

# ITSN

# INTERCONTINENTAL TRADE SHOW NIGERIA



25-28 JANUARY 2012

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INTERCONTINENTAL TRADE SHOW NIGERIA

## Intercontinental Trade Show Nigeria



**Venue:** Tafawa Balewa Square (TBS) Lagos, Nigeria

**Date:** 25 - 28 January 2012

**Time:** 9 am - 7 pm

**ITSN** - Intercontinental Trade Show Nigeria will be held in Lagos, at the Tafawa Balewa Square (TBS) Lagos on the 25 - 28 January 2012.

With a population of 154.7 million people, Nigeria is the largest country in Africa and accounts for 47 percent of West Africa's population. It is also the biggest oil exporter in Africa, with the largest natural gas reserves in the continent. With these large reserves of human and natural resources, Nigeria is poised to build a prosperous economy, reduce poverty significantly, and provide the health, education and infrastructure services to its population.

International Monetary Fund (IMF) has announced that Nigeria is the third fastest growing economy in the world after China and India, as a result of the growth of the nation's economy from 6.9 per cent in 2009 to 7.4 per cent. It is also the largest exporter of oil in Africa, a regional power and the hegemony in West Africa.

Nigeria has the fastest growing and biggest market in African; **ITSN** is organized in conjunction with 9 major exhibitions. **ITSN** will be showcasing over 10,000 products, machinery and equipments, from over 35 countries. It provides a platform for developing new export and import link acting as a direct catalyst to industrial development, commercial development and technology transfer.

Trade visitors are being invited directly from west, north, east, south and central African and in collaboration with regional trade bodies in Nigeria, Ghana, Cameroon, Algeria, Egypt, Morocco, Angola, Tanzania, Uganda and South Africa. **ITSN** will provide a unique range of integrated marketing opportunities that assist in identifying, targeting, attracting and matching the needs of importers, exporters, and traders creating a platform to help you explore on new customers in a domestic market, new business opportunities in an export market, or a global presence on the world stage. As a result provides an effective dynamic launch pad for new products and existing ones.

The exhibition provides a platform that helps in making strategic decision when comparing innovative ideas that gives your business the spring board to greater business height.

## List of Exhibitions

Intercontinental Trade Exh. Building & Interior Nigeria  
Intercontinental Trade Exh. IT /Telecom/Electronics Nigeria  
Intercontinental Trade Exh. Spare Parts & Automotive Nigeria  
Intercontinental Trade Exh. Industrial & Machinery Nigeria  
Intercontinental Trade Exh. Medical & Health Care Nigeria  
Intercontinental Trade Exh. Consumer & House Hold Nigeria  
Intercontinental Trade Exh. Plastic & Rubber Nigeria  
Intercontinental Trade Exh. Printing & Package Nigeria  
Intercontinental Trade Exh. Food kitchen & Food Supply Nigeri

EXHIBITORS PROFILE: COMPANIES UNDER THE FOLLOWING CATEGORIES

## Exhibition Categories

### IT/Telecom/Electronics

- Software & Hardware
- Computer Accessories
- Printers, Scanners, Cameras
- Communication & Telecom Techniques
- Office Automation
- Broadband Technologies
- Internet, Wiring & Network Material
- Mobile Phones & Accessories
- Telephone Exchanges, PABX
- State-of-the-art Telecommunication
- Infrastructure & Development
- Broadcasting & Communications
- Sound Visual System
- Telephone Equipment & Accessories
- Networking and Communications
- Wireless Security, Secured Paymen
- Voice Recognition
- Navigation Technology Systems
- Optical Networking Solutions
- Services & Solution Providers
- Networking Equipments Providers
- Telecom Hardware Vendors
- Telecom Service Providers
- Consulting and Education Institutions
- Systems Integrators
- Banks and Financial Institutions
- Health, Safety & Environment Specialists
- Consumer Electronics Manufacturers
- Govt. Departments and Trade Missions
- IT Publications
- ATM's Banking Networks
- Gaming & Cyber Entertainment

### Building & Interior

- Building & Construction Material

- Equipment & Machinery
- Prefabricated Buildings
- Aluminum & Steel Profiles
- Formwork & Scaffolding
- Tents & Temporary Structures
- Earthmoving Equipment
- Roads & Flyovers Construction
- Paints & Accessories
- Hardware & Tools
- Fasteners
- Safety & Security
- Architects, Builders & Civil Contractors
- Signage
- Office Interiors, Furniture & Products
- Sanitary ware
- Bathroom & Kitchen Equipment
- Pipes & Fittings
- Doors & Windows
- Swimming Pools & Spa Equipment
- Landscaping
- Indoor & Outdoor Lighting
- Air conditioning
- Switchgears
- Cables & Electrical
- Generators
- UPS & Solar Systems
- Pumps & Motors
- Water Treatment
- Waterproofing.
- Tiles & Marble
- Granite & Ceramics
- Onyx & Glass Products
- Flooring & Carpeting
- Wallpaper & Blinds
- Woodworking
- Interiors & Furniture

- Lifts, Elevators & Escalators
- Cleaning & Maintenance Equipment
- Materials Handling & Warehousing Eqpt.
- Housing Finance & Property
- Export Promotion Councils.

### Spare Parts & Automotive

- All Kinds Of Cars / 4 WD's
- Auto Spare Parts
- Automotive Paints
- Automotive Security Products
- Automotive Tools
- Car Accessories
- Car Care Products
- Car Loans/Finance
- Commercial Vehicles
- Garage Tools & Equipment
- Motorboats
- Motorcycles & Scooters
- Mopeds & Bicycles
- Oil & Lubricants
- Petrol Station Products
- Service Station Products
- Transportation Vehicles
- Tires & Batteries
- Traffic Safety and Signage Products
- Trucks & Trailers Spare Parts

### Industrial & Machinery

- Nuts, Bolts & Bearings
- Tools & Hardware
- Chemicals, Adhesives & Raw material
- Wires, Cables & Connectors
- Packaging, Weighing & Measuring
- Surface Treatment Equipment
- Drilling Equipment
- Scientific & Precision Equipment
- Industrial Automation
- Hydraulic Control Equipments
- Power & Energy
- Laboratory Instruments
- Pumps, Motors & Generators
- Materials Handling & Warehousing
- Industrial Electronics
- Heating & Cooling
- Welding & Foundry
- Moulds & Dies
- Recycling Machinery
- Food & Dairy Processing Machinery

- Bakery & Confectionery Machines
- Vending & Fast Food Machines
- Building & Construction Machinery
- Earth Moving Machinery
- Agricultural Machinery
- Printing Products,Eqpt. & Machinery
- Packaging Products, Eqpt. & Machinery
- Wood Working Machinery
- Metalworking Machine Tools
- Textiles, Garment, Knitting Machinery
- Footwear Machinery
- Plastic Moulding / Injection Machines
- Lather Machines
- Painting & Surface Equipment

### Medical & Health Care

- Medical Products & Eqpt.
- Pharmaceuticals
- Hospital Supplies
- Laboratory Equipment
- Hygiene Equipment
- Bio Technologies
- Hospital Furniture
- Hospital Management
- Storage & Handling
- Emergency / Ambulance
- Uniforms
- Waste Management
- Imaging equipment
- Surgical Instruments
- Diagnostic Apparatus
- Artificial Limbs
- Disposables
- Medical Lighting
- Dental Instruments
- Optical equipment
- Orthopaedics
- Anaesthesiology
- Cardiology
- Neurology
- Nutrition
- Obstetrics & Gynaecology
- Ophthalmics
- Paediatrics
- Pathology
- Pharmacology
- Physiotherapy
- Radiology
- Herbal Remedies

- Alternative Treatments
- Mother & Baby Care
- Personal Hygiene Products
- Fitness Equipment
- Medical Associations
- Medical Export Bodies
- Directories & Bulletins

## Plastic and Rubber

- Plastics & Rubber
- Raw Materials
- Plastics & Rubber resins
- Plastics & Rubber Compounds
- Rubber & synthetic fibres
- Additives
- Colorants
- Blow Molding Machines
- Injection Molding Machines
- Presses
- Extrusion Line
- Thermoforming
- Vacuum Machine
- Hopper Dryer
- Dehumidifiers
- Material/Storage
- Mixing Equipment
- Compounding
- Plant & Machinery
- Conveyors
- Mold Temperature Controller
- Scrap, Recycling Equipment
- Shredders
- Grinders
- Crusher
- Granulators
- Pelletizers
- Cutting / Bending / Folding / Edge
- Trimming Machines
- Welding Equipment
- Plastic Testing and Measuring Equipment
- Testing & Precision Equipment / Machines
- Pre & Post Processing Machine
- Plastic & rubber painting machines
- Plastic & Rubber Processing Machinery
- Chemicals

## Food Kitchen and Food Supply

- Bakery
- Beverages & Drinks

- Chilled & Frozen Foods
- Confectionery/ Sweets
- Canned Food
- Dairy Products
- Ethnic Food
- Food Ingredients
- Fresh Produce
- Gourmet Food
- Health Food
- Hot & Cold Beverages
- Meat & Poultry
- Fish & Seafood
- Sauces
- Snacks / Ice Cream
- Soft Drinks
- Specialty / Fine Foods
- Hotel Furniture
- Club Products & Eqpt.
- Games & Sport Products
- Umbrellas
- Tea & Coffee
- Wine, Sprints & Beer
- Bakery & Confectionery Eqpt
- Bar / Coffee Equipment & Suppliers
- Coffee / Ice Cream Machine
- Cooking Equipment
- Dish Washers / Glass Washers
- Food Preparation Equipment
- Chilling / Freezing Equipment
- Pizza Equipment & Supplies
- Serving Equipment
- Shop Fittings & Display Equipment
- Heating & Refrigeration
- Storage Equipment
- Temperature Control
- Transportation & Distribution
- Utensils
- Utility Suppliers (Gas, Electricity, Water)
- Vending Machines
- Aluminum Foils
- Ingredients / Essences
- Export / Councils / Publications

## Printing and Package

- Packaging Machinery
- Packaging Materials
- Paper & Cardboard Containers
- Packaging Plant Systems
- Wrapping & strapping.

- Tapes/Plastic Film/Pallets
- Warehousing Equipment
- Food Packaging
- Pharmaceuticals Packaging
- Bag Making Machinery
- Material Handling Equipment
- Filling machinery
- Sealing machinery
- Weighing machinery
- Paper
- Plastics Filims
- Wrapping
- All kinds of Printing Machinery
- Printing Material
- Binders, Finishers
- Coding, Numbering
- Diemaking & Cutting supplies
- Digital pre-press
- Offset Printing
- Ink jet printers & materials
- Publishing & services
- UV Curing Systems
- Digital and on-demand printing
- Screen printing
- Folding & drilling
- Marking, labelling
- Graphic arts supplies
- All kinds of inks
- Glues & Adhesives

### Consumer and House Hold

- Toiletries
- Giftwares
- Home Appliances
- Cleaning products
- Disinfectants / Pest Control Products
- UPS
- Water Purifiers
- Soap & Detergents
- Tailor Products
- Textiles & Garments
- Musical Products
- Gardening Products
- Decoratives
- Stationery

### Visitors Profile

- International business visitors
- Delegates buyers from overseas
- Dealers Delegates
- Government official
- Delegations from Technical institutions
- CEOs
- Senior Executive
- Establishments
- Professionals
- Importers
- Traders
- Manufacturers
- Exporters
- Re-exporters
- Distributors
- Agents
- Wholesalers
- Retailers
- Government agencies
- Service providers
- Related media
- Business promotion agencies

### Exhibition Promotion

The event is supported by a very effective promotion campaign that includes:

Mailed/Posted Invitations to establishments and professionals of the entire industry including importers, traders, manufacturers, exporters & re-exporters, distributors, agents, traders, wholesalers & retailers, government agencies, service providers, related media, business promotion agencies etc.

- Email Invitations to all the above.
- Advertising in local and regional newspapers, publications, magazines, directories and related catalogues.
- Advertising in the National Radio, FM and TV.
- Hoardings & Billboards.
- Telemarketing.
- Internet promotions.
- Press coverage's.
- Visits to top firms in the industry.
- Roadshows.

## Media partners



## Exhibition Participation & Contract Terms

Note: The terms below are legal and in continuation to the main page of the application/contract submitted by the exhibitor. The conditions will also apply when the application/contract is submitted by fax or email. Please read the terms below carefully:

- (1) Under these rules and regulations, the term «Exhibitor» shall include employees and agents of any company, partnership, firm or individual to whom space has been allocated for the purpose of exhibiting. The term «Exhibition» shall mean the exhibition(s) referred to on the application form overleaf. The term «Organizers» shall mean UNIQUE TRUST EXHIBITION. The term «Contract» means the contract or application for exhibition space at the exhibition between the Organizers and the Exhibitor which incorporates the rules and regulations.
- (2) Application must contain details of the proposed exhibits and name of any other company represented by the exhibitor . The exhibitor has no right to share or sell his stand to a third party without prior written permission from the organizer.
- (3) Exhibitors have the right to claim any/all amounts paid towards their participation if the exhibition is cancelled, postponed/ postponed for more than 365 days OR if his participation cannot be accepted due to lack of space. Natural calamities and other reasons beyond the organizer's control however will be considered as an exception.
- (4) The organizers reserve the right to accept or refuse any application without disclosing to the exhibitor any reasons thereof.
- (5) Payment must be made when due (as per the invoice) or the organizers reserve the right to relocate the stand and retain any amount already paid.
- (6) The organizers are not responsible for any change or delay in stand / flight / venue / cargo / hotel reservations / facilities / equipment./ floor plan / stand location. No Exhibitor may refuse the space allotted to him nor for any of the above reasons cancel his participation. The organizers will also accept no responsibility for the breakdown of any service or for the postponement of the opening of the event or for any interruption in the open period. No compensations will be made by the organizer for any such reasons.
- (7) The exhibitor will be totally responsible for the cost of restoring to its original condition, any part of the stand, structure or furniture occupied or leased by it which had been altered or in anyway.
- (8) Exhibitors are entitled to exhibit only the announced products. Unauthorized exhibits will be taken away at the exhibitor's risk. Items may not be exhibited outside the rented space. The exhibitor must man the stand with competent personnel at all times and

is also fully responsible for the cleaning, both inside and outside of his stand. The exhibitor must not close their stand during the opening days and timings. The organizers reserve the right to cancel the participation, remove the exhibits and restrict entry of an exhibitor who does not maintain decorum in the exhibition by misbehaving, canvassing and provoking a dispute at any time without making any refunds or compensation. Any complaints during the exhibition will only be accepted in writing to be submitted at the reception or the organizers office only.

(9) The organizers reserve the right to remove any exhibits or promotion material found inappropriate, misleading or contradictory to the host country's laws without making any compensation. Any special promotions by the exhibitor inside or outside his stand must also be pre-approved by the organizer.

(10) Exhibitors shall bear the responsibility and expenses for the transport of exhibits to and from the Exhibition venue. Exhibitors shall make their own arrangements, or pay for storage and warehousing of their exhibits, in & outside the venue. The Exhibitor must pay transportation, custom duty, VAT, custom bond, clearing & forwarding charges & all other expenses involved with the concerned authorities before receiving the goods at the exhibition centre. Without prior authorization from the organizers, no article may be removed from a stand during and after the exhibition without a written approval from the organizer. Exhibitors shall remove all exhibits from the Exhibition venue within the period stipulated by the organizers and shall indemnify the organizers against any loss or reason of delay or damage to the Exhibition Hall. The Exhibitors will be responsible in shipping their exhibition goods in time, and ensuring that the exhibits are ready for display, at least one day before the commencement of the exhibition. The Organizers will not be held responsible, if the said exhibition goods does not reach the Exhibition venue in time due to any reason. The Exhibitors shall not be entitled to any claim or compensation in connection with such events. The Organizers refer cargo and tourism agents only to assist the exhibitors without taking any responsibility.

(11) The organizers have the right to modify the

duration, venue, title or dates of the Exhibition or the opening and closing times thereof. Exhibitors shall not be entitled to any claim or compensation in connection with such modifications. If rates for hotels, air ticket, accessories or any other products/services offered by a third party changes even after invoicing, the exhibitor is liable to pay the difference. Travel & Accommodation packages are on a special rate provided by appointed travel agents. Hotel reservations and air ticket cancellations should be confirmed / cancelled at least 30 days prior to the exhibition's date of opening. Reservations not paid for in time could be cancelled without any prior notification. The organizers reserve the right on making any decision regarding refunds on hotel rooms and air ticket cancellations by the exhibitor.

(12) The Organizers shall not be responsible for unapproved visas and will not entertain any claims in this regard. The organizers shall allocate the space in accordance with the nature of exhibits or in any manner they may deem fit.

(13) The organizer will claim 50% of the booking amount in case of cancellation by the exhibitor 90 days or more before the exhibition. If the cancellation is made less than 90 days before the exhibition, no amount will be refunded to the exhibitor. Exhibitors are wholly responsible for the safety of their exhibits, of themselves and their delegates, employees and of the public when on their stands. The organizers will not take responsibility for the loss or damage howsoever caused to any exhibitor the property of any exhibitor. The exhibitor is to take out an insurance cover for the purpose. The exhibitor and the exhibiting company is liable to pay to any hotel, custom or other unpaid bills by their delegates in the host country. The organizer reserves the right to retain goods or property of the exhibitor for compensating any balance payments.

(14) All new decisions / rules made should be acceptable to the participants.

(15) Force Majeure : The jurisdiction of UAE will be the law to approach in case of any disputes unable to settle mutually between the Exhibitors and the Organizers. The organizers cannot accept any complaint or claims against them, unless submitted in writing within two weeks of the closing date of the exhibition to:

UNIQUE TRUST EXHIBITION, P.O.BOX 117848, DUBAI, U.A.E.