.,LTD**

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Email: ssflth@yahoo.com

Website: www.kornthong-otop.com

**SUNSHINE INTERNATIONAL
CO.,LTD.**

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Email: Hr@sunshine.co.th

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Email: vilaivarn@jmthaifood.com
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WAWEE COFFEE CO., LTD.

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Chiang Mai 50000 Thailand

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Website: www.wawee.co.th

TROPICANA OIL PART., LTD.

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Fax: +66 3432 6837

Email: sale@tropicanaoil.com
tropicanaoil@yahoo.com

Website: www.tropicanaoil.com

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Tel.: +66 2921 7047, 2921 8263

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Email: napapornc75@yahoo.com

Website: www.bandtahnbuk.com
www.palm-sugar.com

TEARAPY CO.,LTD.

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63 Bamrungmueng Rd., Kwaeng-Saan-Jao-Por-Sua, Phra Nakhon, Bangkok 10200 THAILAND

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Email: woraphong@hotmail.com

Website: www.tearapy.net

CAL INTERTRADE CO.,LTD.

Office Address:

14 H FL.Jewellery Centre , 138/52 Nares Road, Bangkok THAILAND 10500

Tel: 662 266 6901 to 6

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Email: cal@calintertrade.co.th

Website: www.calintertrade.co.th

RUENMAI-BAIMON CO., PART.

Office Address:

162, 164 Chit Bumrung Rd., Nai Muang, Muang, Surin, THAILAND 32000

Tel: 66 44 511 348

Telefax: 66 44 519 067

E-mail: ruenmai@yahoo.com

Website: www.ruenmai-baimon.com

VIET NAM

JSC. THAI BINH- LANG SON TEA (Oolong and Green Tea)

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Area 3, Town Farm Thai Binh, Dinh Lap district, Lang Son

Tel.: +84 25 3848099

Website: <http://www.chethaibinh.com>
<http://www.chethaibinh.com>

JSC. HUNG NHON (Fertilizers, Animal Feed, Livestock Industry and Agricultural Products)

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PHU NHAM AGRICULTURAL SERVICE COOPERATIVE

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JSC. CAU TRE EXPORT PROCESSING

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LTD.. VINH TIEN (COFFEE AND ARTICHOKE TEA EXPORTS)

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LTD. THUY HIEN TRADE AND CONSTRUCTION (BLACK TEA, GREEN TEA AND JASMINE TEA EXPORTS)

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HA NAM FOOD JOINT STOCK COMPANY (RICE EXPORTS)

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+84 351 3851779

Email: luongthuchanam@gmail.com

THE AN GIANG AGRICULTURAL TECHNOLOGY SERVICE COMPANY

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Xuyen city, An Giang province

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+84 763 843009

Email: antesco@hcm.vnn.vn

BINH DIEN - LAM DONG JOIN STOCK COMPANY (FERTILIZERS)

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20 National Rd., Hiep Thanh
commune, Duc Trong Dist., Lam Dong

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+84 63 3657365; 63.3840304;
63.3657365

Email: binhdienlamdong@gmail.com

TMTM COMPANY LIMITED

Office Address:

23 - 25 Nguyen Huy Luong Street,
ward 14, Binh Thanh district, HCMC

Tel: 08.3841 3717 /
08.3841 3767

Email: info@TMTMcompany.com

Website: www.Mori.vn, www.
TMTMcompany.com

DUY TA PAO LTD.

Office Address:

No 262, Hamlet 2, Dong Kho Village,
Tanh Linh rural district, Binh Thuan
province

Tel: 0623881476 / 0623881476

Email: Duytapao1958@gmail.com

HOA SEN LTD.

Office Address:

25A/4 group 13, Nui Tung hamlet,
Suoi Tre village, Long Khanh
township, Dong Nai province

Tel: 0613-870315 / 0613-870315

Email: hoasen_lk@yahoo.com.vn

Website: www.hoasenlk.com

PHUOC TIEN GENERAL TRADING LIMITED LIABILITY COMPANY

Office Address:

K21/4 Le Hong Phong Street, Hai
Chau district, Da Nang

Tel: 0511.3822584

Fax: 0511.3834323

Email: tuanphuoctien@gmail.
comphuoctien.vn

RONG XANH CO.,LTD.

Office Address:

Group 6/11, Phan Thiet industrial
zone, Phan Thiet city, Binh Thuan
062 38 38 994 / 062 3838557

Email: info@dragonjuice.com.vn

Website: www.dragonjuice.com.vn

LUONG QUOI

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zone, Thuan Dien hamlet, An Hiep
village, Chau Thanh rural district, Ben
Tre

Tel: 075.3626.313 /
075.3626.315

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luongquoi@luongquoi.vn

Website: www.luongquoi.vn

KHANG THONG JOINT-STOCK COMPANY

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21 Van Don, Tho Quang district, Da
Nang

Tel: 0511.3920222

Fax: 0511.3920211

Email: Info@khangthongdn.com.vn

Website: khangthongdn.com.vn

PRIVATE ENTERPRISE TRANG THUY

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Hoa city, Phu Yen province

Tel: 0573.848197, 0573.848198

Email: dntrangthuy@vnn.vn

Website: ww.trangthuyseafood.com

**YUASAFOOD BERKAH MAKMUR
INDONESIA**

The company processes carica fruit from simple and manual technology became masinal production and use machines. For the example: 1. filter cloth was developed using a mixer /extractor and spinner, so the capacity is increased, more efficient. Traditionally water boiling developed to be more efficient by using the quick water boiler machine. The development of production technology through the charging system acceptive to produce hygienic products, quality, production of valuable and gets many by concurrent in form such as carica fruit flesh.

AWARDS

Innovation Award that have been obtained for second (2) Last Year:

1. Champion the idea of entrepreneurs KOTRA (KOREA - INDONESIA) in 2013
2. IKM Award Provincial and National level, Central Java Department of Industry and Trade -Indonesia Ministry of Trade in 2011-2012
3. Entrepreneurs achievement in the 21st century, PROFESSIONALS INDONESIA 2010
4. Pro Quality Award, Indonesia Ministry of Cooperative
5. Entrepreneurship Award – the winner of champion hygienic food, PROFESSIONALS INDONESIA- Ministry of Cooperative of Indonesia 2009-2010

**AMRU RICE (CAMBODIA) CO., LTD
CAMBODIA**

Founded since February 2011 by investing in rice mill processing factory after a successful business operation under management of Amret Rungroeng Group Limited, AMRU Rice plays the key role as the foreign marketing for rice millers in Cambodia in 2009, while its own factory established in 2010, and finished construction in March 2012. Amru rice is the top 4 rice exporters in Cambodia since 2012 until present.

Amru rice is satisfied with the successful seed multiplication project supported to community, “ 1 commune , 1 ha seed based” we have started the project since 2012 in Preah Vihear and 2013 in Kampong Cham province with cooperation with local community, department of agriculture, local NGOs and international NGOs IFC/Afd.

At the moment, Amru can secure up to 8000mt per season from the contract farming and become the 2nd rice exporters in Cambodia in 2013.



**AUTOMOTIVE/
TRANSPORTATION/ LOGISTICS**

CAMBODIA

S-COOL (CAMBODIA) CO.,LTD

Company's Address:

#901, Street 128 Kampuchea Krom,
Phnom Penh

Tel: +855 23 881 373

Email: info@scoolfilm.com

Website: www.scoolfilm.com

LAO PDR

LAO FREIGHT FORWARDER CO.,LTD.

Company's Address:

Km 3, Thadeua Rd,
Buengkayong Village, Sisattanak
District, Vientiane Capital, Lao PDR

Tel.: +856 21 313321, 313351

Fax: +856 21 314831

Email: sengdara@laopdr.com

CK TRADING IMPORT-EXPORT CO.,LTD.

(Retail and Repair Vehicle)

Company's Address:

Km 5, Kaysone Phomvihane Ave,
Chommany Tai Village, Saysettha
District, Vientiane Capital, Lao PDR

Tel.: +856 21 413063, 413064

Fax: +856 21 413065

Email: ckvandy@laotel.com /
vandyk@ckgroup-laos.com

THANALENG WAREHOUSE STATE ENTERPRISE.

**(Deposit Imported and Exported
Goods)**

Company's Address:

Km 20, Thadeua Rd, Hadxayfong
District, Vientiane Capital, Lao PDR

Tel.: +856 21 832006, 832008

Fax: +856 21 832117

Email: twse@twselao.com

Website: www.twselao.com

INDONESIA

BALU OTO WORK

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Jl. Pramuka 56 Giwangan Umbulharjo,
Yogyakarta

Tel: +6274693597

Mobile: +628562921254

Email: baluotowork@yahoo.com

Website: www.baluotowork.com

MALAYSIA

ABX EXPRESS (M) SDN BHD

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Lot 8, Batu 10
Federal Highway, Sg Way
47300 Petaling Jaya
Selangor, Malaysia

Tel: 03-7711 6688

Fax: 03-7711 6699

Email: customerservice@abxexpress.
com.my

Website: http://www.abxexpress.
com.my

AIRPORT LIMO (M) SDN. BHD.

Office Address:

165-1-4 (Ground Floor),
165-2-4 (First Floor),
165, Wisma Mutiara,
Jalan Sungai Besi,
57100, Kuala Lumpur, Malaysia

Tel: +6 1300 88 8989

Email: info@airportlimo.my

Website: http://www.airportlimo.my

INTEGRATED LOGISTICS SOLUTIONS SDN. BHD.

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Seksyen 27,
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MKBUMIMAS SDN BHD

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Lorong Wong King Huo 3A,
96000 Sibul,
Sarawak, Malaysia

Tel: +6084-322990

E-mail: mkbumimas@mkbumimas.com

Website: http://mkbumimas.com

NEW PRESTOZA MACHINE WORKS

Office Address:

National Highway, Sevilla, San
Fernando City, La Union

Tel.: +63 72 888 2777

Email: prestoza@gmail.com

NORKIS TRADING, INC.

Office Address:

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6014 Cebu

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RYONAN ELECTRIC PHILS.

CORPORATION

(subsidiary of Ryonan Denso Co.,
Ltd.)

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Technopark
Biñan, Laguna

Tel.: +63 49 541 1350, 541 2326

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WELLMADE MOTORS AND DEVELOPMENT CORP.

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Email: info@wellmade-motors.com

PHILIPPINES

V-CARGO

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SINGAPORE

GRIFFIN KINETIC PTE LTD

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Email: enquiries@griffinkinetic.com

Website: www.griffinkinetic.com

**IM FREIGHT INTERNATIONAL
SINGAPORE**

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Pagar Complex, Singapore 089055

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Website: www.im-holdings.com

**GLOBAL AIRFREIGHT
INTERNATIONAL PTE LTD**

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Cargo Agents Building C, Singapore
819466

Tel: +65 6542 7722

Fax: +65 6545 3284

Email: global@globalair.com.sg

Website: www.globalair.com.sg

**PAN ASIA LOGISTICS SINGAPORE
PTE LTD**

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North Way, Singapore 498774

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Website: www.panalogs.com

COGENT HOLDINGS LIMITED

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Email: allsales.sg@sh-cogent.com.sg

Website: www.cogentholdingsltd.com

AEX SHIPPING

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Fax: +65 6438 6606

Email: jacquelyn@aexshipping.com

Website: www.aexshipping.com

R-LOGIC INTERNATIONAL PTE LTD

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Website: www.r-logic.com

SPEEDMARK LOGISTICS PTE LTD

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Website: www.speedmark.com

**ADDICON LOGISTICS
MANAGEMENT PTE LTD**

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**PACIFIC INTEGRATED LOGISTICS
PTE LTD**

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9 Airline Road, #02-28 Cargo Agents
Building D, Changi Airfreight Centre,
PO Box 740, Singapore 918108

Tel: +65 6542 2168

Fax: +65 6542 4168

Email: sales@pil-group.com

Website: www.pil-group.com

**IHUB SOLUTIONS PTE LTD
(SINGAPORE)**

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46A Tanjong Penjuru, #02-02/03,
Singapore 609040

Tel: +65 6264 8289

Fax: +65 6265 1987

Email: sales@ihubsolutions.com

Website: www.ihubsolutions.com

AMOS INTERNATIONAL PTE LTD

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33 Chin Bee Crescent, Singapore
619901

Tel: +65 6262 2323

Fax: +65 6282 2323

Email: contact@amos-sg.com

Website: www.amos-sg.com

YANG KEE LOGISTICS PTE LTD

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Website: www.yangkee.com

SC AUTO INDUSTRIES (S) PTE LTD

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Tel: +65 6758 2222

Fax: +65 6257 6931

Email: sales@scauto.com.sg

Website : www.scauto.com.sg

FAST OFFSHORE SUPPLY PTE LTD

Office Address:

9 Pandan Road, Singapore 609257

Tel: +65 6265 1891

Fax: +65 6265 6343

Email: andrew@fastoffshore.com.sg

Website: www.faste.com.sg

ALUMINIUM OFFSHORE PTE LTD

Office Address:

2 International Business Park #02-25
The Strategy Tower 2, Singapore
609930

Tel: +65 6316 1232

Fax: +65 6316 1282

Email: aopl@aluminium-structures.com

Website: www.aluminium-offshore.com

TRI-STAR INDUSTRIES PTE LTD

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36 Joo Koon Road, Singapore 628988

Tel: +65 6266 3636

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Email: tristar@pacific.net.sg

Website: www.tristar.com.sg

**ROTATING OFFSHORE SOLUTIONS
PTE LTD**

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Tel: +65 6778 8271

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Email: sales@ros.com.sg

Website: www.ros.com.sg

ALLALLOY DYNAWELD PTE LTD

Office Address:

120 Pioneer Road Singapore 639597

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Email: victor@allalloy.com

Website: www.all-alloy.com

THAILAND

KNR GROUP CO., LTD.

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14/84-85 Rama 6 Rd., Rong Mueng,
Pathumwan, Bangkok THAILAND
10330

Tel: 662-613-6619 to 20

Telefax: 662-216-4584 ,
662-214-2850

E-mail: info@knrlogistics.com ;
knrgroup.logistics@gmail.com

Website: www.knrlogistics.com

Contact Person:

Ms.Praew Twatchainunt
(Assistance Managing Director)

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WICE FREIGHT SERVICES (THAILAND) CO., LTD.

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Headquarter:

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(662) 681-6123

Email: info@wice.co.th

SUVARNABHUMI AIRPORT OFFICE

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Prompt Freight & Logistics
303 Building, Room 412, Free-Zone-
Suvarnabhumi Airport, 999 Moo 7
Rachathewa, Bangphli, Samutprakan,
THAILAND 10540

Tel: (662) 134-2275-6

Fax: (662) 134-6446

UDON AUTOGLASS CO., LTD.

Office Address:

Head Office - Udonthani
235/1-4 By Pass Rd., Nongbua,
Mueng, Udonthani THAILAND 41000

Tel: 664-220-4115 to 6, 668-0746-
2555

Telefax: 664-232-3866

E-mail: bum_pattarawadee@
hotmail.com, udnt@hotmail.com

Website: www.udonautoglass.com

Contact Person: Sirichanya
Sangthongphaitoon

G.I.F. ENGINEERING CO., LTD.

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420/1 Soi Watphaingeon, Chan Road,
Bangklo, Bangkoleam, Bangkok,
THAILAND 10120

Tel: 662 673 0370 (6 lines)

Telefax: 662 673 1517

E-mail: gifeng@gif.co.th

Website: www.gif.co.th

CHAIWACHARA AUTOPARTS INDUSTRY CO., LTD.

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samutsakorn, Samutsakorn, Thailand
74000

Tel: 66 34 854 927

Fax: 66 34 854 928

Email: p_manasant@cwarubber.
com, p_chavipa@cwarubber.com

Website: www.cwarubber.com

VIET NAM

PHUHOANG TRANSPORT AND SERVICE JOINT STOCK COMPANY

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OPEC PLASTIC JOINT STOCK COMPANY

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Fax.: 08-4-37951071

T&T GROUP

Office Address:

No. 22 Hang Chuoi street, Hai Ba Trung district, Ha Noi capital, Viet Nam

Tel.: 08-4-39721776

Fax.: 08-4-39721775

Website : www.ttgroup.com.vn

PHAT MINH VUONG SECURITY SERVICES COMPANY LIMITED

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Fax.: 08-4-3948501

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BAMBOO VIET CAPITAL JOINT STOCK COMPANY

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Fax.: 08-4-37955953

Email : thanhtu.treviet@gmail.com

VIET NAM OMINSU COMPANY LIMITED

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Tel.: 08-4-62698403

Fax.: 08-4-62698435

Email: ominsvn@gmail.com

ELISE JOINT STOCK COMPANY

Office Address:

No 33 Thai Ha street, Trung Liet ward, Dong Da district, Ha Noi capital, Viet Nam

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Fax.: 08-4-9460366

Email : support@elise.vn

PHU NHAN NGHIA SILVE- GOLD BUSINESS

Office Address:

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Tel.: 08-4-905545676

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BAO SON INVESTMENT CONSTRUCTION AND TOURISM GROUP JOINT STOCK COMPANY

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Fax.: 043 835 5678

Website : www.baosongroup.vn

**BINH DUONG MECHANIC AND
PRECAST CONCRETE COMPANY
LIMITED**

Office Address:

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nam

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Fax.: 08-4-9654619

Email : binhduong_@yahoo.com.vn

**VIET NAM BOILER JOINT STOCK
COMPANY**

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District, Ha Noi capital, Viet Nam

Tel. : 08-4-38832431

Fax.: 08-4-38822029

Email: kinhdoanh@noihoivietnam.com.vn

**VIET NAM- HUNGARY ELECTRIC
MACHINE MANUFACTURING JOINT
-STOCT COMPANY**

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53 Team, Dong Anh Village, Dong Anh
District, Ha Noi capital, Viet Nam

Tel.: 08-4-38823284/ 38823256

Fax.: 08-4-38823291

Email: vihem@vihem.com.vn

**HOA SANG ENGINEERING JOINT
STOCK COMPANY**

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Email: hoasang@vnn.vn

Website: www.hoasang.com

AMA CO., LTD

Office Address:

Tan Quang Industry Zone-Van Lam
District, Hung Yen Province

Tel: 0321 3991960

Fax: 03213 791382

Email: amapart@gmail.com

Website: http://amaparts.vn

MUANSON COMPANY LIMITED

LAO PDR

Muanson Co., Ltd. is the importing and distributing arm of Muanson Group – importer, distributor, manufacturer, exporter and media service provider.

A major turning-point of the company was since 2000 when it first started to import Michelin tyres, rapidly expanded tyre distribution business until it became well-known as a key partner to introduce a new brand and to dramatically expand its sales on this market.

Currently we are distributing 5 major brands of tyres throughout Lao PDR (Michelin, Dunlop, Siamtyre, Vee Rubber and Champion) via a countrywide network of 18 dealers as well as through our own retail shops (MTSC and MSC).

Now the Group's target is to go beyond and expand into new distribution sectors as an experienced, reliable and efficient partner.

- 2008 – 2012: Sales of Michelin tires grew 20 times through the development and expansion of our dealer network.
- 2009: Opened first Michelin Truck Service Center in Laos.
- 2011: Appointed sole distributor of Michelin Lifestyle Products.
- 2012: Appointed sole distributor of Bosch Automotive Aftermarket Products.
- 2014: Opened first Michelin Service Center in Laos.

GRIFFIN KINETIC PTE LTD

SINGAPORE

Established in 1988 and having gained a wealth of experience, Griffin Kinetic covers all logistical needs including air and sea freight forwarding, warehousing and distribution services. While the initial emphasis was on the movement of marine spares, experience gained from ship spares logistics has allow it to also provide outstanding service in delivering all genres of cargo.

Over two decades, Griffin Kinetic has built up effectiveness and credibility through outstanding service and critical logistics solutions. Griffin Kinetic has a clientele of more than 2,000 companies, a database of 8,500 vessels globally, and has delivered a cargo throughput of more than 25,000 metric tons annually. Guided by our company vision, mission and promise, we strive to uphold the highest level of customer satisfaction.

Griffin is listed in Singapore SME 1000 Company 2012.



ELECTRICAL AND ELECTRONIC EQUIPMENT

CAMBODIA

HAK LY SE

(Electricity Appliance Peda)

Office Address:

Phnom Penh

Tel: +855 12 822230

LAO PDR

**V & T COMPUTER & O.A
PERSONAL ENTERPRISE
(Sale and Service of the Computer
and Accessories)**

Company's Address:

Dongpalane Thong Village, Sisattanak
District, Vientiane Capital, Lao PDR.

Tel: +856 21 452555, 452666

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Fax: +856 21 452974

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MALAYSIA

CHESTRONICS SDN BHD

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Fax: +6 06-316 3332

Email: sales@chestronics.com /
info@chestronics.com

Website: http://chestronics.com

DEVICE SEMICONDUCTOR SDN BHD

Office Address:

Plot 26, Phase 4, Free Industrial Zone
Hilir Sungai Keluang 3
11900 Bayan Lepas,
Pulau Pinang, Malaysia

Tel: +604 - 646 7311

Fax: +604 - 643 2311

Email: customer-service@dsem.com

Website: http://www.dsem.com

EXIS TECH SDN BHD

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71450 Seremban,
Negeri Sembilan, Malaysia.

Tel: +606 679 7420

Fax: +606 679 7384

Email: sales@exis-tech.com

Website: http://www.exis-tech.com

EXTRA-BUILT (M) SDN BHD

Office Address:

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Jalan Halba 16/16, Seksyen 16,
40200 Shah Alam,
Selangor, Malaysia

Tel: +603-5511 8980

Fax: +603-5511 8407

Email: extra_built@yahoo.com

Website: http://www.extrabuilt.com

FURUTEC ELECTRICAL SDN. BHD.

Sales & Marketing office:

Lot 4, Block A, Jalan SS 13/7, Subang
Jaya Industrial Estate, 47500 Subang
Jaya, Selangor Darul Ehsan.

Factory:

Plot 89, Lorong Perindustrian Bukit
Minyak 11, Kawasan Perindustrian
Bukit Minyak, MK 13, 14100 Seberang
Perai Tengah, Penang.

Tel: 03-5635 7088

Fax: 03-5635 6099

Mobile: 012-289 2935

Email: pslee@eita.com.my /
nawal@eita.com.my

Website: www.furutech.com.my

INDKOM ENGINEERING SDN BHD

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Website: www.indkom.com.my

JOVEN ELECTRIC CO SDN. BHD.

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40460 Shah Alam, Selangor Darul
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Email: jovenmkt@joven.com.my

Website: http://www.joven-electric.
com

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Selangor Darul Ehsan, Malaysia

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Fax: +603 - 6028 4899

Email: sales@multib.com.my

Website: http://www.multib.com.my

PCO LITE ELECTRICAL SDN BHD

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157880, Off Jalan Degong,
31900 Kampar,
Perak, Malaysia

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Email: enquiry@pcolite.com

Website: http://www.pcolite.com

**PENCHEM TECHNOLOGIES SDN.
BHD.**

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+604-501 5977 /

+604-501 5978

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Email: enquiry@penchem.com

Website: http://www.penchem.com

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KG Wong / kahgin@penchem.com

PESTECH SDN BHD

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EXTRA-BUILT (M) SDN BHD**MALAYSIA**

Extra-Built (M) Sdn Bhd is a pioneer sole Bumiputera in lighting solution provider and dealer of Philips since May 1995. Innovative and intelligent efforts are core value of Extra-Built in order to maintain and survive in the industry for decades. In a driven technology world, Extra-Built has proved that we are supporting the green technology to conserve the natural environment and bring the positive energy back to the world.

Since 1995 the company has been heavily involved with lighting industry and started to upgrade into green technology implementation. From years to years EXTRA-BUILT has produce EXTRALITE (conventional lighting) and being a competent consultancy of lighting solution we involved in R&D of green technology lighting by focusing more in producing our EXTRALED (LED lighting) products.

The integrated business model of driven green technology has compelled us in our achievements and as a competent Bumiputera company in Malaysia. This move in response to the country's encouragement towards economic sectors and SME development programs in this country.

Awards & Activities

- SME Award 2012
- Enterprise 50 Award 2012
- Conference & Exhibition MTDC 2012
- JKR Expo Morib 2012
- Reno Expo Pwtc 2012
- Hari Inovasi KKR 2011
- LIMA 2011

ASCENT SOLUTIONS PTE LTD**SINGAPORE**

Ascent specializes in Electronic Cargo Security Tracking System, iSPOT (Integrated Security Portal) is an end to end solution covering hardware involving GPS, GPRS, Satcom and RFID technology; middleware and application portal. iSPOT's slogan is 'No Blind Spot' and it is also the company's mission in providing affordable, state-of-the-art continuous Electronic Cargo Security and Sensor based Tracking System. Intelligence-driven risk management is one of the cornerstones of the "Customs in the 21st Century" strategy forming the basis of WCO's forward thinking.

Customs Authority around the World are embarking on the use of electronic security and surveillance devices and iSPOT is the ideal platform to provide secure corridors for the movement of bonded cargo between free trade zones and export processing zones as well as for transit cargo from seaport to the hinterland countries. Ascent has a very close relationship with several Customs of the World including Tanzania Revenue Authority, Kenyan Revenue Authority, Thai Customs, Indonesian Customs, China Customs etc.

Besides Customs Authority, iSPOT is used by Defence Forces to track some of the most advanced military assets like ammunitions, tanks, armour personnel carriers, mobile artillery guns, combat bridging equipments and combat engineering vehicles. It provides an audit trail of the transportation of these military assets from base camps to the theatre of operation or training ground. iSPOT is also used for the surveillance of hazmat cargo; security of bulk liquid tanker used in the transportation of fuel; in anti-piracy, anti-smuggling, anti-counterfeiting of bonded cargoes like cigarettes and alcohol.



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BUZZEBEES CO.,LTD.**THAILAND**

Buzebees is a unique result of a single inspiration “To create platform that will be used by everyone”. The goal of this platform is to connect everyone together; people to people, corporate to people and small shops to people. With that though in mind, this unique combination of a win-win platform for all parties was created.

Buzebees is a point-based mobile platform which incorporates e-commerce, privilege and reward based social media integration. This privilege platform for the first time has created an eco-system from our corporate partners in the form of white labelled Buzebees mobile applications to achieve what all corporates need.

Since launch in December 2012, the system is so effective the Buzebees platform has grown to over 2 million users in 14 months. It expanded in four countries with over 10 corporate white label partners (customers such as LINE, AIS, Samsung, PTT, Singtel, Samsung Africa) and over 10,000 Marketplace campaigns and growing every day. Since launch Buzebees has provided over 1 billion points, 1 million redemptions, and given away millions of Baht in prizes. With over 13,000,000 impression per month, and over 150,000 daily unique visitors, Buzebees has proven itself to be the most cost effective privilege, social platform that create highly engaging user experience. Buzebees hope to grow to be the largest corporate privilege platform in Southeast Asia.

Buzebees is No. 1 lifestyle application in Thailand being regularly rated as No. 1 in iTunes and Google Play Store. The platform is very well recognized and has won many award namely, ASEAN ICT Award 2013 among 10 ASEAN countries, Microsoft Partner Award 2013, Thailand ICT Award 2012 and many more. Buzebees cover end-to-end and a one stop shop solution for your business and can be categorized into 5 major sectors namely:

- M-Commerce platform
- Buzebees E-Commerce solution
- Online Media
- Online Survey
- Corporate Fulfillment

EQHO COMMUNICATION LAO LTD**LAO PDR**

EQHO (pronounced /'eko/) is a leading provider of multilingual and multicultural communications solutions, with a special focus on Asian language services.

For almost 20 years, EQHO has been successfully enabling corporations worldwide to transcend cultural and linguistic barriers by providing a comprehensive range of high-quality, cost-effective localization solutions. We have delivered thousands of complex localization projects in various disciplines across multiple languages to corporate clients in key vertical markets located throughout Asia, Europe, the Middle East, and the Americas.

Whether you are an Asian company looking to adapt communications for Western markets, or a US or European based company looking for in-house linguistic, engineering or multimedia expertise in the often difficult and confusing world of Asian languages and cultures, EQHO can help bridge.



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Tel: +673 2425825**Fax:** +673 2425826**Email:** marimin@brunet.bn /
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Brunei Muara District, Brunei
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Tel: +6738758378**Fax:** +6734237378**INDONESIA****BIO TIRTA PT****Office Address:**

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+62 813 1096 1612

Website: <http://abonpatin.blogspot.com>**TOBA SURIMI INDUSTRIES PT.
(FISH IN POUCH)****Office Address:**

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(Dried Shrimp and Fish)****Office Address:**

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Contact Person:

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Tel: +63 927 505 0245

A & J AMAGAN SEAFOODS AND MARINE PRODUCTS**Office Address:**

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Tel: +63 83 533 2810, 380 1156

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AMANDA'S MARINE PRODUCTS**Office Address:**

Villa Carolina Subd. Pto. Rivas,
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Tel: +63 47 237 1154, 791 6191

ANJO FARMS, INC.**Office Address:**

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Maximo A. Ricohermoso (President)

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Surat Thani THAILAND 84110
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1970 4560

Telefax: 66 77 454 885

E-mail: jae0011@viyacrabproducts.co.th
jae0011@hotmail.com

Website: www.viyacrabproducts.co.th

Contact Person:

Mr.Thawatchai Phunchuay
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industrial zone, Cam Lam district,
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JSC. KIEN HUNG (EXPORTING SEAFOOD EXPORTS, FISH MEAL PROCESSING - RAW MATERIALS FOR ANIMAL FEED, POULTRY AND AQUACULTURE)**Office Address:**

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Thoi Ward, Long Xuyen City, An Giang

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Website: http://www.anvifish.com

JSC. CUU LONG SEAFOOD**Office Address:**

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City, Tra Vinh

Tel: +84 74 3852321/
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JSC. CON DAO SEAFOOD**Office Address:**

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NHAT HOANG FISHERIES JSC.**Office Address:**

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HAI VY PRODUCTION AND TRADE LTD.**Office Address:**

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Email: tuliem@duydai.com.vn

Website: www.duydai.com.vn

AWANG HAJI OTHMAN BIN HAJI SALLEH BRUNEI DARUSSALAM

Coming from a long line of fishermen, Awang Haji Othman currently has five fibre glass boats equipped with GPS, fish finder or echo sounder. With the equipment and expertise, he manages to haul in fishes almost every day. He also processes his catch to make various seafood products, which has become popular in villages, convenient shops and during expos.

To further expand his fleet, he vowed to continue catching more fishes by purchasing two additional boats.

This Company received the award for Innovative Fishermen and Breeder during the Farmer, Harvester, Livestock Breeder and Fishermen Day in 2013.

TAE NGUAN TAI CO., LTD. THAILAND

Established for over 45 years, the company is the manufacturer of fish snack such as crispy fish, fish snack and seasoning fish sheet.

The owner started business by selling seasoning fish sheet and crispy fish and he had to find a market in other provinces in order to expand the market. After 30 years of hard work and the business is already settled, we have considered and tried to sell our products via department stores and export to overseas market. We believed that the sell can be controlled easier through these marketing channels.

Currently, it has expanded business lines for other processed agricultural products from local farmers, not only because these products have nutritional benefits but also to promote the export of Thai products through our networking.

Award Winning:

Year 2013:

- OTOP 5 Star product champion award for Crispy Fish BBQ Flavor
- 2013 Prime Minister's Business Enterprise Award Category Best OTOP Export Recognition from Department of International Trade Promotion, the Ministry of Commerce

Year 2011:

- Certificate of GMP from Intertek
- Certificate of HACCP from Intertek



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LTD****Office Address:**

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Sangkat Boeung Raing,
Khan Daun Penh.

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Email: kirancurewel@gmail.com

Website: www.curewel.co

INDONESIA**ANANTA BALI AROMATIC****Office Address:**

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Kelod, West Denpasar, Denpasar,
Indonesia

Tel: +62361-245668

Email: ananta_bali_aromatic@yahoo.
co.id

PT TESENA INOVINDO**Office Address:**

Jl. H. Jusin No. 43 Susukan Ciracas,
East Jakarta 13750, Indonesia

Tel/Fax: (+6221) 8412414,
8401325, 87792140

Email: tesena88@yahoo.com,
support@tesena.co.id,
eximtesena@yahoo.com

LAO PDR**AGROFOREX COMPANY
(Production of Aromatic and
Pharmaceutical raw material,
export oriented)****Company's Address:**

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6682, Vientiane Capital, Lao PDR

Tel: +856 21 215665

Fax: +856 21 222622

Email: chagnaud@laopdr.com

**LAO MEDICAL SERVICE CO.,LTD.
LMS****Office Address:**

(Service, Import-Export Medical
Equipment)

Km 4, Thadeu Rd, 36/10

Thapalanexay Village, Sisattanak
District, Vientiane Capital, Lao PDR.
P.O. Box: 4952

Tel: +856 21 314944 5

Fax: +856 21 314794

Email: lms21994@laopdr.com

**STATE ENTERPRISE FOR
PHARMACEUTICAL FACTORY NO 3****Office Address:**

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Somvang TaiVillage, Hadxayfong
District, Vientiane Capital, Lao PDR.

Tel: +856 21 314931

Fax: +856 21 314931

Email: pdc3@laotel.com

MALAYSIA**ANTAMAX MEDISHEET
MANUFACTURING SDN. BHD.****Office Address:**

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Rawang Integrated Park
48000 Rawang
Selangor, Malaysia

Tel: 03-6093 6606**Fax:** 03-6093 7606**E-mail:** medisheet@antamax.com.my**Website:** <http://www.antamax.com.my>**BP DIAGNOSTIC CENTRE SDN.
BHD.****Office Address:**

No. 275, Jalan Raja Permaisuri Bainun
(Jalan Kampar)
30250 Ipoh,
Perak, Malaysia

Tel: 05-2559090,

05-2553442,

052418484

Fax: 05-2419226,

05-2426888,

052439196

E-mail: bphq@bphealthcare.com**Website:** <http://www.bphealthcare.com>**DNA LABORATORIES SDN BHD****Office Address:**

B1-3 & B1-4 , Block Plasma,
UKM-MTDC Technology Centre,
Universti Kebangsaan Malaysia,
43650 Bangi, Selangor, Malaysia.

Tel: +603 – 8925 2700**Fax:** +603 – 8925 4700**E-mail:** sarah@dna-laboratories.com**Website:** <http://dna-laboratories.com/>**HALAGEL (M) SDN BHD****Office Address:**

Lot A137, Jalan 2B,
Kawasan Perusahaan MIEL Sungai
Lalang,
Sungai Petani
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Tel: +604 - 4481 287/288**Fax:** +604 - 4481 286**Email:** info@halagel.com**Website:** <http://halagel.com>**IDEAL HEALTHCARE SDN BHD****Office Address:**

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08000 Sungai Petani,
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Fax: +604 - 422 6775,**Email:** info@idealcare.com.my**Website:** <http://www.idealcare.com.my/>**JAMU MAK DARA SDN. BHD.****Office Address:**

No 333, Lorong Sarawak,
Melawati Urban 1,
Pusat Bandar Melawati ,
53100 Kuala Lumpur, Malaysia

Tel: 03-4106 0299**Faks:** 03-4106 4299**E-mail:** jamumakdara@gmail.com**Website:** <http://www.jamumakdara.com>**NATURAL WELLNESS HOLDINGS
(M) SDN BHD****Office Address:**

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Malaysia

Tel: +603-9171 5329**Fax:** +603-9171 4073**Email:** shahnas@mynaturalwellness.com**Website:** www.mynaturalwellness.com

PERNIAGAAN ORANG KAMPUNG SDN BHD**Office Address:**

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E-mail: poksob@orangkampung.com

Website: <http://www.orangkampung.com>

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Pengkalan 12, Kawasan Perindustrian
Pengkalan 31500 Lahat, Perak,
Malaysia.

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E-mail: reis0801@yahoo.com

Website: <http://www.tjpharma.com.my>

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MYANMAR**U MAUNG MAUNG INDIGENOUS MEDICINE**

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FLAWLESS**Office Address:**

11th Floor One Corporate Center,
DoñaJulia Vargas Ave.,
Cor. Meralco Ave., Ortigas Center,
Pasig City

Phone: (632) 584.6807/ 584.6813/
584.7135

Website: www.flawless.com.ph

GIA SOAP MAKING**Office Address:**

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Email: enquiry@alliancehealthcare.
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Website: www.asiamedic.com.sg

THAILAND**BANGKOK DERMATOLOGY CENTER CO.,LTD.****Office Address:**

BRAND "DR. ORAWAN – THE HOLISTIC ANTI-AGING INSTITUTE 1988"

Dr. Orawan – The Holistic Anti-Aging Institute 1988

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**BAO SON INVESTMENT
CONSTRUCTION AND TOURISM
GROUP JOINT STOCK COMPANY**

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Tel: 043 835 3536

Fax: 043 835 5678

Website: www.baosongroup.vn

BELO MEDICAL GROUP**PHILIPPINES**

Started in 1990, Belo Medical group has pioneered in so many beauty breakthroughs such as Liposuction, surgical and non-surgical beauty procedures, lasers and more.

For 24 years, Belo Medical Group remains the number 1 medical aesthetic ambulatory clinic in the Philippines. Belo Medical Group now has 8 clinics in Metro Manila, 1 clinic in Cebu and more to come in the next few years. In 2007, Dr. Belo was hailed the number one doctor in the world who has performed the most number of Thermage procedures. In 2010 the Belo Medical Group received the Reader's Digest award for being one of the most trusted brands in 2010.

In 2013, Belo Medical Group is the first ambulatory clinic in the country to have been given international accreditation by the National Accreditation Board of Hospitals and Healthcare Providers. This only proves that Belo Medical group is indeed and expert in the industry and offers nothing but the best services.

BANGKOK DERMATOLOGY CENTER CO.,LTD.**THAILAND**

Established since 1988, the world-class Holistic Institute and specialized medical center – now known as the Dr. Orawan Holistic Anti-Aging Institute or DOHAL – is dedicated exclusively to skin conditions, cosmetic laser surgery, anti-cancer and anti-aging medicine.

With 24 years of expertise, the award-winning Holistic Anti-Aging Institute has earned the reputation of providing top-notch cosmetic dermatology, holistic care, anti-aging medicine, anti-cancer treatment as well as premium skin care.

Through its professional ethics, innovative technology, state-of-the-art equipment, congenial hospitality and reliable results, Dr. Orawan Holistic Institute shows its commitment to delivering "The Miracle of holistic beauty and the ultimate solution for precious health".

Award winning included, among others:

- The Masterpiece of the Incredible and Innovative Thai Herbal Product 2011 presented by The Ministry of Industry, Thailand
- The Prime Minister's Export Awards for the Best Service Provider in Wellness and Beauty 2010
- The Thailand Franchise Standard Quality Award 2009-2012 from the Ministry of Commerce
- The Most Outstanding Medical Center for Health Tourism selected by the Tourism Authority of Thailand 2009-2010
- The Golden Medal for Quality & Service Award 2010 from USA



RUBBER-BASED

MALAYSIA**CRANBERRY (M) SDN BHD****Office Address:**

Lot 85, Jalan Portland,
Tasek Industrial Estate,
31400 Ipoh,
Perak Darul Ridzuan, Malaysia.

Tel: 605-291 1055**Fax:** 605-291 8580**E-mail:** info@cranberry.com.my**Website:** <http://www.cranberry.com.my>**GETAHINDUS (M) SDN BHD****Office Address:**

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Off Jalan Banting, Landpac Industrial
Park,
42000 Port Klang,
Selangor Darul Ehsan, Malaysia

Tel: +60-3-3168 3333**Fax:** +60-3-3168 3399**E-mail:** info@getahindus.com.my**Website:** <http://www.getahindus.com.my>**LONGCANE INDUSTRIES SDN.
BHD.****Office Address:**

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Alma, 14000, Bukit Mertajam,
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Tel: +604 - 552 1188 (Hunting Line)**Fax:** +604 - 552 1182**Email:** sales@longcane.net /
info@longcane.net**Website:** <http://www.longcane.net>**MAXRUBBER INDUSTRIES SDN
BHD****Office Address:**

Lot 7109, Batu 5 1/4, Jalan Kapar,
42100 Klang,
Selangor Darul Ehsan, Malaysia

Tel: (+603) 3291 7000 / 6990**Fax:** (+603) 3291 2805**Email:** mktg@maxrubber.com.my**Website:** <http://www.maxrubber.com.my>**MEDITECH GLOVES SDN. BHD****Office Address:**

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71800 Nilai,
Negeri Sembilan, Malaysia

Tel: +606 799 7742 / 7746**Fax:** +606 799 7749**E-mail:** kristina@mgloves.com**Website:** <http://www.mgloves.com>**NEXRUBBERTEC SDN. BHD.****Office Address:**

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Taman Industri Subang,
47510 Subang Jaya,
Selangor Darul Ehsan, Malaysia

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BHD****Office Address:**

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**TAKASO RUBBER PRODUCTS SDN
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**TONG YONG RUBBER (M) SDN
BHD****Office Address:**

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Fax: +603 - 3392 1291

Email: topglove@topglove.com.my

Website: <http://www.topglove.com.my>

MAXRUBBER INDUSTRIES SDN. BHD.**MALAYSIA**

Maxrubber Industries Sdn Bhd (MRI) commenced business in Klang, Jalan Kapar Batu 2 on 5th Jan 1989. With a humble beginning, under the leadership Mr Lee Chee Keong, the core business then was mainly focused on rubber moulded products for automotive and industrial uses.

In 1993, with the progress in industrial modernization, an upgraded system of compounding facilities were set up to enhance the manufacturing process as well as production capacity. Equipped with this new production line, MRI then expanded its business to manufacturing of tyre retreading materials.

In its continuous efforts to strive for improvement, MRI had obtained the award of ISO 9001: 2000 in year 2005. As business volume continued to grow, MRI had decided to move to its new 2.2 acres factory in Batu 5, Jalan Kapar, Klang in 2009.



TEXTILE/ APPAREL

BRUNEI DARUSSALAM**AEWON GARMENT & EMBROIDERY**
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RS RESIDENCE MONIVONG**Office Address:**

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Green Garden RT 04/29, West Java

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Fax: +6222-6000797

Email: sae_collection@yahoo.com

LAO PDR**LAO COTTON STATE ENTERPRISE****Company's Address:**

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Fax: +856 21 222443

Email: info@laocotton.com

Website: www.laocotton.com

LAO UNIVERSE GARMENT CO.,LTD.**Company's Address:**

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Tel: +856 21 313297, 312723

Fax: +856 21 312723

Email: chanthav@gmail.com

MAICOME THE ART OF AUTHENTIC LAO SILK (Hand Woven Silk)

Company's Address:

House No. 191-193, Unit 1, Soke Pa Laung Village, Sisattanak District, Vientiane Capital, Lao PDR.

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Fax: +856 21 312275

Email: jancome@maicom.com.

Website: www.maicome.com

MALAYSIA**ARMVEX SDN BHD****Office Address:**

34K-1-10, Jalan Wangsa Delima 6, KLSC, Seksyen 5, Wangsa Maju, 53300 Kuala Lumpur, Malaysia

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(603) 4142 8485

Fax: (603) 4142 2484

Email: info@armvex.com.my

Website: http://www.armvex.com.my

B.M.O TRADISIONAL (M) SDN. BHD.**Office Address:**

No. 13 & 15, Jalan Cahaya 14, Taman Cahaya, 68000, Ampang, Selangor, Malaysia

Tel: 603-9285 6686 / 5686

Fax: 603-9283 0686

Email: info@bmo.com.my

Website: www.uniformsmalaysia.com

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Website: www.meesha-sukira.com

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Tel : 03-6257 3468 / 6258 0597 / 6251 4963 / 6241 5372

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MAPLE TRICOT INDUSTRIES SDN. BHD.**Office Address:**

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Email: info@nurabadi.com.my

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MYANMAR**SANDAR HEIN GARMENT**

Tel: 95-01-591023

GENERAL ENTERPRISE GARMENT

Tel: 95-01-585208

MS. READ (M) SDN BHD**Office Address:**

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Tel: + 603-92219266

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PHILIPPINES**MALDITA MARKETING SALES, INC.****Office Address:**

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Tel: (+632) 371.1432/ 376.3698

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Website: www.malditastore.com

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Tadisma Business Park, Seksyen 13,
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Selangor Darul Ehsan, Malaysia

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KARIMADON**Office Address:**

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Phone: (632) 696.6998

Website: www.karimadonfashion.com

NUR ABADI GARMENTS SDN BHD**Office Address:**

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Chepa II

ALTERATIONS PLUS**Office Address:**

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170 Salcedo St., Legaspi Village,
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ROWILDA'S LOOMWEAVING**Office Address:**

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DELA CRUZ HOUSE OF PIÑA**Office Address:**

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**LA HERMINIA PIÑA WEAVING
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Telefax: 662-840-5713

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Website: www.hydro-tech.co.th

Contact Person:

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LEN KIM CO., LTD**Office Address:**

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**HUONG QUE LIMITED LIABILITY
COMPANY****Office Address:**

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CLIFF INK SDN BHD MALAYSIA

Meesha Sukira a brand under Cliff Ink Sdn Bhd was incorporated in year 2005. Specializing in textile design with Batik Arts as the main focus of the brand, Meesha Sukira's strength is in its minimalist contemporary designs, its marketing strategy and its unique exclusive packaging to suit each of the brands unique client's taste.

At Meesha Sukira, the combination of expressive but minimalist design using the Batik as the main process to produce the highest quality of textile design products is the brand highest priority. It stems from the desire to break away from the predictable mould of patterns and motifs surrounding the Batik textile design. With an instinctive sense of spatial layout and individuality, the use of photography, calligraphy and illustrations typifies the Batik artwork of Meesha Sukira on fabric.

Meesha Sukira plans to develop and branch out into new areas of textile design industry globally. The primary objective is to transform predictable products into dynamic, desirable objects of design through interesting surface design. It's not just about stylish imagery; it's about incorporating new technologies with traditional skills whilst maintaining the product line quality by only using best natural fabrics, 100% silk and cotton thus producing only the finest in quality.

TEO GARMENTS CORPORATION PTE LTD SINGAPORE

Incorporated in 2000, Teo Garments is a vertically-integrated apparel manufacturer and wholesaler specialising in quality knitwear. It OEMs for international brands from USA, Europe, Canada, Australia and Japan and these include Carter's, JC Penny, OshKosh, Walmart and Adidas. Products range from infant and children's wear, to casual and fashion wear for women, and active wear for men.

Headquartered in Singapore, Teo Garments has developed business networks in Asia comprising factories in China and Cambodia as well as strong marketing channels in Singapore, Hong Kong and Shanghai.



TOURISM

CAMBODIA**GREEN PALACE HOTEL****Tel:** 855-23 225 757**C:** 855-12 895 757**Email:** info@greenpalacehotel.com**Website:** www.greenpalacehotel.com**HAPPY GUEST HOUSE****Office Address:**Wat Bo Village, Salakamreuk district,
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Perumda Tembalang Semarang,
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ALMAR SHELL INDUSTRIES**Office Address:**

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Fax: 08-4-37558266

Email: vietstar.tourist@yahoo.com

SON LUYEN TRADING IMPORT-EXPORT AND TOURISM JOINT STOCK COMPANY**Office Address:**

Hoa Thuong village, Dong Hi district, Thai Nguyen province, Viet Nam

Tel: 08-280-3820387

Fax: 08-280-3820387

Email: sonluyen69@gmail.com

**VIETNAM HOUSE JOINT STOCK
COMPANY – VINAHOUSE**

Office Address:

Lac Long Quan Str – Ha My Đông A
Hamlet – Dien D ñng Village – Dien
Bàn District – Quang Nam Province

Tel: 05103 713999

Fax: 05103 713789

Website: www.vinahouse.com

AL-QUDS TRAVEL SDN BHD**MALAYSIA**

AL QUDS TRAVEL is an exciting guide to Malaysia for local and foreigners. It combines the smoothness of travel with the excitement of novelty including air ticket, inbound tours and reservations. As an experienced tour operator, we have handled several large groups ease, smooth and successful events that only we can handle confidently.

AL QUDS TRAVEL SDN BHD is a licensed company under Ministry of Finance for handling Meeting, Incentives, Conference & Exhibitions (MICE), Event Management and Team Building. Apart from inbound, outbound and umrah tour packages, we also provide the best in :

- Air Ticket Reservation
- Visa Application
- Hotel Reservation
- Transport Reservation
- Meeting, Incentive, Conference, Exhibition (MICE)
- Cruise
- Airport-Hotel Airport Transfer
- Promotional Tour Packages
- Tailor-Made Tour Packages

RAJAH GROUP OF COMPANIES**RAJAH TOURS PHILIPPINES**

Rajah Tours Philippines marks its 41st year in the tourism industry in 2013. The foundation of its success is its quality of service – personalized and each details of the guests' itinerary given great attention, from transportation to accommodation, from sightseeing to baggage handling and choosing the best restaurants and menus.

Established in 1972 with a modest staff of 5, it has grown into one of the largest tour operators in the country.

With its desire to continuously innovate its product, new tours are being introduced into its brochures which include adventure, heritage, culinary and activity-driven tours which introduces new destinations from the North of Luzon to Central Visayas which is rich in culture, arts and beaches where tourists can enjoy the pristine clear blue waters or choose to laze around on the fine white sands on the beach and get a good tan.

The Rajah Travel online booking tool provides a “one-stop-shop” travel option for travellers. It is user-friendly and provides access to real-time travel information, reservations and ticketing and is linked to various social media sites and live feeds.



WOOD-BASED/ FURNITURE

CAMBODIA**RATTAN ASSOCIATION OF CAMBODIA****Office Address:**

No.41, St.488, Sangkat Phsar Demthkov, Khan Chamkamon, Phnom Penh

Tel: 012339094/011699990

Email: rac@rattancambodia.com

Website: www.rattancambodia.com

INDONESIA**KAYU LIMA UTAMA PT.****Office Address:**

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Tel: +62 293 782438

Fax: +62 293 782 641

Email: info@kayulima.com

Website: www.kayulima.com

LOMART GALLERI**Office Address:**

Ds Rungkap Jangkuk Kec. Cakranegara Mataram Lombok, West Nusa Tenggara

Mobile: +62 819 1743 5599

Fax: +62 370 630612

Email: taufik@lomart-gallery.com

Website: www.lomart-gallery.com

RATNA ARTSHOP**Office Address:**

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Tel: +62 370 629782

Email: ratna.art84@yahoo.co.id

ALABAN NUGRAHA KALIMANTAN CV.**Office Address:**

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Tel: +62 511 325 5779

Fax: +62 511 757 6169

Email: muchriani@yahoo.com

BIRU SEJAHTERA ABADI PT.**Office Address:**

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Fax: +62 21 825 0331

Email: raja_gerobak@yahoo.com

LUNAR CIPTA KREASI**Office Address:**

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Tel: +62 274 749 6523, 865686

Fax: +62 274 865685

Email: lunarkreasi@yahoo.com,

lunarkreasi.export@gmail.com

Website: www.lunar.co.id

ASMINDO KLATEN COOPERATIVE**Office Address:**

Gombang, Cawas, Klaten, Middle Java

Tel: +62 272 897443,

+62 272 897417

Fax: +62 272 897417

SWANDEWI BALI**Office Address:**

Jl. Raya Goa Gajah, Br. Tengkulak Kaja Desa Kemenuh, Kec. Sukawati, Kab. Gianyar Bali 80582

Tel: +62 361 970837

Fax: +62 361 972393

Email: swandewibali@yahoo.com

ZOCHA GRAHA KRIYA CV. (AKAR WANGI)**Office Address:**

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Tel: +62 262 232695

Fax: +62 262 233084

ESTETIKA INDONESIA CV.**Office Address:**

Jl. Raya Parangtritis KM. 9 No. 05

Gatak RT 01, Timbulharjo, Sewon,

Bantul 551186, Yogyakarta

Tel: +62 274 646 3250-52

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Fax: +62 247 646 3253

Website: www.estetikaindonesia.com

ANEKA SARANA CV./ BANDUNG PAPER ROLL**Office Address:**

Jl. Terusan Saturnus Raya Kav. 4

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Tel: +62 22 751 0744

Mobile: +62 818 211 259

Fax: +62 22 750 6543

Website: www.bandungpaperroll.co.id

LAO PDR**JALERNSHUB WOOD PROCESSING FACTORY****Company's Address:**

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Viengthong District, Bolikhamxay

Province, Lao PDR

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Mobile: +856 20 22332009; 55506549

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thanongsin@hotmail.com

FASAVANG WOOD PROCESSING FACTORY**Company's Address:**

Dongmakyia Village, Xebangfai

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PDR

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030 917 8889

Fax: +856 21 212579

MALAYSIA**BENITHEM SDN BHD****Office Address:**

PTD 10710,

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Sawah,

Mukim Jeram Batu, Pekan Nanas,

81500 Pontian

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Tel: +607-699 6668

Fax: +607-699 6886

Email: sales@benithem.com

Website: http://www.benithem.com

JB WOOD INDUSTRIES SDN BHD**Office Address:**

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Mukim Teluk Panglima Garang,

Daerah Kuala Langat,

42500 Selangor Darul Ehsan,

Malaysia.

Tel: +603-3122 7977 (Hunting Line)

Fax: +603-3122 9098

Email: jbwood@dome.com.my

Website: http://www.dome.com.my

LY FURNITURE SDN BHD**Office Address:**

No. 15, Jalan Wawasan Utama
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83300 Batu Pahat

Johor Darul Takzim, Malaysia

Tel: +607 - 455 8828 / 455 8778

Fax: +607 - 455 8853

Email: info@lyfurniture.com

Website: <http://www.lyfurniture.com>

ORISS SDN. BHD.**Office Address:**

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Yacob, 81300 Skudai,
Johor, Malaysia

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Fax: +607-512 5575

Email: info@oriss.com.my

Website: <http://www.oriss.com.my>

POINTRAY (MALAYSIA) SDN BHD**Office Address:**

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Taman Danau Kota,
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Fax: +6 03-4148 1720

Email: info@pointray.com.my

Website: <http://www.pointray.com.my>

PUNCAK BUMI UTAMA SDN BHD**Office Address:**

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Kawasan Industri MARA
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Seberang Perai Selatan
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Email: puncakbumi@yahoo.com

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SIMEWOOD PRODUCT SDN BHD**Office Address:**

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Kawasan Perindustrian Parit Jamil,
Jalan Batu Pahat
84150, Muar

Johor, Malaysia

Tel: 606-9873389 / 606-9873096

Fax: 606-9873989

Email: simewood@tm.net.my /
marketing@simewood.com

Contact Person:

Helen Ong (Marketing Manager)

Website: <http://www.simewood.com>

SMART VICTORY SDN BHD**Office Address:**

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Taman Desa Cemerlang,
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Johor, Malaysia

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+607-863 4066

Fax: +607-863 2066

Email: admin@smartvictory.com

Website: <http://www.smartvictory.com>

WOODLANDOR WOOD PRODUCTS SDN. BHD.**Office Address:**

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Sg. Lalang,
43500 Semenyih,
Selangor Darul Ehsan, Malaysia

Tel: 603-8723 7743,
603-8723 0152

Fax: 603-8723 6311

Email: martha@woodlandor.com.my

Website: www.woodlandor.com.my

WYSEN INDUSTRY SDN BHD

11, Jalan BP 4/1,
Bandar Bukit Puchong,
47100 Puchong,
Selangor Darul Ehsan, Malaysia
Tel: +603-5623 6888
Fax: +603-5623 6999
Email: info@wysen.com
Website: <http://www.wysen.com>

ZONE FURNITURE SDN BHD

Office Address:
No. 5 & 7, Jalan Raya 7/3
Kawasan Perindustrian Seri
Kembangan
43300 Seri Kembangan,
Selangor Darul Ehsan, Malaysia
Tel: +603-8492 2332 /
+603-8948 2499
Fax: +603-8945 8023
Email: info@zonefurniture.com.my
Website: www.zonefurniture.com.my/

MYANMAR**GREEN ELEPHANT HOUSE CO.
LTD. (RATTAN FURNITURE)**

Tel: + 95 1 535231, 537706
Email: smeh@mptmail.net.mm

PHILIPPINES**ART N NATURE MANUFACTURING
CORPORATION**

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BETIS CRAFTS INC

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Alfonso C oncepacion Tarlac
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recruitment@betiscrafts.com

NATURE'S LEGACY

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Upper Cogon, Compostela Cebu
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Website: www.murillo.ph

**STARWOOD MANUFACTURING
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291.6345
Fax: (632) 292.2926
Mobile: 0917.8919521/
0917.6659595
E-mail: starwood@pltdtdsl.net
Website: http://www.homeaccentsphilippines.org/v1/directory_list_detail.php?op=starwood-manufacturing

CASA CEBUANA INCORPORADA**Office Address:**

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**STONESETS INTERNATIONAL
INC.****Office Address:**

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Mandaue City, Cebu, Philippines

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Phone: 4221601 / 422.1633

Fax: (6332) 344.7600

Email: info@vitoselma.com /
maple.pine@gmail.com

Website:

www.stonesetsinternational.com

COAST PACIFIC MFG CORP.**Office Address:**

Mahiga Creek, Banilad, 6000 Cebu
City, Cebu Philippines

Contact Person:

Philip Lo (Chief Operation Officer)

Phone: (6332) 231.4268 /

(6332) 231.4277 /

(6332) 231-9846

Fax: (6332) 231.4301

Email: info@coast-pacific.com

Website: www.coast-pacific.com

**MURILLO'S EXPORT
INTERNATIONAL, INC.****Office Address:**

Lower Inayawan, 6000 Cebu City,
Cebu, Philippines

Contact Person:

Allan P. Murillo (Managing Director
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Phone: (6332) 273.0681 /

(6332) 273.7077

Fax: (6332) 273.0681 / 272.0296

Email: allan@murillo.ph /

victoria@murillo.ph

Website: www.murillo.ph

**PACIFIC TRADERS & MFG
CORP.****Office Address:**

P. Suico St. Tabok, Basak, Mandaue
City 6014, Cebu, Philippines

Contact Person:

Charles M. Streegan
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(6332) 346.3315

Email: csg@pacific-traders.com

Website: www.pacific-traders.com

**MEHITABEL FURNITURE CO.,
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Contact Person:

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Phone: (6332) 231.4039/

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Fax: (6332) 231.3478/ 416.7006

Email: rbooth@mehitabel.com.ph ;

rarcenas@mehitabel.com.ph

DIAMOND CANE INTERNATIONAL INC.**Office Address:**

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Website: www.diamondcane.com

BETIS CRAFTS, INC.**Office Address:**

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2316 Tarlac

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(63-45) 900.0309 /
(63-45) 923.0596

Fax: (63-45) 900.4047 /
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J. EMMANUEL PASTRIES**Office Address:**

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ILOCOS FOOD PRODUCTS**Office Address:**

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Fax: 632.869.4127

Email: info@designsligna.com or
sdyao@designsligna.com

Website: http://designsligna.com/

DIAMOND CANE INTERNATIONAL, INC.**Office Address:**

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SINGAPORE**GRANDWORK INTERIOR PTE LTD****Office Address:**

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Fax: +65 6732 8460

Email: grandwork@grandworkinterior.
com

Website: www.grandwork.com.sg

FALCON INCORPORATION PTE LTD**Office Address:**

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Website: www.falconincorporation.com

SEN WAN TIMBRE PTE LTD**Office Address:**

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Website: www.senwangroup.com

PACIFIC FOREST PRODUCTS PTE LTD**Office Address:**

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Website: www.kodaonline.com

HAWAII FURNISHING PTE LTD**Office Address:**

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Email: jamie@scanteak.com.shg

Website: www.scanteak.com.sg

GOODRICH GLOBAL HOLDINGS PTE LTD**Office Address:**

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Email: info_singapore@

goodrichglobal.com

Website: www.goodrichglobal.com

THAILAND**DESIGN ALTERNATIVE CO.,LTD.****Office Address:**

480 Moo 3, Soi Pracha Uthit 90,
Pracha Uthit Road, Banklungsuan,
Prasamutchedee, Samutprakarn
THAILAND 10290

Tel: 662-848-4889 (Auto 11 Lines)

662-848-4922 to 4

Fax: 662-848-4881 to 2

E-mail: sales@design-alternative.com

Website: www.design-alternative.com

VIET NAM**BEN HAI - QUANG TRI FORESTRY COMPANY****Office Address:**

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Linh rural district, Qu ng Tri province

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PHU GIANG PAPER AND PACKING COMPANY LIMITED**Office Address:**

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Fax: 08-241-3838270

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Anh District, Ha Noi capital, Viet Nam

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Email: cuanhuaeureka@gmail.com

**DUY LINH RESTORATION,
EMBELLISHMENT AND
CONSTRUCTION JSC****Office Address:**

No. 116A, 14 Dai Phuc Street, Dai Phuc district, Bac Ninh City, Bac Ninh Province

Tel: 0241. 3856 318

Email: congtyduylinhbn@gmail.com

**COBA ART GLASS JOINT STOCK
COMPANY****Office Address:**

No. 173 C, Quang Trung Str., Hà Đông Dist., Hà N i

Tel .: 0912073126 - 0966150086

Email: kinhnghethuat@gmail.com

HUNG LONG LTD., CO.,**Office Address:**

No 5, A1A Dong Ky industrial complex area, Dong Ky ward, Tu Son town, Bac Ninh Province

Tel: 0913.599.150-
0241.3.743.733

**KHANH PHUONG HANDICRAFT
COOPERATIVE****Office Address:**

Minh Khoi Commune, Nong Cong Rural district, Thanh Hoa Province

Tel: 0373 837 632 /
0987 312 232

**TIEN SON THANH HOA
CORPORATION****Office Address:**

No. 9 Processing Zone of North Bim Son - Bim Son Town - Thanh Hoa Province

Tel: 0983 787878

Website: www.tiensonco.com

**DONG HUNG TRADE AND
PRODUCTION CO.,LTD.****Office Address:**

Chien Thang Hamlet - Van Phuc Village – Ha Dong District – Ha Noi

Tel: 04 33524730/ 01237299185

Email: nghiemthuhuong_silk@yahoo.com.vn

**VIET ART OF EMBROIDERY JSC
(THEU VIET)****Office Address:**

No 6, Bach Đang, Van Phuc ward, Ha Đông District, Ha Noi

Tel: 0437 890 4367

Email: theuviectv@gmail.com

**LY BAO MINH PRODUCTION
TRADING JOINT STOCK
COMPANY****Office Address:**

1 Trinh Quang Nghi, ward 7, district 8, HCMC

Tel: 3859 4139

Fax: 3859 4140

Email: info@lybaominh.com

Website: www.lybaominh.com

PKK LAO FURNITURE FACTORY LTD.**LAO PDR**

PKK Lao Furniture Factory Co., LTD was established on 2004 PKK with the aim to be number one in Laos for manufacture and exports of the quality products.

The company supply domestic and export sales of wooden furniture abroad, production orders, production and interior building to the needs of customers.

Domestic clients include ICT Center, Ministry of Education & Sports (MOES), Teacher Training Colleges, National University of Laos, Ethnic School.

PKK also exports to China, India, Japan and Thailand.

BETIS CRAFTS INC.**PHILIPPINES**

In the early 70s, Betis Crafts Incorporated (BCI) started out as a small family business at Betis, Guagua, Pampanga. It was then JB Woodcrafts; the letters J and B stand for Jose Bituin, the father and founder of the Betis Crafts family.

The first biggest break of the family business came in 1986 when they joined the Furniture Show sponsored by the United Nations Development Program (UNDP) and Al de Lango of the Product Development and Design Center of the Philippines (PDDCP) at High Point, North Carolina. Mrs. Bituin only showed one item, a buffet table with very simple carvings. But she was able to catch the attention of world known companies like Paul Maitland-Smith, Hickory Chairs, Casa Blique and Harden Furnitures.

Immediately after the establishment of the new plant and machineries, incorporating the business became its top priority in 1990. JB Woodcrafts was incorporated with a new name Betis Craft, Incorporated. JB Woodcrafts was made into a trading company JB Woodcrafts Trading.

For more than 30 years, Betis Crafts incorporated continuously engage in innovative ways to improve its product lines. It stays vigilant with its mission to the community, by providing jobs to the local town people of Pampanga and Tarlac and to the industry itself, by helping to promote the furniture products of other small exporters.



OTHER SECTORS

FOOD AND BEVERAGES

BRUNEI DARUSSALAM

T.L.T. ENTERPRISE (Processed Drinking Water)

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Tel: +673 2395822; +673 2393366

Fax: +673 2395826

Email: tlent@brunet.bn

CAMBODIA

ARUN RESTAURANT

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#0063 River Rd, Group 2, Slorkram Village, Siem Reap

Tel: +855 12 890 396/

+855 96 788 7788

Email: arunrest2002@yahoo.com

Website: www.arunrestaurant.com

HENG HEANG ENTERPRISE

Office Address:

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+85577988887, +85577567788

E-mail: heng.heanghhe@gmail.com

NGOUY KVENG HENG NOODLES ENTERPRISE

#65E Street 164

,sangkatOreeseyll,Khan 7 Makara, Phnompenh

Tel: 097 5555 885,

012 499 993, 017 45 15 38,

Email: kunnavuthchey@yahoo.com, Kunnavuth.NKHnoodle@yahoo.com, nkhhfreshnoodles@gmail.com

THE PALMBOO RESTAURANT

Office Address:

Sra Srang, Angkor Thom, Siem Reap

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+855 17 763 767

Fax: +855 63 965 676

Email: info@thepalmbboo.com

Website: www.thepalmbboo.com

INDONESIA

ANDALAS MEKAR SENTOSA

Office Address:

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MALAYSIA

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Website: www.oldtown.com.my

WORLD PROMINENCE SDN BHD

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68100 Batu Caves Selangor

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Email: worldpro98@hotmail.com

Website: www.worldpro-lws.com

CHEK HUP SDN BHD (Food and Beverages)

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Fax: +60 5 526 4331

Email: chekhup@chekhup.com.my

Website: www.chekhup.com.my

MYANMAR

SHWE KYUN JAM

Tel: 95-09 73055215

(NO.1) BEVERAGE

Tel: 95-01-590175

DIAMOND STAR WHEAT POWDER

Tel: 95-01 – 585108

U TUN MYINT TUN NOODLE

Tel: 95-73009771

MYBABO MANUFACTURING CAKE

Tel: 95-425320777

DAW KHIN LAY BABY NOURISHMENT

Tel: 95-683021 / 685538

DAW NU NU WIN FISH AND PRAWN

Tel: 95-685053 / 45 / 696

ONE ONE BUN

Tel: 95-685259

SHWE FISH CRACKER

Tel: 95-01-617129

TOP CASHEW NUT

Tel: 95-01-613688

SAN KO KO BISCUIT

Tel: 95-01-617074

AUNG SHWE GROUNDNUT OIL

Tel: 95-684213/042

AUNG THET MAN FISH AND PRAWN

Tel: 95-685320/450/331

ZAW MYO HTET FOODSTUFF

Tel: 95-684770/703

PHILIPPINES

CORMEL FOODS (PROCESSED FOOD)

Office Address:

54 Andres Castro St., Laoag City,
Ilocos Norte

Tel: +63 77 771 6358

Fax: +63 77 792 2120

Email: cormelfoods@yahoo.com

EHJE'S PEANUT BUTTER

Office Address:

B8 Lot 27, Phase 4E Golden City Sta.
Rosa, Laguna

Tel: +63 49 502 2130

FOOD ASIA CORPORATION

Office Address:

9/F Page 1 Bldg., Acacia Avenue,
Madrigal business Park, Muntinlupa
City

Tel: +63 809 0884

Fax: +63 809 6893

Email: rvs@foodasia.com.ph

FOODMAN

Office Address:

Minoyan, Murcia, Bacolod City,
Negros Occidental

Tel: +63 34 433 8516, 709 0990,
929 5671

FILBAKE FOOD CORPORATION

Office Address:

50 Osmeña Avenue, Kalibo, Aklan

Tel: +63 36 500 8567

Fax: +63 36 268 5721

Email: filbake@yahoo.com

Website: breadandbutterbakeshop.
blogspot.com

G AND B BUKO PRODUCTS

Office Address:

National Highway, Tuao North,
Bagabag, Nueva Vizcaya
Contact Person: Mr. Orlando E.
Dulay, Owner/Manager

Tel: +63 78 332 2136

GUARANFOOD MANUFACTURING CORP.

Office Address:

Everlasting St., Patria Village, Del
Remedio,

San Pablo City, Laguna

Tel: +63 49 562 4968

Telefax: +63 49 562 4846

+63 2 520 6004 – (Manila Office)

Email: gfm@guaranfood.com.ph

J. EMMANUEL PASTRIES (PILI-NUT PROCESSOR)

Office Address:

Jacana St., Rj Village Haring,
Canaman, Camarines Sur

Telefax: +63 54 474 5160

Email: jempastries@yahoo.com

LOLA ABON'S DURIAN CANDIES, INC.

Office Address:

#23 San Miguel Village, Matina, 8000
Davao City, Davao del Sur

Telefax: +63 82 297 2391

KABABAIHANG MASIGLA NG NUEVA ECIJA (Processed Fruit)

Office Address:

Ilog Baliwag, Quezon, Nueva Ecija

Contact Person: Vilma B. Joson,
President

Tel: +63 2 646 3170

Fax: +63 2 931 1297

Email: masiglangminette@yahoo.com

Website: www.masiglaproducts.com

MARAPONG CORPORATION

Office Address:

Patangan Rd., Sta. Filomena, Dipolog City

Contact Person:

Estela O. Reynolos, President

Telefax: +63 65 212 5145

Email: marapong_corp@yahoo.com

MARY GRACE FOODS INC. (Cakes and pastries)

Office Address:

2985 Mahogany St., United II, Paranaque City

Tel: +63 823 7746, 823 2954, 383 1340

Email: marygracefoods@yahoo.com.ph

Website: www.marygracecafe.com

MCCNESTER FOOD PRODUCTS

Office Address:

Mangoes, Mango-by-products (juice, sauces, jam) and calamansi-based products)

Brgy. San Isidro, Buenavista, Guimaras

Contact Person:

Rebecca Tubongbanua, Owner

Mobile: +63 915 997 6633

Email: mcnester@yahoo.com

MILK JOY CORPORATION (Milk and dairy products)

Office Address:

Brgy. Bolbok, Lipa City, Batangas

Tel: +63 43 756 5362, 784 1207

Email: bac_mck@yahoo.com

ORIGINAL BISCOCHO HSUS (Sweets and Delicacies)

Office Address:

8 Lopez Jaena, Jaro, Iloilo City

Tel: +63 33 509 2729, 320 8188

Email: jg8888@yahoo.com

ROGER AND BETH PILINUT CANDY

Office Address:

Cagsawa Park, Daraga, Albay

Telefax: +63 54 361 1089 c/o

Department of Agriculture

Mobile: +63 918 728 2160

ROSA FOODS, INC.

Office Address:

Linabwan Norte, Kalibo, Aklan

Contact Person: Roselita C. Sauza, Gen. Manager

Tel: +63 36 262 4736

Fax: +63 36 262 1717

Mobile: +63 918 909 6490

Email: rosafoods96@yahoo.com.ph

ROYAL BREADHAUS, INC. (FOOD)

Office Address:

2 Amazon St., Rolling Hills Subdivision, Bacaca Road, Davao City

Contact Person:

Vivian E. Sison, President/General Manager

Tel: +63 82 222 2968, 923 713 1305

Fax: +63 82 222 2677

Email: royalbreadhaus@yahoo.com

Website: www.royalbreadhaus.

weebly.com

SLERS INDUSTRIES, INC. (Frozen Food)

Office Address:

30 Amparo Lim Building, Velez cor. Del Pilar Streets Cagayan del Oro City, Misamis Oriental

Tel: +63 8822 728440

Telefax: +63 88 855 1438

Email: slerfoods@gmail.com / info@slers.com

Website: www.slers.com

WAFFLE TIME, INC. (Food)**Office Address:**

Door 4, QHP Bldg, Arsenal Street,
Iloilo City

Contact Person:

Johnny O. Que, President

Tel: +63 33 335 0935, 337 3051

Fax: +63 33 335 0026

Mobile: +63 922 816 3510

Email: customerservice@waffletime.com

Website: waffletime.com

VJANDEP BAKESHOP (Bakery)**Office Address:**

57 Plaridel St., Mambajao, Camiguin

Tel: +63 88 387 0491

Telefax: +63 8822 711603

Email: vjandep_bakeshop@yahoo.com

MANOLETTE BAKESHOP**Office Address:**

Door 4 Barrios Building National
Highway
Sto. Niño, Panabo City, Davao del
Norte

Tel: +63 84 628 8230, 822 7397

Fax: +63 84 628 8230

Email: katheryn_guillen@yahoo.com

RIC & REMY'S BAKESHOP**Office Address:**

Marmoleño Cmpd., San Jose Rd.,
Baliwasan, Zamboanga City

Contact Person: Ricardo

A. Marmoleño, Owner

Tel: +63 62 991 3895

Fax: +63 62 992 3374

Email: ricardo_marmoleño@yahoo.com

CHOCO-VRON BAKESHOP**Office Address:**

#Blk5 Lot 111 Phase 1 Ilang Ilang
Street,

Ervinda Village, San Vicente, San
Pedro, Laguna

Tel: +63 49 847 8915, 520 0295

Email: chocovronjm@gmail.com

**GRACELAND FOOD INDUSTRIES,
INC.****Office Address:**

Graceland Bldg., Barlin St., Naga City

Contact Person: Grace Dy-Olivan

Tel: +63 54 472 3515

Mobile: +63 908 889 2080

Email: gffi.cmo@gmail.com

Website: www.graceland.ph

**BEL MONDO ITALIANO
CORPORATION****Office Address:**

120 Vernida I Building, Amorsolo
Street,

Makati City 1200

Telefax: (632) 814.0800

E-mail: info@novellinowines.com

Website: www.novellino.wines.com

VIKINGS**Office Address:**

Building B, Bay the Bay, Seaside
Blvd.,

SM Mall of Asia Complex, Pasay City

Phone: (632) 846.3888/ 846.4888/
846.5888

Website: www.vikings.ph

PHILFOODS ASIA CORP.**Office Address:**

2A 2nd Floor Unioil Center
Acacia Avenue, Madrigal Business
Park

AlabangMuntinlupa City 1770 Manila

Phone: (632) 846.4646

Fax: (632)809.0884

E-mail: l.mercado@foodasia.com.ph

Website: www.foodasia.com.ph

**MANNAHFEST FOOD
CORPORATION****Office Address:**

Santiago Village, Santiago Rd.,
Divisoria, Zamboanga City

Phone: (062) 984.1119 / 926.4788

Fax: (062) 991.2164

RIC AND REMY'S BAKESHOP**Office Address:**

Marmoleño Compound, San Jose Rd.,
Baliwasan, Zamboanga City

Phone: (062) 991.3895

Fax: (062) 992.3374

Email: ricardo_marmoleño@yahoo.com

ZAMBO TROPICAL FOODS**Office Address:**

Ruste Drive, Sta. Maria, Zamboanga
City

Phone: (062) 991.7623

**GINA COLINAYO CAKES &
PASTRIES****Office Address:**

#40 Dr. Perpiña St. Brgy. Mercado
Villareal, Samar

Mobile: 0917.930.1443

Email: colinayogina@yahoo.com

**FILBAKE FOOD CORPORATION
(Bread & Butter)**

50 Osmeña Avenue, Estancia,
Kalibo, Aklan

Phone: (036) 500.7777 / 268.5721

Mobile: 0918.9001.974 /

0917.7112.358

Fax: (036) 262.3435

E-mail:

Philip.delfin@breadandbutter.ph

ROSA FOODS, INC.**Office Address:**

Linabuan Norte, Kalibo, Aklan

Phone: (036) 262.4736

Fax: (036) 262.4736

E-mail: rosafoods@philmonc.com

**PARISTA BDS MULTI-PURPOSE
COOPERATIVE****Office Address:**

Parista, Lupao, Nueva Ecija

Contact Person:

Roberto Gaid (Chairperson)

Mobile: 0917.584.9255

CENTRAL SEAFOODS, INC.**Office Address:**

1 Mahogany Street, Pilipog, Cordova,
Cebu 6017 Philippines

Contact Person:

Nelson Bascones (President/GM)

Phone: (032) 260.0048/260.0049

Fax: (032) 266.5060

Email: ncb@centralseafoods.com

Website: www.centralseafoods.com

MAGIC MELT FOODS INC.**Office Address:**

Bangkal, Lapulapu City

Contact Person:

Carolyne Go (Proprietor)

Phone: (6332) 340.8619/495.8903

Fax: (6332) 341.2973

Email: sales@magicmelt.com

Website: www.magicmelt.com

THAILAND**TIP PHAIBOON FOOD (2007) CO.,
LTD.****Office Address:**

48 Moo 1, Bang-Chalong, bang-phli,
Samutprakran THAILAND

Tel: 662-183-9081

Fax: 662-183-9082

E-mail: tipphaiboan.tpt@gmail.com

**KHUN NAN CURRY PASTE
FACTORY**

Office Address:

149/375, Moo 13, Soi Pacific, Oom-
Noi, Kratumband, Samuthsakhorn,
THAILAND 74130

Tel: 662-813-8527 -8

Fax: 662-420-6964

E-mail: curry_kingdom@hotmail.com

Website: www.currykingdomthailand.
com

AUNTIE GG CO.,LTD

Tel: 668-1834-9370,

668-1707-4749,

662-637-5551-2

Fax: 662-637-5553

Email: marketing@auntieggglobal.com

Website: www.auntieggglobal.com

A&J THAI FRUIT CO.,LTD.

Office Address:

128/1, Moo 7, Srisurat,
Damnoensaduak, Ratchaburi,
THAILAND 70130

Tel: 663-225-4424

Fax: 663-224-1303

Email: sales@aandjthaifruit.com ,
thai.coconut@gmail.com

Website: www.aandjthaifruit.com

**COFFMAN INTERNATIONAL
CO.,LTD**

Office Address:

15/96, Soi Vipavadee 56,
Talarbangkhen, Laksi, Bangkok,
THAILAND 10210

Tel: 662-579-8130

Fax: 662-940-8550

Email: coffman1963@hotmail.com

Website: www.coffmancoffee.com

**ERAWAN FOOD PUBLIC COMPANY
LIMITED**

Office Address:

Panjathani Tower, 16th Floor, 127/21
Nonsee Road, Chongnonsee,
Yannawa, Bangkok, THAILAND 10120

Tel: 662-681-0251-9

Fax: 662-681-0250 , 662-681-0260

Email: may@erawanfood.com

Website: www.erawanfood.com

**HOK LOK SHEW ENTERPRISE
CO.,LTD**

Office Address:

60/4, Moo.9, Rama 2 Road,
Bangmod, Jomthong, Bangkok,
THAILAND 10150

Tel: 668-6375-6660,

668-7929-0002

Fax: 662-867-0330

Email: thanutorn@bwelldrinks.com,
hokloksheiw@gmail.com

Website: www.bwelldrinks.com,
www.hoklok.com

KHUNKAE KANOMWAN.CO.TH

Office Address:

84/4 Moo 8, Latlumkaeo-Pathumthani
Road, Tambol Namai, Latlumkaeo,
Pathumthani, THAILAND 12140

Tel: 662-979-3151,

668-5160-6098

Fax: 662-979-3502

Email: supranee.khunkae@gmail.com

Website: www.wonkhunkae.com

TAE NGUAN TAI CO., LTD.

Office Address:

15/19 Moo 5, Soi Suppaisan,
Leabklongseewa Rd., Kokkrabue,
Muang, Samut Sakorn, THAILAND
74000

Tel: 663-483-2308

Fax: 663-483-2310

Email: taenguantai@gmail.com

Website: www.taenguantai.co.th

YIMSIAM MARKETING CO.,LTD.**Office Address:**

123/292 Soi 29, Saimai Rd., Saimai
Subdistrict, Saimai District, Bangkok
THAILAND 10220

Tel: 668-1806-3556

Fax: 662-996-4461

Email: satayyimsiam@yahoo.com

Website: www.satayyimsiam.com

MIGHTY INTERNATIONAL CO., LTD**Office Address:**

9 Soi Sangkomsongkraw 6, Ladprao,
Bangkok THAILAND 10230

Tel: 662-933-1155

Fax: 662-933-0100

Email: office@mighty.co.th

Website: www.mighty.co.th

**CHONLAKIJPATANPHOL LTD.,
PART.****Office Address:**

234 Moo 1, Pangpuay,
Damnoensaduak, Ratchaburi
THAILAND 70130

Tel: 663-226-3513,

668-0599-8129

Fax: 663-226-3118

E-mail: chonlakij@hotmail.com

DAIRYHOME CO.,LTD.**Office Address:**

100/1 moo11 Payayen, Pakchong,
Nakornratchasima, THAILAND 30320

Tel: 668-9801-9988

Fax: 668-1265-0458

Email: dairyhome@gmail.com

Website: www.dairyhome.co.th

**EXCEL RICE & PRODUCTS CO.,
LTD.****Office Address:**

70/111 Soi Kheharom Klao 78,
Radphattana Rd., Sapansoong,
Sapansoong, Bangkok, THAILAND
10240

Tel: 662-917-3481 to 83

Fax: 662-917-3480

E-mail: export@thaiexcelrice.com ,
nadiaexcelrice@yahoo.com

Website: www.thaiexcelrice.com

N.B. VALUE LINK CO., LTD**Office Address:**

1/49 Grand de Ville Estate, Soi
Supapong 1, Srinakarin Rd., Nong
Bon, Pravet, Bangkok, THAILAND
10250

Tel: 662- 330-9762 to 64

Fax: 662- 330-9765

Email: sales@saranjai.com ,
marketing@saranjai.com

Website: www.saranjai.com,
www.thecococool.com

**GUAN THAI HENG TRADING CO.,
LTD.****Thai Coffee Association****Office Address:**

1302-6 Song Wat Rd.,
Samphanthawong, Samphanthawong,
Bangkok THAILAND 10100

Tel: 662 225 1961, 662 2211264,
662 222 2501

Fax: 662 225 1962

Email: contact@thaicoffee.or.th

Website: www.thaicoffee.or.th

RAYONG FISH SAUCE INDUSTRY CO., LTD.

Office Address:

Bangkok Branch Office: 236/12
Sathupradit Rd., Yannawa, Bangkok
THAILAND 10120

Head Office and Factory:

29 Moo 4 Bangna-Trad T. Tubma A.
Muang Rayong 21000

Tel: 662-211-5781,
662-211-9757

Telefax: 662-212-4991

E-mail: wichan@rayongfishsauce.com

Website: www.rayongfishsauce.com

YAKINIKU GIANTS (THAILAND) CO., LTD

Head Office:

39/3 Moo 4, Rotchana Road,
Kanhaam, Utai, Phra Nakhon Si
Ayutthana THAILAND 13210

Tel: 663-533-5223,
668-1851-5561,
668-0001-8885

Email: admin@giants.co.th

Website: www.giants.co.th
www.facebook.com/GiantsYakiniku

CRISPY VEG & FRUIT CO., LTD.

Office Address:

167 Moo.2, Don Kaew, Mae Rim,
Chiang Mai THAILAND 50180

Tel: 66 53 120 400; 668 9696 5416

Fax: 66 53 120 401

Email: contact@crispyvegandfruit.com
varithn@crispyvegandfruit.com

Website: www.crispyvegandfruit.com

WAYDHANAR CO., LTD.

Office Address:

108 Soi Bang Khunnont 10, Bang
Khunnont, Bangkok-Noi, Bangkok
THAILAND 10700

Tel: 662 424 4565

Fax: 662 424 4569

Email: narawatt.dgm@waydhanar.com

Website: www.waydhanar.com

MULLBERRY GREEN TEA LTD.PART.

Office Address:

40 Soi Sutthiniwet, Suttisan Rd.,
Samsennok ,Huakwang ,Bangkok
THAILAND 10310

Tel: 662 274 7050,
662 274 7306 to 7

Fax: 662 274 7053, 662 274 7245

Email: greenteathai@greenteathai.com

Website: www.greenteathai.com,
www.ranongtea.com,
www.renongtea.com

ASIA AND PACIFIC QUALITY TRADE CO., LTD.

Office Address:

Bangkok Office: 161/86 Ramindra 8
Yak 1 (Soi Promsuk), Ramindra Rd.,
Anusavaree, Bangkok Bangkok
THAILAND 10220

Orchard (Trad Province Office): 94/1
Moo 3, Soi Sa-aew, Sator, Khao
Saming, Trad THAILAND 23150

Tel: 662 971 9966,
66 39 511 197,
668 1544 6246,
668 6377 7841

Fax: 662 971 9966

Email: info@aporchard.com,
info.aporchard@gmail.com

Website: www.aporchard.com

CHOKDEE RESTAURANT CO., LTD.

Office Address:

6/88 Soi Lad Praw 25, Lad Praw
Rd., Chan Kasem, Jatujak, Bangkok
THAILAND 10900

Tel: 662 975 9961

Fax: 662 938 2772

Email: info@chokdeedimsum.com
waraporn@chokdeedimsum.com,
dheeraphop@chokdeedimsum.com

Website: www.chokdeedimsum.com

**KHAOLAOR LABORATORIES CO.,
LTD.**

Office Address:

146/22, Moo 3, Suksawad Rd., Pak
Khlong Bang Pla Kot, Phra Samut
Chedi, Samut Prakan THAILAND
10290

Tel: 662 819 7991 to 5

Telefax: 662 425 8332

E-mail: info@khaolaor.com

Website: www.khaolaor.com

VIET NAM

**JSC. LAM SON EXPORT
PROCESSING**

Office Address:

Dong La Industrial Zone, Dong Hung,
Thai Binh

Tel: +84 36 3851289;

+84 36 3552919

Email: Latexco6886@yahoo.com

**THANH THANH DAT LIMITED
COMPANY (Alcoholic Beverages &
Water)**

Office Address:

57 Ngo Gia Tu St., Le Loi Ward, Vinh
city, Nghe An

Tel: +84 383 536366;

+84 383 536373

Email: thanhthanhdat20012002@
yahoo.com

JSC. THUY DAT

Office Address:

Lot c1-6, L1 + L3 N3 road, Hoa Xa
Industrial Zone, Nam Dinh City

Tel: +84 350 2211294;

+84 350 3865281

Email: ctythuydat@yahoo.com.vn

Website: http://thuydat.com.vn

**DUC VIET FOOD JOINT STOCK
COMPANY**

Office Address:

(Sausages and Frozen Meat)
Tan Lap commune, Yen My Dist.,
Hung Yen

Tel: +84 321 3970229;

+84 321 3970231

Email: info@ducvietfoods.vn

**YEN VIET COMMERCIAL -
SERVICE COMPANY LIMITED (Birds
Nest)**

Office Address:

55 Da Tuong St., Phan Rang - Thap
Cham city, Ninh Thuan province

Tel: +84 683 920984;

+84 683 920984

Email: yenvietnt@vnn.vn

**JSC. BREEDING, PROCESSING
AND EXPORT (Processed Animal
Feed)**

Office Address:

No. 6 Nguyen Cong Tru, District Hai
Ba Trung, Hanoi

Tel: +84 438 717470

Email: aplocimex@fpt.vn

JSC. KIEN GIANG CANNED FOOD

Office Address:

Tac Cau District, Binh An, Chau
Thanh, Kien Giang

Tel: +84 193 788066;

+84 773 616448;

+84 773 616318;

+84 773 616255

Email: kifocan@vnn.vn

HANDICRAFT

BRUNEI DARUSSALAM

MAHKOTA CRYSTAL

Office Address:

Lot No.27

Tapak Perindustrian Lambak Kanan
Jalan Berakas, Bandar Seri Begawan
BC2515, Negara Brunei Darussalam

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MUHAMMAD MUSTAQIM ENTERPRISE

Office Address:

No.12, 1st Flr Blk B, Hassanin
Complex Simpang 42, Jalan Muara
Kampong Delima Satu BB4713
Negara Brunei Darussalam

Tel: +673 2339281

Fax: +673 2339281

Email: hayattihassan@yahoo.com.sg

PERUSAHAAN HIKMAH

Office Address:

No.10, 1st Floor, Sumbangsih Mulia
Komplek Perindustrian Beribi Gadong,
Negara Brunei Darussalam
Postal Address:

No.657, Kampong Lumapas
BJ3524, Negara Brunei Darussalam

Tel: +673 2200657

Fax: +673 2200657

Email: hikmah5@brunet.bn

RIDAH HANDICRAFT (Handicraft)

Office Address:

Lot 9, 2nd Floor Arcade
The Mall, Abdul Razak Complex
Gadong BE3519, Negara Brunei
Darussalam

Tel: +673 8726151

Fax: +673 2653373

Email: ridah_handicraft@hotmail.
com

SYARIKAT ASNIKA (Handicraft)

Office Address:

A1, 1st Floor
Setia Kenangan Kiulap
Bandar Seri Begawan BE1518
Negara Brunei Darussalam

Tel: +673 2233596

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SYARIKAT SUKMAINDERA

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No.23, Simpang 284
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Office Address:

No.1106, Simpang 1102
Kampong Kilanas, Jalan Tutong
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Postal Address:

P.O.Box 1162, Gadong BE3978

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INDONESIA

ASKARA ART GALLERY

Office Address:

Jl. Slak Raya Blok 1 No.102. East
Lingkar, Singaranpati, Bengkulu,
Indonesia

Tel/Fax: +62736-24875

Mobile: +6285664965757

Email: Askara_ku@yahoo.co.id

Website: askaraart.blogspot.com

KEPENG COINS INDUSTRY "KAMASANBALI"

Office Address:

Br. Jelantik Kuribatu, Tojan Village,
Klungkung, Bali

Tel: +6236624781

Fax: +6236624781

Email: kamasanbali@yahoo.co.id

CV SEFACTOR PHARMA

Office Address:

Jl. Mamuju Blok C No.125, Kel.
Sudiang Jaya, Kec. Biringkanaya,
Makassar, South Sulawesi

Tel: +62411-3615215

Fax: +62411-3615215

Mobile : +6281343713608

Email: sefactorpharma@gmail.com

Website: www.sefactorpharma.com

LAO PDR

FA WATTHANA CO.,LTD. (Handicraft Silver and Gold)

Company's Address:

206, Chao Anou Rd, Thongkhankham
Village, Chanthabuly District, Vientiane
Capital, Lao PDR.

Tel: +856 21 261979, 212266

Fax: +856 21 222511, 261978

Email: fawtthana@hotmail.com;
kongfa@fagrouplaos.com

CULTURAL PRODUCTION COMPANY

Company's Address:

Chommany Neua Village, Saysettha
District, Vientiane Capital, Lao PDR

Tel: +856 21 710828

Fax: +856 21 710055

PHILIPPINES

APOLLO TRADING & MANUFACTURING CORP.

Office Address:

#89 Maria Clara St., Quezon City

Tel: +63 712 3611, 741 6631,
741 3732

Fax: +63 741 3732

Email: sales@apolloph.com /
atsales@tri-sys.com

Website: www.apolloph.com

BAYCRAFTS JEWELRY

Office Address:

154 Abella St., Naga City

Contact Person: Marianne Olaño

Telefax: +63 54 472 2031

Mobile: +63 917 527 2387

Email: mayan22@gmail.com

Website: www.baycrafts.net

BUENA MANO CRAFTS

Office Address:

Lot 47-U Quail Run Drive, Victoria
Valley, Antipolo City

Tel: +63 658 4863, 655 6544,
658 2710

Fax: +63 658 2711

Email: marlane@buenamano.com

Website: www.buenamano.com

CD HANDICRAFTS

Office Address:

Road 25 cor 31, Phase 1, Cogeo Village, Antipolo City, Rizal
Contact Person/Designation: Estela Nuique, Owner

Tel: +63 647 0350, 647 4899

Mobile: +63 917 851 7359

Email: sales@cdhandicrafts.com,
cdhandicrafts@yahoo.com

Website: www.cdhandicrafts.com

JM HANDICRAFTS

Office Address:

Bagumbayan Daraga, Albay

Tel: +63 5 824 3545

Fax: +63 5 824 3288

MAYAT-AN HANDICRAFTS (Hand Woven Bags with Rattan)

Office Address:

Km. 4, Asin Road Baguio, Baguio City, Benguet

Mobile: +63 921 414 9966

Email: mayat-an@yahoo.com

NARDA'S HAND WOVEN ARTS & CRAFTS (Arts, crafts and furniture)

Office Address:

5781 Felipe St., Makati City

Tel: +63 896 7372, 890 9249

Fax: +63 896 6834

Website: www.nardas.com

PAPEMELROTI (Gifts)

Office Address:

Korben Place, 91 Roces Avenue 1103 Quezon City

Tel: +63 931 9891 or 93,
412 6487, 412 6487

Fax: +63 412 0887

Email: info@papemelroti.com /
patsy.paterno@gmail.com

Website: www.papemelroti.com

PAPER & ARTS INC. (Gift)

Office Address:

Casa Antonio Bldg., Rizal St. Tuy Tuy, Batangas

Tel: +63 43 332 0079, 229 7547

Fax: +63 43 332 7317

Email: papelandia_pai@yahoo.com.ph

SHELMED COTTAGE TREASURES (Art, Craft)

Office Address:

843 Balagtas St., Shaw Blvd., Mandaluyong City / Montana Building, F. Lotivo St., Bagumbayan, Daraga, Albay

Tel: +63 726 4225, 483 3505,
725 1974, 727 2477

Fax: +63 483 3731

Email: info@shelmed.com /
daraga@shelmed.com

Website: www.shelmed.com

TUBIGON LOOMWEAVERS MULTI-PURPOSE COOPERATIVE (Handicrafts)

Office Address:

Pinayagan Norte, Tubigon, Bohol
Contact Person: Ma. Trina V. Sumayang, General Manager

Tel: +63 929 583 8336,
+63 905 774770

TUMANDOK CRAFTS INDUSTRIES (Souvenir)

Office Address:

Prk. Maria Morena, Brgy., Calumangan, Bago City, Negros Occidental

Tel: +63 707 7174

Email: tumandok_crafts@yahoo.com

Website: www.tumandok.com

**XC MANUFACTURING AND
TRADING ENTERPRISE (Jewelry)**

Office Address:
Hemedes #1 Second St. cor. Fordham
St., Ignatius Village, Quezon City
Fax: +63 439 9349
Email: drjiao2000@yahoo.com

SINGAPORE

SOO KEE JEWELLERY

Office Address:
51 Kaki Bukit Place, Singapore
416228
Tel: +65 6744 6933
Fax: +65 6743 9533
Email: enquiry@sookeejewellery.com
Website: www.sooke.com

**TAT LI JEWELLERY PTE. LTD.
(Retail)**

Office Address:
1 Park Rd #03-27 Singapore 059108
Tel.: +65 6533 8829

THAILAND

**EXPERT GEMS MANUFACTURING
CO., LTD**

Bangkok Office:
Room 241AB, 2nd floor, Jewelry Trade
Centre Bldg., 919/1, Silom Rd., Bang
Rak, Bang Rak, Bangkok THAILAND
10500
Chanthaburi Office:
17/9 Srichan Road, Wantmai,
A.Muang, Chanthaburi THAILAND
22000
Tel: (66) 3930 3318
Fax: (66) 3932 1988

B & B JEWELRY LTD.,PART.

Office Address:
29 / 6-7 Srichan Road, Wat Mai,
Muang, Chanthaburi, THAILAND
22000
Tel: 668-1687-8222
Telefax: 663-932-2360
E-mail: b_b_jewelry@hotmail.com
Website: www.bbjewelry.co.th ,
www.bb-jewelry.com

Contact Person:

Mrs. Prapassorn Srikosai;
e-mail: sorn_jewelry@hotmail.com
Mr. Kritidech Mongkolkit;
e-mail: mailninex@gmail.com

VIET NAM

TIEN THANH CO., LTD.

Office Address:
No 8B, Hamlet 4, Bat Trang Village,
Gia Lam District, Ha Noi
Tel: 0438740767- 0903407128
Email: Havanlambt@gmail.com

**HA TAY RESTORATION RELIC CO.,
LTD.**

Office Address:
Nga Tu – Son Dong Village - Hoai Duc
District
Tel: 04 39990777 – 0978177777
Email: nghenhanthanh@yahoo.com

**HUNG VIET BAMBOO AND RATTAN
MANUFACTOR JSC**

Office Address:
Luu Thuong hamlet, Phu Tuc village,
Phu Xuyen rural district, Ha Noi city.
Tel: 0433 788332
Fax: 0 434 788332

**PHU THANG COOPERATIVE
HANDICRAFT**

Office Address:

Van Thang hamlet, Đa Loc village,
Hau Loc rural district, Thanh Hoa
province

Tel: 0373 748 063 / 0984 849 383

Email: thuongs_1975@yahoo.com.vn

**CONSTRUCTION/
BUILDING MATERIAL**

BRUNEI DARUSSALAM

**HASMIT SHIELD ROOFING
MANUFACTURER SDN BHD
(Building materials)**

Office Address:

Lot 70, Tapak Perindustrian Beribi II
Bandar Seri Begawan, Negara Brunei
Darussalam

Postal Address:

P.O.Box 514, Gadong BE3978

Negara Brunei Darussalam

Tel: +673 2448109 /

+673 2422287 /

+673 2421493

Fax: +673 2447377

Email: vincelai@goldmyne.biz

Website: www.hasmit.com

**PUNI QUARRY SDN BHD
(BUILDING MATERIALS)**

Office Address:

Simpang 639, Km 8, Jalan Tutong
BF1320, Negara Brunei Darussalam

Postal Address:

P.O.Box 1160

Bandar Seri Begawan BS8672

Negara Brunei Darussalam

Tel: +673 2651237 /

+673 2651501 /

+673 2651502

**SWEE TECH SDN BHD (BUILDING
MATERIALS)**

Office Address:

Lot 74, Beribi Industrial Complex 2
Kampong Beribi
Gadong BE1118

Tel: +673 2420193

Fax: +673 2420210

**TRI-SUN (B) SDN BHD (BUILDING
MATERIALS)**

Office Address:

D4 & D5, 1st Floor
Bengkurong Complex
Kg Bengkurong

Negara Brunei Darussalam

Tel: +673 2652679; +673 2652239

Email: kayu@brunet.bn

**TIMBERTECH SDN BHD (BUILDING
MATERIALS)**

Office Address:

Lot 43 & 44, Simpang 557
Kampong Salar Industrial Estate
Jalan Muara, Bandar Seri Begawan

BU1429, Negara Brunei Darussalam

Tel: +673 2793993; +673 8713630

Fax: +673 2793998

**LSL SDN BHD (BUILDING
MATERIALS)**

Office Address:

Lot 55, Tapak Perindustrian Beribi II
Kampong Beribi
Bandar Seri Begawan

Negara Brunei Darussalam

Tel: +673 2441441; +673 2447602

Fax: +673 2447373

PRIMEART SDN BHD (BUILDING MATERIALS)

Office Address:

Unit No.2, Ground & First Floor
Simpang 253-18, Bangunan Haji Madi
Kampong Kiarong, Mukim Gadong
Bandar Seri Begawan BE1318
Negara Brunei Darussalam

Tel: +673 2425690; +673 2425691

Fax: +673 2454119

ARKITEK IDRIS

Office Address:

Lot 20010, Taman Alam
JalanTelanai, Gadong
Bandar Seri Begawan BE1118
Negara Brunei Darussalam

Tel: +673 2650275;

+673 2650277;

+673 2650278;

+673 8712882

Fax: +673 2650276

CAMBODIA

NOPPADOL

GAEW THABTHIM (Cement Roof Tile)

Office Address:

Phnom Penh

Tel: +855 16 399939

CHHIM VAN LY (Cement Roof Tile)

Office Address:

Phnom Penh

Tel: +855 12 311388

ING NGAK SENG (Brick and Tile)

Office Address:

Phnom Penh

Tel: +855 12 8694703

KEO BO PHIRAK (House Paint)

Office Address:

Phnom Penh

Tel: +855 16 662168

CHOUN EANG (House Paint)

Office Address:

Phnom Penh

Tel: +855 99 637483

LAO PDR

SES ELECTRICAL INSTALLATION CONSTRUCTION CO. (Electrical Installation Service)

Company's Address:

13 South Road, Sivilay Village, Paksan District, Bolikhamxay Province, Lao PDR

Tel: +856 54 212383

Fax: +856 54 212383

DAOPHASOUK CONSTRUCTION COMPANY LIMITED (Construction Limited)

Company's Address:

13 South Road, Hiuayseat Village, Paksan District, Bolikhamxay Province, Lao PDR

Tel: +856 54 280115

Fax: +856 54 280115

KL CONSTRUCTION COMPANY (Construction and Supply Material Construction)

Company's Address:

13 South Road, Phonxay Village, Paksan District, Bolikhamxay Province, Lao PDR

Tel: +856 54 212255

Fax: +856 54 280155

LATSAMY INTERIORDECORATION CO; LTD. (Construction and Interior Decoration)

Company's Address:

123, Nongbone Rd,
Naxay Village,
Xaysettha District, Vientiane Capital,
Lao PDR
Tel: +856 21 413455
Fax: +856 21 413457
Email: mtp-decor@yahoo.com /
latsamy_vetsaphong@yahoo.com

**LAO CONSTRUCTION CENTER CO.,LTD.
(General construction contractor)**

Company's Address:

334/32 Dongpaina Rd, Phonthan
Village, Xaysettha District, Vientiane
Capital, Lao PDR
Tel: +856 21 412710, 414118
Fax: +856 21 414946
Email: vichitthep@yahoo.com

**KL CONSTRUCTION COMPANY
(Construction and Material Supply)**

Company's Address:

13 South Road, Phonxay Village,
Paksan District, Bolikhamxay
Province, Lao PDR.
Tel: +856 54 212255
Mobile:+856 20 22333777
Fax: +856 54 280155

MALAYSIA

PSB DECORATION SDN BHD

Office Address:

No. 24, Jalan Satria 2 JB Perdana
Industrial Park 81300 Skudai Johor
Tel: +60 7 511 6766
Fax: +60 7 511 6755
Email: samaruddinpsb@yahoo.com
Website: psbdecoration.blogspot.com

**CAN.I INTERIOR FIT-OUT SDN BHD
(Interior fit work)**

Office Address:

71D, 3rd Floor, Jalan PJS 1/48, 46150
Petaling Jaya
Tel: +60 3 7785 5887
Fax: +60 3 7783 0887
Email: can@can-interior.com
Website: www.can-interior.com

ASCAP BUILDERS SDN BHD

Office Address:

No. 34-A, Jalan BRP 1/2, Bukit
Rahman Putra, 47000 Sungai Buloh
Tel: +60 3 6156 9659
Fax: +60 3 6156 6659
Email: qseconst@gmail.com

PRESTASI CONCRETE SDN BHD

Office Address:

No. 21B & C, Jalan M/J1, Taman
Majlis Jaya, Sungai Chua, 43000
Kajang
Tel: +60 3 8734 6363
Fax: +60 3 8734 4804
Email: prestasi-concrete@gmail.com
Website: www.prestasi-concrete.com

ATSA ARCHITECTS SDN BHD

Office Address:

45, Jalan Tun Mohd Fuad 3, Taman
tun Dr Ismail, 60000
Tel: +60 3 7727 1877
Fax: +60 3 7727 1875
Email: atsaarchitect@gmail.com
Website: www.atsa.com.my

**COLFORM SDN BHD (METAL
ROOF)**

Office Address:

Lot 164, Lorong Sedco 8, Sedco Light
Industrial Estate, Mile 2.5, Jalan
Utara, Sandakan
Tel: +60 89 238833
Fax: +60 89 272829
Email: kangshuky@yahoo.com
Website: www.colform.com.my

JESIN CONSTRUCTION SDN BHD

Office Address:

26 & 27, Jalan Petani, 08000 Sungai Petani

Tel: +60 4 423 5800

Fax: +60 4 423 5801

Email: info@jesin.com.my

Website: www.jesin.com.my

CMC ENGINEERING SDN BHD

Office Address:

A6-3A, Jalan Selaman 1/1, Dataran Palma, 68000 Ampang

Tel: +60 3 4270 2212

Fax: +60 3 4270 2213

Email: maizan@cmce.com.my

Website: www.cmce.com.my

SRT BUILDING SYSTEMS SDN BHD

Office Address:

35 & 35A, Lintasan Perajurit 17, Taman Perdagangan & Perindustrian Ipoh, 31400 Ipoh

Tel: +60 5 542 3041

Fax: +60 5 542 3042

Website: www.srtruss.com

BUILTECH PROJECT MANAGEMENT SDN BHD

Office Address:

17H, Level 1-Level 3, Lebuhraya Batu Lintang, 11600

Tel: +60 4 659 3399

Fax: +60 4 659 3393

Email: ocfoon@bUILTECH.com.my

Website: www.bUILTECH.com.my

SUNWAY CREATIVE STONES SDN BHD (Catering)

Office Address:

Lot 7, Jalan TUDM, Kampung Baru Subang (Head Office) 40150 Shah Alam

Tel.: +60 3 7846 7662

Fax: +60 3 7846 7708

Email: maureenc@sunway.com.my

Website: www.suncon.com.my

PHILIPPINES

PATWOODS PROCESSING, INC. (CONSTRUCTION MATERIAL)

Office Address:

MCDC Compound, Purok Masikap, Brgy. San Isidro, General Santos City President

Phone: +683 301 6463, 552 9267

Fax: +683 301 6463

E-mail: patwoods_processing@yahoo.com

Contact Person:

Eduardo O. Amadeo

SINGAPORE

T.WARE PTE LTD

Office Address:

71 Ayer Rajah Crescent #06-15, Singapore 139951

Tel: +65 6775 0409

Email: contact@mytware.com

Website: www.mytjacket.com

Facebook:

facebook.com/MyTWare; www.

facebook.com/TJacket.U

THAILAND

GEORGE INTERNATIONAL CO., LTD.

Office:

Suite 2988G, Level 29, The Offices at CentralWorld, 999/9, Rama 1 Rd., Pathumwan, Bangkok THAILAND 10330

Warehouse:

335/23 Moo 9, Bang-Chlong, Bang-Plee, Samutprakarn THAILAND 10540

Tel: 662-207-8677

Fax: 662- 207-2668

E-mail: georgeinter@live.com

Website: www.thaicrownstone.com
www.turtlesteelroof.com
www.georgeinter.com

Contact Person:

Mr.Phiphob Kamolketsophon
(Director)

G-TECH OHM CO., LTD.

Office Address:

30/178 Moo 4, Soi Ram Indra 39, Ram Indra Rd., Anusavari, Bang Khen, Bangkok THAILAND 10220

Contact Person: Mr. Jaresak

Tel: 662 552 8686

Telefax: 662 552 3855

E-mail: jaresaks@g-techgroup.com

Website: www.g-techgroup.com

VIET NAM

BACH TUNG TRAVEL CONSTRUCTION MECHANICAL CO., LTD

Office Address:

144/46 Thong Nhat street, town 2, Dong Hoa district, Di An, Binh Duong

Tel: 0650-377-2293

Fax: 0650-377-2294

Email: info@bachtung.vn

PROPERTY DEVELOPMENT

LAO PDR

BC REAL ESTATE DEVELOPMENT CO.,LTD.

**(Sale-Buy-Change and
Development Real Estate)**

Company's Address:

Dongpalane Thong Village,Sisattanak District, Vientiane Capital, Lao PDR.

Tel: +856 21 260290

Fax: +856 21 260292

Email: bcrealestate2009@hotmail.com

Website: www.bcgroupp2009.com

PHILIPPINES

P.A. ALVAREZ PROPERTIES & DEVELOPMENT CORP (Housing Development)

Office Address:

Unit 3 & 4 Ambayee Commercial Center

#1250 National Highway

Brgy. Nueva, San Pedro, Laguna

Tel: +63 808 1827, 808 1828

Fax: +63 847 6298

SINGAPORE

SUNALPS PTE LTD (Holdings)

Office Address:

207 #01-06 HENDERSON

INDUSTRIAL PARK Bukit Merah
Singapore 159550

GLOMAR HOLDINGS PTE. LTD.**Office Address:**

69 Palmer Rd #05-03 Singapore
079427

Tel: +65 6222 3112

WAH HIN AND COMPANY PRIVATE LIMITED (HOLDINGS)**Office Address:**

1 Raffles Pl #51-00 Singapore 048616

Tel: +65 6535 1822

LIEN YING CHOW PRIVATE LIMITED (Holdings)**Office Address:**

OUB Building #12-01, 60 Robinson
Road (S)068892, 068892

Tel: +65 6221 1138

SUNALPS PTE LTD**Office Address:**

207 #01-06 HENDERSON
INDUSTRIAL

PARK Bukit Merah Singapore 159550

SINGAPORE INVESTMENTS (PTE) LIMITED**TEY & SON INVESTMENT PTE. LTD (HOLDINGS)****Office Address:**

93 Cashew Road #13-02 Cashew
Heights Condominium Bukit Panjang
West, Singapore 679664

KHENG LEONG COMPANY (PRIVATE) LIMITED (Property)**Office Address:**

Raffles Place #34-20 Singapore
048624

Tel: +65 6236 1188

VISTA DEVELOPMENT PTE. LTD. (PROPERTY)**Office Address:**

7 One-North Gateway #03-60
Singapore 138642

Tel: +65 6776 6551

Fax: +65 6777 6900

ASIAEQUITY PARTNERS PTE. LTD.**Office Address:**

65 Chulia Street #38-03, OCBC
Centre Singapore 049513

Email: info@asia-eqpartners.com

CPGRACE III PRIVATE LIMITED**Office Address:**

65 Chulia Street, No.38-03 OCBC
CENTRE Downtown Singapore 49513

PEAK HOMES DEVELOPMENT PTE. LTD.**Office Address:**

UOB Plaza I (UOB Plaza) #34-20, 80
Raffles Place, (S)048624

Tel: +65 6287 5651

FCL PEAK PTE. LTD.**Office Address:**

Lot 6183V Bedok Reservoir Rd
Singapore 470000

Tel: +65 6246 3909

HSR INTERNATIONAL REALTORS PTE LTD**Office Address:**

3 Lorong 6 Toa Payoh #01-01
Singapore 319378

Tel: +65 6559 8888

Fax: +65 6559 8889

Website: <http://www.hsr.com.sg>

ORION-TWO DEVELOPMENT PTE. LTD.

Office Address:

3791 Jalan Bukit Merah
#03-07 E-CENTRE @ REDHILL Bukit
Merah
Singapore 159471
HONG REALTY (PRIVATE) LIMITED
Lot 1141A Pasir Ris Dr 1 Singapore
510000
Tel: +65 6583 1811

PROPnex REALTY PTE. LTD.

Office Address:

480 Lor 6 Toa Payoh #10-01
Singapore 310480
Tel: +65 6829 6699
Fax: +65 6829 6600
Email: enquiry@propnex.com
Website: <http://www.propnex.com/>

COPITIAM PTE. LTD.

Office Address:

1 Hougang Street 91 Central Place
Singapore 538692
Tel: +65 6837 0046

VIET NAM

**TRUNG THANH PRIVATELY-
OWNED ENTERPRISE**

Office Address:

19 Team, Trung Thanh Group, Thai
Nguyen City, Thai Nguyen Province
Viet Nam

MANUFACTURING

CAMBODIA

CHAN KAY (OXYGEN)

Phnom Penh
Tel: +855 11 228228

KEO SOK LENG (SHOES)

Phnom Penh
Tel: +855 12 557535

KHOV SOPHEA (PLASTIC TUBE)

Phnom Penh
Tel: +855 12 738811

LUCH SARETH (IRON)

Phnom Penh
Tel: +855 12 768666

SRUN LINH (NAILS)

Phnom Penh
Tel: +855 12842869

**MA THAY TONG (PLASTIC
PRODUCTS)**

Phnom Penh
Tel: +855 11 686076

ZHANG LI (BOX CASES)

Phnom Penh
Tel: +855 16 904559

EAR PHONG (PLASTIC MATERIALS)

Phnom Penh
Tel: +855 12 806943

VONG VAI (PLASTIC)

Phnom Penh
Tel: +855 11 973222
Email: belle vong@yahoo.com

UM LY KE EARNG (NAIL)

Phnom Penh

Tel: +855 12 875668**LIM CHHEANG LENG (PLASTIC)**

Phnom Penh

Tel: +855 11 722036**SOK CHAM ROEUN (PLASTIC)**

Phnom Penh

Tel: +855 12 999996**LIM SONG (GLASS)**

Phnom Penh

Tel: +855 16 874980**PLLASTIC ZHAO FAYUN (DRINKING WATER BOTTLE)**

Phnom Penh

Tel: +855 12 965885**NATH THING (METAL)**

Phnom Penh

Tel: +855 12 890009**TY KEAV (TISSUE)**

Phnom Penh

Tel: +855 12 580765**VONG MOEUNG (NAIL)**

Phnom Penh

Tel: +855 11 862252**CHEA CHEANG (METAL EQUIPMENTS)**

Phnom Penh

Tel: +855 12 28808**SREY RI (PLASTIC EQUIPMENTS)**

Phnom Penh

Tel: +855 12 774850**VONG MOEUNG AVEVO (NAIL)**

Phnom Penh

Tel: +855 11 862252**KEO SOVANN (METAL MELTING)**

Phnom Penh

Tel: +855 12 799003**LEUNG MONY (ALUMINIUM MATERIALS)**

Phnom Penh

Tel: +855 11 889876**INDONESIA****CV SEKAWAN****Office Address:**

Jl. Bluru Kidul (lingkar timur (east circle) No. 183 Sidoarjo, East Java, Indonesia

Phone : (+6231) 8952885, 8952884, 8059811

Fax: (+6231) 8059811**Email:** herman@sekawancosmetic.com, marketing@skw.co.id,**Website:** www.skw.co.id**PT GANDING TOOLSINDO****Office Address:**

Jl. Raya Serang Cibarusah No 17 Sukaresmi Sukasari Cikarang Village, West Java

Tel: +62189956347**Fax:** +62189956349**Email:** ganding_toolsindo2004@yahoo.com**Website:** www.pt-ganding.com**PT SARANDI KARYA NUGRAHA****Office Address:**

Komplek Sentris Blok E 8 - 9 Cibatu - Cisaat, Sukabumi, West Java, Indonesia

Phone: +62266 - 218444**Fax:** +62266 - 218555**Email:** info@sarandi.co.id**Website:** www.sarandi.co.id

LAO PDR

SV GROUP / SV MINING (MINING)

Company's Address:

Thakhek Village, Thakhek District,
Khammouan Province, Lao PDR

Tel: +856 51 214129

Fax: +856 21 212213

Email: svgroupcoltd@yahoo.com

PHANOMPONE INTERTRADE CO.,LTD. (Import-Export and Manufacturing)

Company's Address:

Souksavan Village, Thakhek District,
Khammouan Province, Lao PDR

Tel: (856-51) 212725, 251202

Fax: +856 21 212725

Email: phanomphonegroup@yahoo.
com

HANOI-VIENTIANE METALLURGICAL MECHANICAL JOINT VENTURE CO.,LTD. (In the Field Machinery, Metallurgical Mechanical Industry)

Company's Address:

Somvang Neua Village, Hadxayfong
District, Vientiane Capital, Lao PDR

Tel: +856 21 312685

Fax: +856 21 312684

Email: havico_lao@yahoo.com
sackcrp@yahoo.com

LAO STEEL CO.,LTD. (STEEL Production)

Company's Address:

Hai Village, Xaythany District,
Vientiane Capital, Lao PDR

Tel: +856 21 900188, 413063,
413064

Fax: +856 21 900188, 413065

Email: ckvandy@laotel.com
vandyk@ckgroup-laos.com

MALAYSIA

ORIENTAL FASTECH MANUFACTURING (Precision Metal and Plastic Works)

Company's Address:

Plot 171, Mukim 13, Jalan
Perindustrian Bukit Minyak
Kawasan Perindustrian Bukit Minyak
14000 Simpang Ampat
Penang

Tel: +60 4 501 8623

Fax: +60 4 501 8620

Website: www.orientalfastech.com

MACES SDN BHD (Chemical & Resin)

Company's Address:

Level 22, Maju Tower, 1001 Jalan
Sultan Ismail, 50250

Tel: +60 3 2772 8777

Fax: +60 3 2772 8402

Email: akma@maces.com.my

Website: www.maces.com.my

FOCAL MANUFACTURING SDN BHD (Fabrication & Engineering)

Company's Address:

36, Jalan Anggerik Vanilla Z 31/Z,
Kota Kemuning, 40460 Shah Alam

Tel: +60 3 5121 1157

Fax: +60 3 5122 0895

Email: carol.chia@focaltank.com

Website: www.focaltank.com

KEWPUMP (M) SDN BHD (Machinery)

Company's Address:

2, Persiaran Perusahaan Kledang
Utara 1/3, 31450 Menglembu, ipoh

Tel: +60 5 282 7468

Fax: +60 5 282 1613

Email: jeanchai@kewpump.com.
my

Website: www.kewpump.com.my

DEVICE SEMICONDUCTOR SDN BHD (LED)

Company's Address:

Plot 26, Phase 4, Free Industrial Zone,
Hilir Sungai Keluang, 11900 Bayan
Lepas

Tel: +60 4 646 7311

Fax: +60 4 643 1311

Email: angelena@dsem.com /
demikoi@dsem.com

Website: www.dsem.com

GENERAL SYSTEM ENGINEERING SDN BHD (Engineering operating industry)

Company's Address:

No. 52, Jalan Anggerik Mokara 31/47,
Kota Kemuning, 40460 Shah Alam

Tel: +60 3 5121 1788

Fax: +60 3 5121 0788

Email: kkleong@gse-m.com

Website: www.gse-m.com

LEE SOON SENG PLASTIC INDUSTRIES SDN BHD (Plastic packaging products)

Company's Address:

Lot 3304, Batu 24 1/2, Jalan Kulai Air
Hitam, 81000 Kulai

Tel: +60 7 652 2288

Fax: +60 7 652 2299

Email: lss@lsspi.com

Website: www.leesoonsengplastic.com

MEGA LABELS & STICKERS SDN BHD (Sticker)

Company's Address:

Lot 1376, GM 127, Mukim Simpang
Kanan, Jalan Kluang, 83000 Batu
Pahat

Tel: +60 7 456 8888

Fax: +60 7 456 8899

Email: jeraldng@megalb.com

Website: www.megalb.com

SWIFT ENERGY SDN BHD

Company's Address:

Block D2-06 & D2-07, Pusat
Perdagangan Dana 1 Jalan PJU
1A/46, Section PJU 1A 47301 Petaling
Jaya Selangor

Tel: +60 3 7842 6881

Fax: +60 3 7842 6882

Email: tscoo@senergy.com.my

Website: www.senergy.com.my

GUNUNG RAPAT HIONG PIAH SDN. BHD.

Company's Address:

10,12,14 Persiaran Industri Rapat 1
Kawasan Perindustrian Ringan Sri
Rapat 31350 Ipoh Perak

Tel: +60 5 312 7128

Fax: +60 5 313 7128

HENG HIAP INDUSTRIES SDN. BHD. (Plastic Recycling)

Company's Address:

PTD 1213024/5/6
Jalan Penaga 12, Taman Kota Putri
81750 Masai Johor

Tel: +6 07 386 3733

Fax: +60 3 386 3739

Email: khseah@henghiap.com.my

Website: www.henghiap.com/hh_
WEB/index.html

PESTECH SDN BHD

Company's Address:

No.26, Jalan Utarid U5/14 Bandar
Pinggiran Subang
40150 Shah Alam Selangor

Tel: +60 3 7845 2186

Fax: +60 3 7845 2187

Email: yan@pestech.com.my

Website: www.pestech.com.my

**TRANSMARIS TECHNO-SCIENCES
SDN BHD****Company's Address:**

12, Jalan AU1C/3F Taman Keramat
Permai

54200 Kuala Lumpur

Tel: +60 3 4252 6210

Fax: +60 3 5256 6210

Email: Andrew.emparan@maris.com.my

Website: www.maris.com.my/cnt.html

FLEXOPRINT (M) SDN BHD**Company's Address:**

No. 4, Jalan TPK 1/9 Seksyen 1,
Taman Perindustrian Kinrara 47100
Puchong Selangor

Tel: +60 3 8075 7080

Fax: +60 3 8075 8279

Email: soomc@flexoprints.com

Website: http://www.flexoprints.com/

QSE CONSTRUCTION SDN BHD**Company's Address:**

No. 32-A, Jalan BRP 1/2 Bukit
Rahman Putra 47000 Sungai Buloh
Selangor

Tel: +60 3 6156 4657

Fax: +60 3 6156 6659

Email: qseconst@gmail.com

MOLTEC PRECISION SDN BHD**Company's Address:**

No. 7, Jalan Empat Kawasan
Perindustrian Selayang Baru
68100 Batu Caves Selangor

Tel: +60 3 6138 7110

Fax: +60 3 6137 5898

Email: admin1@moltec.com.my

Website: http://www.moltec.com.my/

ADTECH MALAYSIA SDN BHD**Company's Address:**

33, Jalan Korporat /KU9 Taman
Perindustrian Meru 42200 Klang
Selangor

Tel: +60 3 3393 6833

Fax: +60 3 3393 4833

Email: adtech.m@gmail.com

Website: http://www.adtechmy.com/

VICEAST CORPORATION SDN BHD**Company's Address:**

Lot 5 & 7, Jalan P10/14, Kawasan
Perindustrian MIEL, Seksyen 10
43650 Bandar Baru Bangi Selangor

Tel: +60 3 8920 2243

Fax: +60 3 8920 2143

Email: fifah@topocool.com.my

Website: www.topocool.com.my/splash

**ASSESS PRODUCTS (M) SDN BHD
(Polypropylene Woven Bags)****Company's Address:**

Factory Lot 1-44 & 1-45, Jalan TTC 4
Cheng Industrial Estate
75250 Melaka

Tel: +60 6 336 1927

Fax: +60 3 336 1929

Email: asseccproducts@gmail.com

Website: http://assess.com.my/

VIVID BUSINESS SDN BHD**Company's Address:**

Vivid Building, No. 5688 -B
Jalan Kubang Kurus
24000 Kemaman Terengganu

Tel: +60 9 859 6435

Fax: +60 9 859 6764

Email: vividsb09@gmail.com

Website: www.vividbusiness.com.my

**SHAPADU ENERGY &
ENGINEERING SDN BHD**

Company's Address:

Wisma Berkat, Lot 10
Jalan Pelabur 23/1, Seksyen 23 G.P.O
Box 7122
40000 Shah Alam
Selangor
Tel.: +60 3 5542 8888
Fax: +60 3 5542 1109
Website: <http://www.shapadu.com.my/>

**ROMSTAR SDN BHD (Oil and Gas
Service Company)**

Company's Address:

No. 8 Jalan 5/91A
Taman Shamelin Perkasa
56100
Kuala Lumpur
Tel.: +60 3 9282 3434
Fax: +60 3 9282 4434
Email: azian.aziz@romstargroup.com
Website: www.romstargroup.com/

A&E SYSTEMS SDN BHD

Company's Address:

No. 26, Jalan Pendaфра U1/54
Seksyen U1
40150 Shah Alam
Selangor
Tel.: +60 3 5569 4277
Fax: +60 3 5569 4377
Email: fairuz@ae-sys.com
Website: <http://www.ae-sys.com/>

LINSUN ENGINEERING SDN BHD

Company's Address:

Wisma Linsun, 155, Jalan DS 1/11
Bandar Dataran Segar, Port Dickson
71010 Lukut
Negeri Sembilan
Tel.: +60 6 651 3878
Fax: +60 6 651 2162
Email: ramlee@linsun.com.my
Website: <http://www.linsun.com.my/>

**SYNERGISTIC GENERATION SDN
BHD (Energy Solution Provider)**

Company's Address:

No 46 & 46A, Jalan Anggerik Vanilla
Z 31/Z, Section 31, Kota Kemuning,
40460 Shah Alam
Tel.: +60 3 5124 6121
Fax: +60 3 5124 6122
Email: rahimah@sygroup.com.my
Website: www.sgeneration.com.my

**CLPG PACKAGING INDUSTRIES
SDN BHD**

Company's Address:

Plot 181, Jalan Perindustrian Bukit
Minyak 7, Kawasan Perindustrian
Bukit Minyak, 14100 Bukit Mertajam
Tel.: +60 4 501 0202
Fax: +60 4 508 0202
Email: fkteh@clpg.com.my
Website: www.clpg.com.my

PROTET PRINT SDN BHD (Printing)

Company's Address:

19, Jalan PBP 11, Pusat Bandar
Puchong Industrial park, 47100
Puchong
Tel.: +60 3 5891 3333
Fax: +60 3 5891 3366
Email: meiyake@protectprint.com
Website: www.protectprint.com

**TIONG TAT PRINTING INDUSTRY
SDNBHD (Printing)**

Company's Address:

Lot 20208, Jalan Kapar, Batu 7 3/4,
42200 Klang
Tel.: +60 3 3291 8933
Fax: +60 3 3291 8932
Email: theaccounts@tiongtat.com.my
Website: www.tiongtat.com.my

MYANMAR

SUNLIGH FIBRE

Tel: 95-01-594425

KYAW MYINT STEEL

Tel: 95-01-594355

SOE AUNG ALUMINIUM ROPE

Tel: 95-09-5179711

SWAMARPYAE FAN

Tel: 95-09-5076066

U KYAW PHAE STEEL PARTS

Tel: 95-682732/973

U THAIN HAN PLASTIC PIPE

Tel: 95-681680/681691

U NI PLASTIC PARTS

Tel: 95-684116/682200

U MAUNG MAUNG AYE PAINT MANUFACTURING

Tel: 95-684621/685912

GOLDEN FISH NYLON ROPE

Tel: 95-01-617190

ORCHID TISSUE

Tel: 95-01-613792

NEW POWER PLASTIC

Tel: 95-01-617728

SHWE MYOTAW ZINC SHEET

Tel: 95-01-617193

U MYINT OO PLASTIC PARTS

Tel: 95-01-685351

U TUN HLAING STEEL FOUNDRY PARTS

Tel: 95-01-685361/761

DIAMOND WATER TANK

Tel: 95-0991049934

U NGWE SOE LEVIGATE

Tel: 95-09-49806666

Email: mynkyawhtwe66@gmail.com

U HLPAY IRON SLEVES

Tel: 95-057-26766

NO.(1) LEVIGATE

Tel: 95-09-5017411

WIN STAR TISSUE

Tel: 95-09-5431470

PHILIPPINES

MARKELL MACHINERIES MANUFACTURING

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De Paro, Caloocan City 1400
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Mobile: 0919.3746467

E-mail: markellmachines@gmail.com

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Website: www.envipure.com

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Woodlands East Ind Est, Singapore
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Website: www.mattenplant.com

PAN ASIAN HOLDINGS

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Website: www.panasian.com.sg

CENTURY WATER SYSTEMS & TECHNOLOGIES PTE LTD

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290 Yishun Street 22, #02-00,
Singapore 76029

Tel: +65 755 5848

Fax: +65 755 0698

Email: echo.wang@century-water.com

Website: www.century-water.com

BIOMAX TECHNOLOGIES PTE LTD

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4, Kaki Bukit Ave 1, #05-07/08,
Singapore 417939

Tel: +65 6274 8606

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Email: enquiry@biomaxtech.com

Website: www.biomaxtech.com

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21 Toh Guan Road East, #04 - 09 Toh
Guan Centre, Singapore 608609

Tel: +65 6310 1396

Fax: +65 6515 4557

Email: winrigo@singnet.com.sg

Website: www.winrigo.com.sg

GREENPAC (S) PTE LTD

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19 Tukang Innovation Drive, #04-01
Greenhub, Singapore 618301

Tel: +65 6567 8366

Fax: +65 6567 8636

Email: info@greenpac.com.sg

Website: www.greenpac.com.sg

ECOWISE HOLDINGS LIMITED

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Tel: +65 6536 2489

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Email: enquiries@ecowise.com.sg

Website: www.ecowise.com.sg

GREEN KONCEPTS PTE LTD

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Technopark @ Chai Chee, Singapore
469003

Tel: +65 6245 9332

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Email: info@greenkoncepts.com

Website: www.greenkoncepts.com

SUNSEAP LEASING

Office Address:

18 Boon Lay Way, Tradehub 21 #06-135, Singapore 609966

Tel: +65 6602 8086

Fax: +65 6602 8083

Email: enquiries@sunseap-leasing.com

Website: www.sunseap-leasing.com

THAILAND

J.R.L. SIAM CO., LTD

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14/164, Moo 9, Pu Chao Saming Phrai Rd., Sam Rong Klang, Phra Pra Daeng, Samut Prakan THAILAND 10130

Tel: 662 754 4161 to 3

Telefax: 662 755 9019

E-mail: info@jrslsiam.com

payup_k@yahoo.com

Website: www.jrslsiam.pantavanij.com
www.jrslsiam.com

S.T. RIZING CO., LTD.

Office Address:

888/102 Moo 19, Bang Phli – Tamru Rd., Bang Phli Yai, Bang Phli, Samut Prakan THAILAND 10540

Tel: 662 174 7160 to 2

Telefax: 662 174 7159

E-mail: strizing@gmail.com

Website: www.strizing.com

TEAMPLAS CHEMICAL CO.,LTD.

Office Address:

3/3 Moo 1, Pimpavas Road, Pimpa, Bangpakong, Chachoengsao, THAILAND 24180

Tel: 66 38 570 400

Telefax: 66 38 570 0443

E-mail: tpc@teamplassgroup.com

Website: www.teamplassgroup.com

THE COOL GROUP CO., LTD.

The Cool Head office:

Thailand

88/88 Moo 7, Bangna – trad. Hwy Km. 26 Road, Bangbo, Samutprakan THAILAND 10560

Tel: 662 181 8888

Telefax: 662 181 8118

E-mail: sales@coolinspired.com ,
pracha@coolinspired.com

Website: www.thecoolservice.com ,
www.coolinspired.com

BIODEGRADABLE PACKAGING FOR ENVIRONMENT CO.,LTD.

Office Address:

46/151 Moo 12 Nuanchan Road, Klongkhum, Bungkhum, Bangkok THAILAND 10230

Tel: 662-944-5512,

662-363-4370

Telefax: 662-944-5282

E-mail: info@thaibpe.com ,
trulybio@gmail.com

Website: www.thaibpe.com

Contact Person:

Miss Saranya Sittitirarat ; Email: saranya@mdsyn.com

WONGPANIT CO., LTD.

Office Address:

Wongpanit Garbage Recycle Separation Plant
19/9 Moo 3, Phitsanulok-
Bangkratoom Rd., Thatong, Muang,
Phitsanulok, THAILAND 65000

Tel: 66 55 321 555 ext.123

Fax: 66 55 321 790

Email: wongpanit@gmail.com

Website: www.wongpanit.com

PRADITSILPA CENTER CO., LTD.

Office Address:

68-68/3 Soodprasert Road, Bangkok,
Bangkorlaem, Bangkok, THAILAND
10220

Tel: 662 292 0581 to 5

Telefax: 662 292 0580

E-mail: info@pds.co.th

Website: www.pds.co.th

SAKURA PLASTIC CO., LTD

Office Address:

47 Tam Ha, zone 4 Tam Phu ward,
Thu Duc district, HCMC

Tel: 3724 6205

Fax: 3724 6092

Email: danh.nguyen@sakuraplastic.
com

Website: www.sakuraplastic.com

VIET NAM

TUNG VAN TRADE CO., LTD

Office Address:

Sector 03, Tho Tang Town, Vinh Tuong
District, Vinh Phuc Province.

Tel: 02113822034; 0988965496

Fax: 02113822034; 0988965496

CHU DAU CERAMIC JOINT – STOCK COMPANY

Office Address:

Chu Dau hamlet, Thai Tan village,
Nam Sach rural district, Hai Duong
province

Tel: 03203.541.260

Fax: 0320. 3541282

NHAT TIEN TRADING AND MANUFACTURE CO., LTD.

Office Address:

Lô G Hai Son Industrial park, Duc
Hoa, Long An

Tel: 39695941

Fax: 39695729

Email: info@nhattico.com

Website: www.nhattienplastic.com

CONSTRUCTION/ BUILDING MATERIAL

BRUNEI DARUSSALAM

MEGAMAS TRAINING COMPANY SDN BHD (Human Resource Development)

Office Address:

Lot. 3593, Simpang 26,
JalanMumong/Kuala Balai, Kuala
Belait, Negara Brunei Darussalam

Tel: +673 3332800; +673 8772641

Fax: +673 3332845

P.T.A.S. SDN BHD (Technical & Manpower Service)

Office Address:

Lot 1 & 2, Tapak Perindustrian Pekan
Belait Simpang 114, Jalan Setia
Diraja,

Kuala Belait

Negara Brunei Darussalam WER

Tel: +673 3341555; +673 8776699

Fax: +673 3333842SERVICES

FALAH TEK SDN BHD (Technical & MANPOWER SERVICE)

Office Address:

Simpang 69, Lot. 6587
Jalan Sungai Pandan
Kuala Belait KA1931
Negara Brunei Darussalam
Tel: +673 3330495;
+673 3342894; +673 8729709
Fax: +673 3330496

HAHD ENGINEERING & ASSOCIATES (Technical & Engineering Services)

Office Address:

Unit 10, Second Floor
Bangunan Haji Ahmad bin Haji
Hassan & Anak-Anak
Kampong Kiulap
Bandar Seri Begawan BE1518
Negara Brunei Darussalam
Tel: +673 2233586;
+673 2231150; +673 8727512
Fax: +673 2231150

AISHAH AUTOMATION COMPANY (Technical & Engineering Services)

Office Address:

Lot.4305, Simpang 451
W3, Jalan Maulana
Kuala Belait KA2931
Negara Brunei Darussalam
Tel: +673 3337178; +673 3337179
Fax: +673 3332190

CAMBODIA

KUO FENG WU (Shoe Mold)

Phnom Penh
Tel: +855 12 867137

TO LONG (Shoe Color Printing)

Phnom Penh
Tel: +855 12801821

INDONESIA

DIAN PONSEL (Handphone Retail)

Office Address:

Jl. Selebes No. 45 Belawan
Bintaro Jakarta Selatan 20412
Mobile:+6287868071000,
+6285297898591
Email: dian_ponsel_w86@hotmail.com

CARTIVA INDAH

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Tirto Pekalongan
Tel: +62285 4414808
Mobile:+62 858 6906 6689,
+62 812 259 8053

BNL PATENT PT. (Intellectual Property Consultation)

Office Address:

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Sewu, Kec. Gubeng, Surabaya, East
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Tel: +62 31 505 3314, 505 3334,
502 3826, 502 8385
Mobile:+62 817 0333 5678
Fax: +62 31 501 4032
Email: bnlpatent@gmail.com
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DHARMAVOILA INDONESIA PRAKARSA PT. (Creative Marketing Communication Agency)

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Jl. Manyar Jaya V Blok A27 III
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Tel: +62 31 592 8276
Fax: +62 31 592 8276
Representative Office:
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#505 Jl. Jend. Gatot Subroto Kav. 74-
75 Jakarta 12870
Tel: +62 21 8370 7142
Fax: +62 21 8370 7143

Email: teguhbariwibowo@gmail.com,
teguh.ariwibowo@voila.co.id
Website: www.voila.co.id

**HELLOMOTION KORPORA
INDONESIA PT. (Animation Design)**

Office Address:
Jl. Tebet Barat 9 No. 3, Jakarta 12810
Tel: +62 21 8379 1555
Email: ariewaditya@yahoo.com,
waditya2000@yahoo.com

UTERO ADVERTISING

Office Address:
Jl. Soekarno Hatta 2 B, Malang, East
Java
Tel: +62 341 408408
Fax: +62 341 417417
Email: marketing_utero@yahoo.com,
uteropt01@yahoo.com
Website: www.uterogroup.com

LAO PDR

**SMP COMMERCE IMPORT-EXPORT
COMPANY LIMITED
(Commerce Import-Export)**

Company's Address:
13 South Roa Paksan Neua Village,
Paksan District, Bolikhamxay
Province, Lao PDR
Tel: +856 5 280071
Fax: +856 54 280071

KHOUNTA SIGH ADVERTISING

Office Address:
054, Khounta Thong Village,
Sikhottabong District, Vientiane
Capital, Lao PDR
Tel: +856 21 216274, 262264
Fax: +856 21 262264
Email: khountasign@hotmail.com

**MAX MEDIA SOLE CO.,LTD
(ADVERTISING)**

Company's Address:
Sibounhueang Village, Chanthabuly
District, Vientiane Capital, Lao PDR
Tel: +856 21 264441
Mobile: +856 20 55555095; 99999567
Fax: +856 21 264442
Email: maxmedialaos@yahoo.com

**TNK SERVICE PROCUREMENT
AND SUPPLY EQUIPMENT AND
MATERIAL TRADING CO. LTD.
(Import-Export Furniture and the
Authorized Distributor of Mitsubishi
Motors Corporation)**

Company's Address:
Sokpaluang Rd, Watnak Village,
Sisattanak District, Vientiane Capital,
Lao PDR
Tel: +856 21 314229, 313860
Fax: +856 21 313860
Email: tnkcl@laopdr.com

**GENERAL SERVICE LAO (G.S.L)
(Pest Management, Cleaning
Service and Form gate)**

Company's Address:
151 Thadeus Rd, Haysok Village,
Sisattanak District, Vientiane Capital,
Lao PDR.
Tel: +856 21 314191, 314883
Fax: +856 21 312182
Email: thepgsl@laotel.com
gsllaos@gmail.com

**K & C GROUP
(Business Consulting, Organizer
Magazine and Ticketing)**

Company's Address:
Unit 6, Samsenethai Rd, Chanthabuly
District, Vientiane Capital, Lao PDR
Tel: +856 21 216666
Fax: +856 21 243535
Email: ketsavanh@hotmail.com

BC MATERIAL INDUSTRY CO.,LTD.
(Sale Material)

Company's Address:

Phonsinouan Village, Sisattanak
District, Vientiane Capital, Lao PDR

Tel: +856 21 452111

Fax: +856 21 451888

Email: bcmaterial@hotmail.com

MALAYSIA

KEDAI KASUT YOU SDN BHD

Office Address:

83-83A, 81-81A, Jalan Banggol
20100 Kuala Terengganu

Terengganu

Tel: +60 9 631 6312

Fax: +60 9 631 9316

Email: kasutyouq@gmail.com

Website: www.kasutyou.com/default.
aspx

PHILIPPINES

**ABRASA MULTI-PURPOSE
COOPERATIVE (Lending,
merchandising, retailing, trading,
member savings operation, money
transfer, hotel operation, production
& marketing of organic fertilizer)**

Andres Bonifacio, Diffun, Quirino

Contact Person:

Ms. Evelyn Clemente, General
Manager

Tel: +63 906 208 1407

Email: abrasampc@yahoo.com

**COOPERATIVE BANK OF BENGUET
(Banking)**

Office Address:

JC 225, Central Pico, La Trinidad,
Benguet

Tel: +63 74 422 2626,

+63 74 422 1268

Telefax: +63 74 422 1849

Website: http://www.cbbenguet.com

**GLOBAL RESTAURANT
CONCEPTS, INC.**

Office Address:

22nd Floor, Global Antel Building
Julia Vargas & Meralco Avenue, Pasig
City

Tel: +63 2 687 5611 to 16 locals
303/500/507

Fax: +63 687 3811

**GUBAT ST. ANTHONY
COOPERATIVE (Credit and Saving
Services)**

Office Address:

2/F GSAC Bldg., Luna cor. Quezon
Streets,
Gubat, Sorsogon

Tel: +63 56 311 0430

Fax: +63 56 311 1763

Email: gsac1964@yahoo.com

Website: www.gsacoop.org

**IWAHORI MULTI-PURPOSE
COOPERATIVE (Re-lending)**

Office Address:

13 Paguio St., Brgy. Camaya,
Mariveles, Bataan

Contact Person: Eden E.

Ramones, Chairperson

Tel: (047) 935.6626

Email: cathy@spaprofessionals.net

Website: www.nurture.com.ph

OROPHIL INDUSTRIES (Engine service)

Office Address:

Zone 2, Cugman, Cagayan de Oro City

Contact Person: Samuel P. Responso, General Manager & Proprietor

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+63 88 856 4334
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**SAINT LOUIS UNIVERSITY
EXTENSION INSTITUTE FOR
SMALL SCALE INDUSTRIES, INC.
(Consultant)**

Office Address:

C-106 CCA Bldg., SLU Campus,
Bonifacio St., 2600 Baguio City

Telefax: +63 74 443 9573

**THE LEATHER COLLECTION
(Leather goods)**

Office Address:

15 Don Mariano Lim Industrial,
Alabang Zapote Rd. Las Pinas City

Tel: +63 842 2261

Fax: +63 325 0180

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SINGAPORE

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Website: www.luxasia.com

ONI GLOBAL PTE. LTD.

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Singapore 408939

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Email: livewell@gnc.com.sg

Website: www.gnc.com.sg

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Email: corporate@gillcapital.com.sg

Website: www.gillcapital.com.sg

NOEL GIFTS INTERNATIONAL LTD.

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535218

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Fax: +65 6293 3522

Email: inquiry@noel.com.sg

Website: www.noelgifts.com

POH HENG JEWELLERY

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28 North Canal Road Singapore
059284

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Fax: +65 6476 4815

Email: info@spa-esprit.com

Website: www.spaespritgroup.com

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KUALAO RESTAURANT

LAO PDR

Founded in 1994, Kualao Restaurant is Vientiane's internationally recognized up-scale authentic Lao food restaurant housed in a century-old French colonial mansion. Local ingredients are used to produce delicate flavours of Laotian cuisine.

Performance of traditional dances accompanied with live music produced by a talented team of Lao instrumentalists are available daily. We also have rooms for private function of 10-300 people.

It is honoured to have provided service for a Japanese prince, three Japanese prime minister, the president of Singapore, president of the Czech Republic and many others.

Kualao has been recommended in various TV programs and magazines such as The New York Times, "1000 places to see before you die", NHK, Thai TV 3 and other local media channels.

In 2011 Kualao was selected for the Tourism Alliance Award for "Restaurant of the Year" at the International Travel Expo held in Ho Chi Minh city in 2011.

MATTENPLANT PTE LTD

SINGAPORE

Matten designs and makes a comprehensive range of standard, modular and packaged water treatment systems for commercial and industrial applications.

The Company also provides custom-designed-and-built water systems for its clients' project-specific requirements. Its core expertise includes applications of Ultrafiltration (UF), Reverse Osmosis (RO) and Ion-exchange (IX)/Deminerlization technologies and processes, among others.

The Company is established in serving some high-end niche market sectors including oil and gas businesses, mining operations, high-value food and beverage production, power plant facilities, pharmaceutical lines, among other industries.

Matten is the first water company in Singapore to have won the Singapore Prestige Brand Award (SPBA) in 2009. It was also the pioneer for the supply of Grey Water Recycling Systems for Green Mark Projects & Developments.

MARTINI NATURAL INDONESIA

The company was founded since 1999 and received several innovation awards namely:

- Inspiring Women of NOVA magazine in 2011
- Indi Women Award 2013- Indonesia Inspiring Women of PT. Telkom Indonesia & Indonesian Ministry of Women Empowerment and Child Protection in 2012
- IVLP to USA, Washington DC, Rochester, Las Vegas, LA, Embassy of the United States 2010

The company has been successful in its marketing campaigns that initially only by word of mouth, has evolved using the internet, the media, and electronic media production that initially manually, now partial of the process is already using the machine so that it can increase the capacity of products design that drawing with draw hands, now use Corel draw and photo-shop mainly to design sarong beach and batik.

In terms of design, initially it used hand-drawing technique, now using Corel Draw and Photoshop mainly to design sarong beach and batik. To design sandals and bags using materials - natural materials such as coconut shells, plant fibres, shells, fish bones, cinnamon, water hyacinth, sea, etc. Design is poured from direct mind, and adding of the insight that added from the internet. Both are combined so that when in production can have value and many customers preferred because of design, colour, etc., to adjust to market demands. Because it own of uniqueness and ethnic values that cannot be obtained from another person.



**LIST OF CHAMBERS OF
COMMERCE & INDUSTRY IN
ASEAN, DIALOGUE PARTNERS
AND FOCAL POINTS**

LIST OF CHAMBERS OF COMMERCE & INDUSTRY IN ASEAN, DIALOGUE PARTNERS AND FOCAL POINTS

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<p>Cambodia Mr. Oknha Te Taing Por First Secretary of Cambodian Chamber of Commerce & President of TTP Group Holding Ltd. Tel: 855-12-363-168 Fax: 855-23-882-525 Email: ttp_por@yahoo.com</p>	<p>Cambodia Chamber of Commerce Russian Blvd, Phnom Penh, Cambodia Tel: 855 23-881086 Fax: 855-23-881757 Email: ppcc@camnet.com.kh</p>
<p>Indonesia Mr. Suryo Bambang Sulisto Chairman of Indonesian Chamber of Commerce and Industry</p>	<p>Kadin Indonesia Menara Kadin Indonesia lantai 29 Jl. H.R Rasuna Said X-5 Kav.2-3 Kuningan Jakarta Tel: +62-21 5274484 Fax: +62-21 5274331/32 Email: sekretariat@kadin-indonesia.or.id Website: www.kadin-indonesia.or.id</p>
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**CALENDAR OF EVENTS
SME CONFERENCE, TRADE
FAIR AND SEMINAR IN ASEAN
3RD QUARTER OF 2014 & 2015**

CALENDAR OF EVENTS

SME CONFERENCE, TRADE FAIR AND SEMINAR IN ASEAN

3rd Quarter of 2014 & 2015

OCTOBER 2014

Date	Event	Venue	Description/ Remarks
30 Oct – 02 Nov	TECHXPO 2013	TBC	Event Organizer: InfoCom Federation Brunei Event Manager: Sunlit Advertising Sdn. Bhd.

NOVEMBER 2014

Date	Event	Venue	Description/ Remarks
26-28	International Trade Malaysia (INTRADE)	MATRADE Exhibition & Convention Centre, Kuala Lumpur.	International trade exhibition
4-6	in-cosmetics ASIA 2014 co-located with COSMEX 2014	Bitec, Bangna	The Leading Exhibition & Conference in Asia for personal care ingredients.
5-7	Medical Asia 2014	Bitec, Bangna	The only specialized medical, hospital and pharmaceutical events in Thailand that brings together an international congregation of Medical & Healthcare equipment and services, Hospital Construction Technology and Pharmaceutical companies and also its supporting industries gathered in Yangon to showcase the latest developments in the medical, hospital and pharmaceutical industry.

Date	Event	Venue	Description/ Remarks
5-8	Mining Asia	SMX Convention Center Pasay, Philippines	Mining Asia 2014 offers the best opportunity to showcase the company's state-of-the-art equipment and services to the global mining industry ready to invest in equipment. This will also include parts and products and will also cater to providers of mining-related services for exploration, mine production.
6-8	2014 ASEAN (Bangkok) China Import - Export Commodities Fair	Impact Arena, Hall2-3	The event is a comprehensive fair that focuses exclusively on Chinese products. The fair will gather thousands of goods from China in various industries
7 – 9	Sabah Travel Fair 2014	Atrium, Ground Floor, The Mall Gadong	
13-16	Sign Asia Expo 2014	Impact Arena	The exhibition features creation and Technology Suppliers, Material Suppliers, Display & P.O.P., Electronic Signage
14-17	SMESCO Fashion, Food & Packaging Expo 2014	SME Tower, Jakarta	Thematic exhibitions to promote SMEs products (fashion, food, packaging), with aim to support Indonesian business are resilient and able to compete in ASEAN market.

Date	Event	Venue	Description/ Remarks
14-23	Sports World Expo 2014	Impact Arena, Hall 4	A showcase of Thailand's sporting industry, where local and international sporting equipment and accessories, and all sports related products and services of the largest quantities and of the most varieties, will be on sale.
19-22	METALEX 2014	BITEC, Bangna	ASEAN's Largest International Machine Tools and Metalworking Technologies Trade Exhibition & Conference - 28th Edition
19-22	BIMP-EAGA Tourism Expo	International Convention Centre (ICC)	
20-22	The 4rd China-ASEAN(Thailand) Commodity Fair (CACF)	Impact Arena, Hall 2	The Exhibition show and trade various Chinese's product
25-27	Glasstech Asia	World Trade Center Manila, Philippines	The event showcases products like auxiliary & operating materials, batching equipment, coating technology, cold-end technology, computer systems, ancillary equipment for furnaces, conveying, transport, packing & warehouse technology, glass fibre production machinery.

DECEMBER 2014

Date	Event	Venue	Description/ Remarks
5-21	World Bazaar Festival	World Trade Center Manila, Philippines	World Bazaar Festival is one of the prime Christmas shopping trade shows in Philippines.

JANUARY 2015

Date	Event	Venue	Description/ Remarks
10-18	Thailand Mega Show 2015	Impact Arena, hall 6-8	The largest trade show in Thailand by collecting products in all categories
22-24	SME Biz Asia 2015	Impact Arena, hall	Support service to SME with unified market for the smes to enhance and extended business.
28 -1 February	The 15th Consumer Fair	International Convention Centre (ICC)	

FEBRUARY 2015

Date	Event	Venue	Description/ Remarks
5-8	Food Pack Asia 2015	BITEC Bangna	Thailand manufacturer and importer of agriculture food-processing

MARCH 2015

Date	Event	Venue	Description/ Remarks
11-13	VIV Asia 2015	Bitec Bangna	The International Trade fair base on "Feed to Meat" Principle for husbandry & process animal food.
11-15	BIFF & BIL 2015	Impact Arena, hall 1-2	International fashion and leatherwear fair
11-15	Worldbex	World Trade Center Metro Manila, Philippines	Worldbex is one of the most eagerly anticipated construction sector trade shows in Philippines. The event is billed as the largest business show of its kind in Asia and brings in more than 500 exhibiting companies at each of its editions.

Date	Event	Venue	Description/ Remarks
13-16	Philippine International Furniture Show	Philippine Trade Training Center Manila, Philippines	Philippine Furniture Show is a furniture and furnishings show presenting exciting concepts in design and use of natural and man-made materials which have evolved out of richness in culture and resources vis-a-vis awareness of global perspectives.
17-19	Horti Asia 2015	Bitec Bangna	International technology and innovation fair, horticulture especially plant and fruit.
25-29	Thailand International Construction Machinery, Equipment and Technology Exhibition 2015 (CONSTECH 2015)	Impact Arena hall 7-8	CONSTECH 2015 is an international exhibition for construction machinery, equipment and technology to showcase highlight product, demonstrate new product and enhance business opportunity.
25-27	Water Philippines	SMX Convention Center Pasay City, Philippines	It will showcase the wide range of technically sound products, equipments and accessories related to water supply, treatment and purification. The exhibitors will get a great chance to meet, exhibit and network with the world's leading manufacturers and suppliers and make new business relations.

APRIL 2015

Date	Event	Venue	Description/ Remarks
30-3	Asia Beauty & Cosmetic Expo 2015	Impact Arena hall 7-8	The exhibition gathers every dimension of health and beauty industry starting from fundamental health and sanitation to protection, treatment with professionals, both domestic and oversea leading institutes of health treatment and care
1 - 4	Malaysia International Halal Showcase (MIHAS)	Kuala Lumpur Convention Centre (KLConvex), Malaysia	Your Global Halal Marketplace. MIHAS attracts a following of loyal visitors and exhibitors. MIHAS 2013 saw the active participation of 463 exhibitors from 30 countries and attracted 18,223 quality visitors from 65 countries. Over 69% of these visitors are trade buyers and the who's who in the food and beverage industry from the ASEAN countries.
13-16	Manila FAME	SMX Convention Center Manila, Philippines	Manila FAME is Asia's only design and lifestyle event that caters to a wide variety of exceptionally handcrafted products from furniture and furnishings to holiday décor and fashion. Find endless inspirations and innovations of products with unparalleled design style crafted by Filipino artisans' skilled hands.
23-25	Digital Technology World	SMX Convention Center Manila, Philippines	Digital Technology World is an all in one exhibit that depicts totality and presents the newest and emerging technologies in today's high-tech living environment.

Date	Event	Venue	Description/ Remarks
30 – 3 May	BUILDEX 2015	International Convention Centre (ICC)	

MAY 2015

Date	Event	Venue	Description/ Remarks
6-8	Bevtec Asia 2015	Bitec Bangna	The new trade exhibition lunch in Bangkok to serve Asia brewing and beverage technology
20-24	THAIFEX world of food expo2015	Impact challenger hall	International food fair for exporter and distributor include buyer from the oversea
21-24	International Food Exhibition (IFEX) Philippines	SMX Convention Center Manila, Philippines	The event is one of the most famous events related to food industry. Exhibitors will get an opportunity to showcase their innovative products and service related to food and Beverages like biscuits, confectioneries and snacks, allied products and services, processing equipment, tableware, kitchenware and many more.
26 - 28	ASEAN SME Showcase & Conference 2015	Kuala Lumpur Convention Centre (KLConvex), Malaysia	<ul style="list-style-type: none"> • A showcase of innovative ASEAN SMEs. • Business matching and networking session to promote integration of ASEAN SMEs into the regional and global supply chain. • A conference to discuss issues, challenges and opportunities for SMEs under ASEAN Economic Community.

JUNE 2015

Date	Event	Venue	Description/ Remarks
17-20	PROPAK ASIA 2015	BITEC Bangna	International fair for processing technology of food beverage proceed food and medical product.
24-26	Feed Expo Philippines	SMX Convention Center Manila, Philippines	The event showcases products like animal feeds and feed ingredients, additives, supplements and premixes, feed quality control and feeds manufacturing and processing equipment and services etc. in the Agriculture & Forestry, Plant, Machinery & Equipment industries.
24-27 (Tentative)	ASEAN SME EXPO	IMPACT Arena, Hall 2,3	
TBC	SMESCO Festival 2015	Jakarta Convention Center (JCC), Jakarta	Annual festival, to promote and market various products of Indonesia SMEs.

JULY 2015

Date	Event	Venue	Description/ Remarks
8-10	Philippines International Beauty Show	SMX Convention Center Manila, Philippines	The event showcases products like latest innovations and current trends in the industry, variety of products, services and technological solutions related to beauty etc. in the Apparel & Clothing, Cosmetics and Beauty Products, Gems & Jewelry, Fashion Accessories industries.

Date	Event	Venue	Description/ Remarks
23-25	Woodmach Cebu	Waterfront Hotel Cebu City, Philippines	It is a premier exhibition for Wood, Woodworking, Furniture-Making Machinery & Technology, Furnishings, Accessories, Products and Services.
23-25	Pacprint Plas Cebu	Waterfront Hotel Cebu City, Philippines	The event showcases products like as printing equipments, packaging materials, print materials, printing products and more etc. in the Packaging Materials, Printing & Publishing industries.

AUGUST 2015

Date	Event	Venue	Description/ Remarks
20-22	Commworld 2015	SMX Convention Center Manila, Philippines	It is the Philippines' leading trade show dedicated to the fast expanding Information and Communication Technology (ICT) industry. The show will feature a unique extravaganza of products and services that put focus on the industry's growth areas that facilitates and stimulates technological progress for the Philippine telecommunication industry.
20-22	Green Smart City	World Trade Center Manila, Philippines	The event showcases products like creative construction, flood risk management, landscaping construction, modern construction concept, resilience city design, urban design, sewerage management systems and many more related products & services etc. in the Industrial Products industry.

Date	Event	Venue	Description/ Remarks
26-29	Autocor	World Trade Center Manila, Philippines	The event showcases products like creative construction, flood risk management, landscaping construction, modern construction concept, resilience city design, urban design, sewerage management systems and many more related products & services etc. in the Industrial Products industry.
26-29	Autocor	World Trade Center Manila, Philippines	It is one of the leading trade for Industrial Products, Spares, Goods & Supplies industry.
26-29	Sheet Metal	World Trade Center Manila, Philippines	It is an international exhibition for sheet metal machinery, equipment, accessories, products and services industry.
26-29	PACK PRINT INTERNATIONAL 2015	BITEC Bangna	International fair for packaging and printing technology

SEPTEMBER 2015

Date	Event	Venue	Description/ Remarks
1-2	E-Commerce World	SMX Convention Center Manila, Philippines	The most comprehensive food show in the country bringing in wide array of machines for packaging, food processing, high-tech food service equipment, sources of kitchen and baking equipment.
9-11	Food Ingredients Asia 2015	BITEC Bangna	Food ingredients and cooking material fair. Include innovation zone and trade zone for B2B matching.

Date	Event	Venue	Description/ Remarks
9-11	ASIAN CERAMICS 2015	BITEC Bangna	International ceramics trade fair include innovation show and matching section
9-12	Asia Food Expo	World Trade Center Manila, Philippines	An international exhibition for pro audio and visual, indoor and outdoor lighting, music and movie technology, concept designs, multimedia and commercial electronics products and services exhibition.
10-12	Medical Fair 2015	QSNCC	The technological and trade fair for medical device and pharmaceutical include more than 500 company from over 30 countries.
24-26	Green Construct	SMX Convention Center Manila, Philippines	The event showcases products like sustainable Building & Construction Technology, Products, Processes, and Services etc. in the Agriculture and Forestry, Environment and Waste Management industries.

OCTOBER 2015

Date	Event	Venue	Description/ Remarks
8-11	Hvac Philippines		This event showcases products like Heating, Ventilating, Air-Conditioning, Refrigerating, Pumps, Valves & Pipes, Filtration and Purification Technology and more etc. in the Business Services industry.

Date	Event	Venue	Description/ Remarks
22-25	Manila FAME 2015	SMX Convention Center Manila, Philippines	The Philippines' premier trade platform for exports and design. It is one of the longest running trade shows in the Asia-Pacific, and is the only trade event in the country approved by UFI, the Global Association of the Exhibition Industry.

NOVEMBER 2015

Date	Event	Venue	Description/ Remarks
TBC	SMESCO Fashion, Food & Packaging Expo		Thematic exhibitions to promote SMEs products (fashion, food packaging), with aim to support Indonesian business are resilient and able to compete in ASEAN market.



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